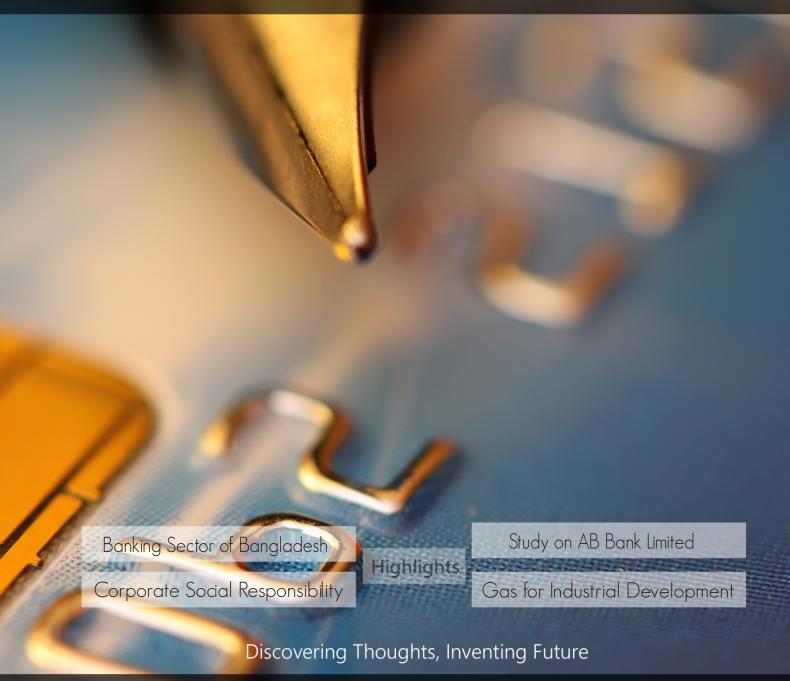
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Corporate Social Responsibility in the Banking Sector of Bangladesh: A Case Study on AB Bank Limited

By Jhumur Deb Roy & Md. Abdul Latif Mahmud

World University of Bangladesh, Bangladesh

Abstract- The aim of our article is to scrutinize the practices of corporate social responsibility (CSR) of AB Bank in Bangladesh as well as give some suggestions based on findings. The study found that total CSR expenditure of AB bank has been increasing over the years but the growth rate of total CSR expenditure is seen decreasing trend. The study also found that growth rate of CSR expenditure on education and environment sector decreased in 2013 compared to the previous years. So for the wellbeing of the society CSR expenditure of AB Bank should increase much more. This study further found that the CSR practices of Bangladesh are confined within some selected sectors. Therefore this study suggests some possible areas should be considered for CSR activities. This Study further suggests that a proper guideline by Government regarding CSR contribution, involvement of large corporation in CSR activities and mandating CSR disclosures in the annual report will fulfill the intended goals of the corporate organizations and also ensure a successful and sustainable development of the society.

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Corporate Social Responsibility in the Banking Sector of Bangladesh: A Case Study on AB Bank Limited

Jhumur Deb Roy a & Md. Abdul Latif Mahmud a

Abstract- The aim of our article is to scrutinize the practices of corporate social responsibility (CSR) of AB Bank in Bangladesh as well as give some suggestions based on findings. The study found that total CSR expenditure of AB bank has been increasing over the years but the growth rate of total CSR expenditure is seen decreasing trend. The study also found that growth rate of CSR expenditure on education and environment sector decreased in 2013 compared to the previous years. So for the wellbeing of the society CSR expenditure of AB Bank should increase much more. This study further found that the CSR practices of Bangladesh are confined within some selected sectors. Therefore this study suggests some possible areas should be considered for CSR activities. This Study further suggests that a proper guideline by Government regarding CSR contribution, involvement of large corporation in CSR activities and mandating CSR disclosures in the annual report will fulfill the intended goals of the corporate organizations and also ensure a successful and sustainable development of the society.

Keywords: corporate social responsibility (CSR), wellbeing, growth rate, sustainable development and education & environment.

I. Introduction

orporate Social Responsibility is an ethical or theory that has an entity, be it an organizational or individual, has an obligation to act, to benefit society at large. CSR involves commitment to contribute to the economic, environmental, and social sustainability of communities through the ongoing engagement of stakeholders, the active participation of communities impacted by company activities and the public reporting of company policies and performance in the economic, environmental and social areas.

The Corporate Social Responsibility of a company is inevitable for many aspects. The corporate social responsibility tells the company how to observe duty to the society well, as well as the employees, exactly how well the company is maintaining social responsibility.

In today's competitive world CSR is very important for an organization. CSR can promote respect for an organization in the marketplace which can result

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in higher sales, enhance employee loyalty and attract better personnel to the firm. Also, CSR activities focus on sustainability issues may lower costs and improve efficiencies as well. CSR practice in Bangladesh is a new dimension which is the main focus point of this paper. AB bank Bangladesh Limited is dedicated itself towards the welfare for the society.

Corporate Social Responsibility is a form of corporate self-regulation integrated into a business model. CSR is about the relationship of corporation with society as a whole .The multinational company are working all most every area of society that bring social welfare. Generally, they work in the area of human development, environmental development, urbanization, protection of customer rights, educational sector, and cultural sector, community development etc. In Bangladesh, there are so many banks are available that are performing CSR activities, especially; AB Bank Limited is pioneer of them.

AB Bank is known as one of leading bank of the country since its commencement 28 years ago. It continues to remain updated with the latest products and services, considering consumer and client perspectives. As a part of the commitment to create real value in a changing world, ABBL is determined to hold accountable for the social, environmental and economic impacts of the operations. ABBL mainly focuses their CSR activities on Education, Health, Environment, Disaster management, Art and culture and Socio-Economic Development.

II. OBJECTIVES OF THE STUDY

- To analyze the CSR activities of AB Bank in Bangladesh.
- ➤ To suggest some measures to AB Bank Ltd. to improve CSR activities based on the research findings.

III. LITERATURES REVIEW

CSR is how companies manage the business processes to produce an overall positive impact on society. The World Business Council for Sustainable Development in its publication "Making Good Business Sense" by Lord Holm and Richard Watts used the following definition. "Corporate Social Responsibility is

the continuing commitment by business to behave ethically and contribute to economic development while improving the quality of life of the workforce and their families as well as of the local community and society at large". Philip Kilter and Kevin Lane Keller urge that, "Raising the level of socially responsible marketing calls for a three-pronged attack that relies on proper legal, ethical, and social responsibility behavior."

CSR is a concept whereby companies integrate social and environmental concerns in their business operations and in their interactions with their stakeholders on a voluntary basis. (Green Paper, 2001) Socially responsibility means not only fulfilling legal expectations, but also going beyond compliance and investing 'more' into human capital, the environment and in rapport-building with stakeholders. It is relevant in all types of companies and in all sectors of activity, from MSMEs to Multinational Enterprises (MNEs). "A number of companies with good social and environmental records indicate that these activities can result in better performance and can generate more profit and growth. (Green Paper, 2001) Research (Industry week, 15 January 2001) has shown that about one half of the above average performance of socially responsible companies can be attributed to their CSR image while the other half is explained by their performance. Socially responsible companies are expected to deliver above-average financial returns. (Green Paper, 2001) CSR has some internal dimensions such as: human resources management, health and safety at work, adaptation to change and management of environmental impact and natural resources. The external dimensions include local business, partners, communities, suppliers consumers, human rights and global environmental concerns. Again, CSR may be as simple as sponsoring social service oriented entertainment events. In essence. 'CSR is positive rapport with the society'. Bangladesh context, several multinational companies and local companies practice CSR. While the multinationals are influenced by their own ESRB disposition, most of the business concerns in Bangladesh do not rate high in practicing CSR unless being pressured by the foreign buyers in case of export oriented business.

The role of business worldwide and specifically in the developed economies has evolved over the last few decades from classical "profit maximizing" approach to a social responsibility approach, where businesses are not only responsible to its stockholders but also to all of its stakeholders in a broader inclusive sense. Because of global competitiveness and demand, the CSR practices and standards are being implemented in Bangladesh (Alimullah, 2006). Wise and Ali (2009) pointed out that CSR is still an evolving concept that enables corporate executives to create and apply self-determined policies to best meet the needs

and demands of its stakeholders. Hackston and Milne (1996) used six categories: environment, energy, human resources, product and safety, community involvement, and other. A technique commonly used in social responsibility research to measure the significance of content is to count the number of words used to describe a particular issue (Hackston and Milne 1996). Wartick and Cochran (1985) depicted the evolution of the corporate social performance model by focusing on three challenges to the concept of corporate social responsibility: economic responsibility, responsibility, and social responsiveness. It is one of interest in our study to identify whether corporate social responsibility disclosures made in the Bangladesh banking sector focus on economic responsibility, public responsibility or social responsiveness. Further research of a similar nature might be able to find where Bangladesh lies in terms of Cochrane" s evolutionary model.

IV. METHODOLOGY OF THE STUDY

This paper is based on secondary data which were collected from the various annual reports of AB Bank from 2009 to 2013. Five years data of AB Bank have been presented in an easy and understandable form. Tabular and graphical analyses were done with the collected data to achieve the objectives of the study. Microsoft Office and Microsoft Excel package have been used in tabular and graphical representation of data.

V. Data Analysis and Findings (CSR EXPENDITURES BY AB BANK)

The banking sector of Bangladesh has a long history of involvement in benevolent activities like donations to different charitable organizations, to poor people and religious institutions, city beautification and patronizing art & culture, etc. Recent trends of these engagement indicates that banks are gradually organizing these involvements in more structured CSR initiative format, in line with BB Guidance in DOS circular no. 01 of 2008. The June 2008 BB Guidance circular suggested that banks could begin reporting their CSR initiatives in a modest way as supplements to usual annual financial reports, eventually to develop into full blown comprehensive reports in GRI format. Information on CSR expenditure available from annual reports of AB bank, compiled together, bring up the following picture of sectorial patterns.

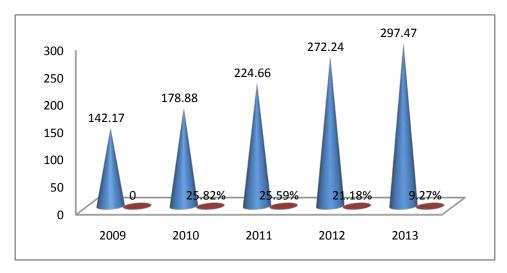
In the year 2007, large concentration in the field of disaster relief, both in participation and expenditure wise, was observed mainly because of the cyclone 'Sidre'. Whereas, in the year 2009, the 'Education' and 'Health' sectors were getting more attention and appeared to be the most popular area for CSR activities as huge investments are being made by several bank in. segments. These shifts point to

responsiveness of the banking community to the changing need of the society.

Table 1: Total CSR Expenditure of AB Bank

| Year | Expenditure (in million) | Growth Rate |
|------|--------------------------|-------------|
| 2009 | 142.17 | |
| 2010 | 178.88 | 25.82% |
| 2011 | 224.66 | 25.59% |
| 2012 | 272.24 | 21.18% |
| 2013 | 297.47 | 9.27% |

Source: Annual report of AB Bank (2009-2013)



Source: Annual report of AB Bank (2009-2013)

Figure 1: Total CSR Expenditure of AB Bank

According to the above figure, it has been observed that ABBL expended their CSR activities which increased year by year. Total CSR expenditure of AB bank limited was 142.17 million, 178.88 million, 224.66 million, 272.24 million and 297.47 million in 2009, 2010, 2011, 2012 and 2013 respectively for educational infrastructure development program, health, environment, art & culture, sports etc.

VI. Sectoral CSR Expenditures by AB BANK

a) Education

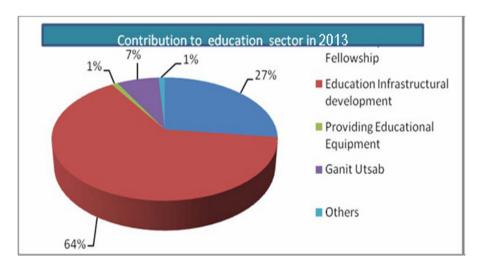
AB Bank has long been practicing CSR in education sector through scholarship for poor and brilliant students, education promotion scheme, education for underprivileged children, donations to educational institution etc.

A donation was given to the 'One degree Initiative' to facilitate learning associations for poor children in April 2011. Since children from poor and unfortunate families lack opportunities in having education and proper recreation in our country, it is

urgent to take proper and adequate initiatives for the development of this less fortunate group. ABBL and One Degree Initiative jointly made an attempt to conduct a learning session consisting of a series of intra and interschools quiz competition as well as several recreational events in 11 different schools.

Financial assistance was provided to Department of Applied Chemistry and Chemical Engineering, University of Dhaka for enhancing their modern educational facilities during January 2012.

ABBL always encourages the participation of students in extra-curriculum activities. Therefore, a donation was made to St. Joseph Higher Secondary School for arranging their Annual Science Fair 2011 on February 2013. A donation was also made to Shikkhar Manunnayane Shammilito Pracheshta, a joint endeavor of the major schools and colleges of greater Dhaka for arranging a fair as part of their ongoing education program named 'Education & Cultural Fair 2011' on February 07, 2013.



Source: Annual report of AB Bank (2009-2013)

Figure 2: CSR Spending of ABBL to Education Sectors (in 2013)

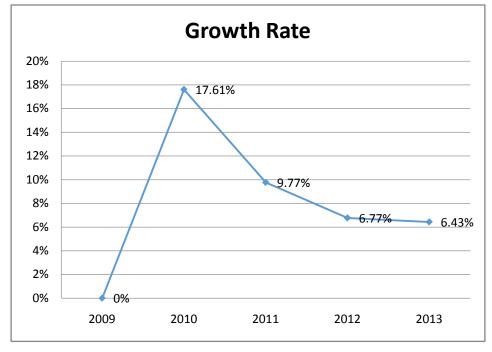
Education is a pre-requisite for the overall development of the country. Keeping this view in mind, AB Bank Limited has been giving priority to the education sector. Awarding scholarship and fellowship to meritorious students, helping development of infrastructural facilities, providing essential educational equipment etc. are some of the aspects included in the program. In 2013 ABBL spends Tk. 50.16 million in education sector. From the diagram we see that ABBL spends 27% amount for scholarship program, 64% for educational infrastructural development program, 1% for providing educational equipment, 7% for Ganit Utsab

and 1% in miscellaneous purpose out of total Tk. 50.16 million in 2013.

Table 2: CSR spending of ABBL in education

| Year | Expenditure (in million) | Growth Rate |
|------|--------------------------|-------------|
| 2009 | 34.19 | |
| 2010 | 40.21 | 17.61% |
| 2011 | 44.14 | 9.77% |
| 2012 | 47.13 | 6.77% |
| 2013 | 50.16 | 6.43% |

Source: Annual report of AB Bank (2009-2013)



Source: Annual report of AB Bank (2009-2013)

Figure 3: CSR spending of ABBL in education

From the above table, it has been observed that ABBL disbursed 34.19 million amount in 2009, 40.21million in 2010, 44.14 million in 2011, 47.13 million in 2012 and 50.16 million for scholarship program, educational infrastructure development program, providing educational equipment Ganit Utsab and in miscellaneous purpose. Though CSR expenditure of ABBL bank is increasing but growth rate is not so good.

b) Health

ABBL has always been directly or indirectly involve in projects for improvement in health sector of Bangladesh. As a continuous effort, ABBL made a donation of BDT 15, 00,000 (Taka Fifteen Lac) to BIRDEM Dental Department to install a complete dental unit and implant surgical kit. BIRDEM Dental Department serve people since 1987, on that note, with a social responsibly aspect, this financial support was provided with an objective of better treatment of mass people.

ABBL also made a donation on March 6, 2009 to SIED Trust, a nongovernment organization working in the arena of assisting disable and disadvantaged children. It is worth mentioning that ABBL has been providing financial assistance to SIED Trust for last couple of years on a regular basis with an objective to

provide better health facilities to disabled and underprivileged children.

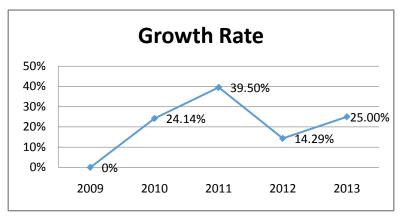
A donation of Taka 25 Lac was also given to Chittagong samitee for establishment of a hospital in Chittagong on December 2010. A donation was also made for Sandhani, a voluntary institute of medical students of Faridpur Medical College Unit for supporting their voluntary activities in January 2011.

A donation was made for "Gono Bishwabidyaly Unit" Samaj Vittik Medical College, Gonoshasthaya Kendra, Savar, on January 2012. The bank also made a donation to "Khulna Surgical & Medical Hospital (Pvt) Ltd. on humanitarian ground on 20th, April, 2013 for the treatment of 12 years aged boy Md. Alimun, who was a victim of a road accident.

Table 3: CSR spending of ABBL in health

| Year | Expenditure (in million) | Growth Rate |
|------|--------------------------|-------------|
| 2009 | 20.21 | |
| 2010 | 25.09 | 24.14% |
| 2011 | 35.00 | 39.50% |
| 2012 | 40.00 | 14.29% |
| 2013 | 50.00 | 25.00% |

Source: Annual report of AB Bank (2009-2013)



Source: Annual report of AB Bank (2009-2013)

Figure 4: CSR spending of ABBL in health

It has been revealed from the table that ABBL spends 20.21 million amount in 2009, 25.09 million in 2010, 35.00 million in 2011, 40.00 million in 2013 and 50.00 million for the development of the health sector of our country.

c) Environment

As a conscious corporate citizen, ABBL is not only promoting environment friendly projects, but also advising its clients to make their projects compliant as regards environmental issues. Consequently, the corporate were ABBL financed – be it large or small – are becoming fully aware of environmental impacts and complying with the bank's requirements. Besides, ABBL

also provided financial support for a number of environmental causes last year.

A donation was made to Bangladesh Poribesh Andolon (BAPA) and Bangladesh Poribesh Network (BEN), who are non-political, non government and voluntary social organizations working in the field related to environment. ABBL, BAPA and BEN jointly arranged a special conference in association with different Universities and environmental organizations on 'Urbanization, Traffic Jam and Environment' in Dhaka on January 8, 2011.

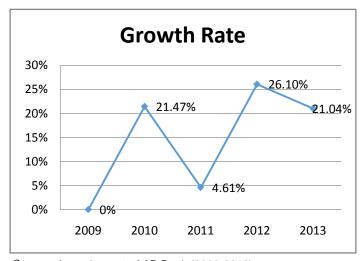
A donation was also provided for to the Department of Soil, Water and Environment, Dhaka

University during June 24-26, 2013 with an objective to enhance their environmental research work.

Table 4: CSR spending of ABBL on environment

| Year | Expenditure (in million) | Growth Rate |
|------|--------------------------|-------------|
| 2009 | 18.21 | |
| 2010 | 22.12 | 21.47% |
| 2011 | 23.14 | 4.61% |
| 2012 | 29.18 | 26.10% |
| 2013 | 35.32 | 21.04% |

Source: Annual report of AB Bank (2009-2013)



Source: Annual report of AB Bank (2009 2013)

Figure 5: CSR spending of ABBL on environment

The above figure demonstrates that ABBL spends 18.21 million amount in 2009, 22.12 million in 2010, 23.14 million in 2011, 29.18 million in 2012 and 35.3 million in 2013 for the development of the environment of our country.

d) Art and culture

Over the years ABBL has been contributing for the development of 'Art & Culture' sector in Bangladesh which includes donating to different cultural institutions, financial assistance to young and budding talents, promoting art & culture in grass-root etc. Accordingly, a donation (Taka Nine Lac) was made for Bangladesh Shishu Academy, Chittagong to construct the main entrance gate, boundary wall and a room adjacent. Almost 2800 students are getting trained on different grounds of arts and aesthetics in this academy. To promote the future artist, ABBL came forward with financial support to this academy as part of Bank's social responsibility.

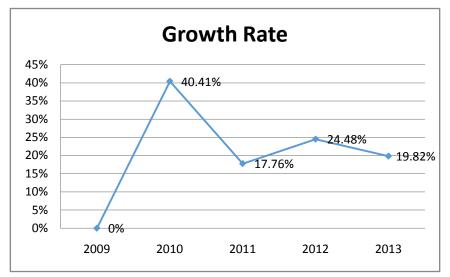
Financial assistance (Taka Seventeen Lac Ninety Five Thousand) was provided to a theater troupe named 'Bangla Theater', as they went to participate in Edinburgh Fringe Festival, held from 1st week to August 2011 till the end of the month. They performed a play

"The Distance Near" which was about Shakespeare through the eyes of Rabindranath, whose 150th birth anniversary was being celebrated all over the world at that time. This was a unique opportunity for ABBL to promote our country's art & culture, since it was the first time for a Bangladeshi Theater group to perform a play on an international stage.

Table 5: CSR spending of ABBL in Art and Culture

| Year | Expenditure (in million) | Growth Rate(in percentage) |
|------|--------------------------|----------------------------|
| 2009 | 15.12 | - |
| 2010 | 21.23 | 40.41 |
| 2011 | 25.00 | 17.76 |
| 2012 | 31.12 | 24.48 |
| 2013 | 37.29 | 19.82 |

Source: Annual report of AB Bank (2009-2013)



Source: Annual report of AB Bank (2009-2013)

Figure 6: Growth rate of CSR spending of ABBL in Art and Culture

The above figure demonstrates that ABBL contributes 15.12 million amount in 2009, 21.23 million in 2010, 25.00 million in 2011& 31.12 million in 2012 and 37.29 million in 2013 for the development of the 'Art & Culture' sector in Bangladesh which includes donating to different cultural institutions, financial assistance to young and budding talents, promoting art & culture in grass-root etc.

e) Sports

ABBL is currently highlighting on youth development and sports. ABBL takes initiatives mostly to grass level so that the talents and skills may come from rural and district level.

Financial assistance (Taka Seventy Five Lac) was provided to organize 5 day ODI series between Bangladesh-Zimbabwe in Zimbabwe, held during 12-21st August, 2011. Over the last 1 decade, our cricket has reached to a respectable height. And ABBL has always been a huge supporter of Bangladesh Cricket. So whenever there is any cricket event, ABBL always

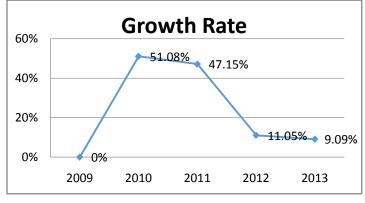
reaches its arms with financial and emotional support. In this connection it is worth mentioning that during the world cup, an amount of taka (83.52 Lac) was spent to promote the image of the Captain of the National Cricket Team of Bangladesh, Mr. Shakib Al Hasan with an objective of promoting the image of the Bangladeshi Cricket team simultaneously.

Again, a donation was also given to organize Bijoy Dibosh Hockey Tournament 2013 held during 10-20 the December, 2013 at Maulana Bhashani Hockey Stadium, Dhaka.

Table 6: CSR spending of ABBL on Sports

| Year | Expenditure (in million) | Growth Rate |
|------|--------------------------|-------------|
| 2009 | 33.83 | |
| 2010 | 51.11 | 51.08% |
| 2011 | 75.21 | 47.15% |
| 2012 | 83.52 | 11.05% |
| 2013 | 91.11 | 9.09% |

Source: Annual report of AB Bank (2009-2013)



Source: Annual report of AB Bank (2009-2013)

Figure 7: CSR spending of ABBL on Sports

It has also been observed from this table that ABBL spends 33.83 million amount in 2009, 51.11 million in 2010, 75.21 million in 2011, 83.52 million in 2012 and 91.11 million in 2013 for the highlighting on youth development and sports. ABBL takes initiatives mostly to grass level so that the talents and skills may come from rural and district level.

VII. Conclusions and Recommendations

Banks always contribute towards the economic development of a country. Compared with other Banks ABBL is also playing leading role in socio-economic development of the country. From this analysis it can be easily said that CSR practices of AB Bank have greater role to bring close relationship between company and society by contributing education, health, sports and culture sectors. Though in Bangladesh most of the people think that all company are focused in their business growth rather than social commitment. By analyzing its performance it is observed that a potential growth might be accelerated through effective implications of some policy. Being an old generation bank it has an advantage compared to newly established bank in the form of wide range of activities. By analyzing all information it can be easily said that the amount contributed by AB Bank for CSR activities is increasing but the growth rate is not good. From the study it is also found that, ABBL contributes mainly in Education, Health, Environment, Disaster Management, Art &Culture, Sports and Socio Economic Development. ABBL is building reputation, brand value, customer loyalty, employee motivation and retention by CSR activities. Total expenditure on CSR activities of AB Bank is gradually increased and thus the bank is committed to the sustainable development of communities but growth rate of CSR expenditure is not good. If most of the companies come forward to contribute to the society like ABBL, it will help to create their social branding as well as helping the society. So it can be said that ABBL is a pioneer in Corporate Social Responsibility because the idea of CSR is vastly expanded by ABBL at first. The expectations of the common people must be reflected in the CSR policy. But from this study it has been found out that the practices of CSR activities mainly are confined within the health and safety, environment and disaster management, education and social awareness building, and sports sectors. This study further suggests some possible areas that corporate bodies may consider to incorporate in their CSR tasks and priorities .This can ensure the overall development of the country. For this reason, the Bangladesh Bank can monitor the CSR adoption and performance of banks and also give some directions to the banks and provide some priority areas for CSR practices.

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Optimizing Uses of Gas for Industrial Development: A Study on Sylhet, Bangladesh

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Abstract- Proper and planned industrialization for any country can help to earn its expected GDP growth rate and minimize the unemployment rate. Industrial sector basically consists of manufacturing, together with utilities (gas, electricity, and water) and construction. But all these components to establish any industry are not available concurrently that only guarantee Sylhet. Here this study is conducted to identify the opportunities to generate the potential industrial sectors into Sylhet that ensures the proper utilization of idle money, cheap labor, abundant natural gas, and other infrastructural facilities. This industrialization process in Sylhet will not only release from the hasty expansion of industries into Dhaka, Chittagong but also focuses it to be an imminent economic hub of the country. As a pertinent step, this study analyzed the trend of gas utilization in different sectors and suggests the highest potential and capacity for utilizing gas after fulfilling the demand of gas all over the country. Though Sylhet has abundant natural resources and enormous potentials for developing gas-based industries, it has also some notable barriers which could easily be overcome if all things go in the same horizontal pattern. This paper concludes with suggestions that Sylhet could undertake the full advantage of different gas distribution and transmission companies and proposed Special Economic Zone (SEZ) as well for sustaining the momentum.

Keywords: contribution, demand and supply, distribution, gas, investment, sector, SEZ.

GJMBR - A Classification : JEL Code: M00



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Optimizing Uses of Gas for Industrial Development: A Study on Sylhet, Bangladesh

Md. Asfagur Rahman

Abstract- Proper and planned industrialization for any country can help to earn its expected GDP growth rate and minimize the unemployment rate. Industrial sector basically consists of manufacturing, together with utilities (gas, electricity, and water) and construction. But all these components to establish any industry are not available concurrently that only guarantee Sylhet. Here this study is conducted to identify the opportunities to generate the potential industrial sectors into Sylhet that ensures the proper utilization of idle money, cheap labor, abundant natural gas, and other infrastructural facilities. This industrialization process in Sylhet will not only release from the hasty expansion of industries into Dhaka, Chittagong but also focuses it to be an imminent economic hub of the country. As a pertinent step, this study analyzed the trend of gas utilization in different sectors and suggests the highest potential and capacity for utilizing gas after fulfilling the demand of gas all over the country. Though Sylhet has abundant natural resources and enormous potentials for developing gas-based industries, it has also some notable barriers which could easily be overcome if all things go in the same horizontal pattern. This paper concludes with suggestions that Sylhet could undertake the full advantage of different gas distribution and transmission companies and proposed Special Economic Zone (SEZ) as well for sustaining the momentum.

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I. Introduction

ndustry is manufacturing industry which includes all production, processing and assembling activities as well as repairing and reconditioning of processed goods, and also service industry which includes service oriented activities which involve significant use of equipment or fixed assets (Industrial Policy 1999). Within the industrial sector, gas is playing an increasingly important role in recent years. The gas industry in Bangladesh is much older than the nation itself as an exploration and utilization of natural gas started in the early sixties when this region was part of Pakistan. At present, the country produces 2000 MMCFD gas against a demand of 2500 MMCFD leaving a shortage of around 500 MMCFD. All the gas-dependent sectors in general and power and industrial sectors in particular, are the worst victims of the gas crises. While most of the country areas are experiencing severe gas crisis, Sylhet has to struggle with surplus gas due to a lack of proper

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utilization plan. Petrobangla officials claimed the amount of surplus gas in Sylhet region might be 55 MMCFD, and experts believe the amount is even greater than estimated. Many industries like the garment and the fertilizer industries in Dhaka-Chittagong region had to shut down their operations on account of either low gas pressure or a grave shortage of gas. While such a grim situation is prevailing in most of the places, the situation is completely opposite in Sylhet. As many as 17 gas fields out of 25 of the country are located in Sylhet and more than 65% gas is being generated from the area. Another study says that the reserve of recoverable natural gas has been estimated at 12.4 trillion cubic feet. After years of commercial exploitation, a reserve of 9.8 trillion cubic feet is still available. The present demand supply imbalance may give momentary wrong signal but the country has enormous potential to not only overcome these tensions but also become a medium earning vibrant economy if it only can plan and implement its industrialization process with vision and commitments.

II. OBJECTIVES OF THE STUDY

The core objective of this study is to make an overall analysis, whether Sylhet can meet the demand of the development through gas-based industrialization. The specific objectives are:

- a) To accelerate the pace of industrial development and to reduce the pressure from other regions where the scope of gas-based industrialization is
- To maximize the use of available resources by b) taking immediate and effective steps and to introduce new sectors for industrialization in the Sylhet region.
- To find out the opportunities for setting up an EPZ in the Sylhet region to mobilize the growth of RMG sector and other sectors in the Sylhet region.

III. METHODOLOGY

The present study is conducted to find out the potentiantial sources that can accelerate the industrial development in the Sylhet region. Data were collected mainly on the basis of secondary information. But some primary data used in the study have been collected through personal interview. The secondary data used in the study have been collected mainly from publications of Petrobangla, Jalalabad Gas

the study have been collected mainly from the publications of Petrobangla, Jalalabad Gas Limited Transmission Distribution System and (JGTDSL), Sylhet Chamber of Commerce and Industry (SCCI), Energy Bangla, Centre for Policy Dialogue (CPD), Asian Development Bank (ADB), etc. The other fundamental secondary sources which help to complete this research are newspaper and internet sources. Information, data, and case studies are studied and accumulated to provide a reasonable explanation. Both local and national Bengali and English daily newspapers are studied for seeking data and information related to the industrialization process in the Sylhet region. All other data and information on natural resources are also collected, compiled, and analyzed for this research through internet which includes research paper, reports, workshop outputs, and information published on the web sites.

IV. BACKGROUND OF THE STUDY

a) Industrialization

United Nations Industrial Development Committee states that industrialization is a process through which a growing part of National Income is invested in the manufacturing sector for the production of consumer goods, capital goods and for infrastructural development for the progress and welfare of a nation. 'Industry' is broadly defined to include manufacturing and service industry. 'Manufacturing industry' includes all production, processing and assembling activities as well as repairing reconditioning of processed goods. 'Service industry' includes those service oriented activities, which involve significant use of equipment and fixed assets. Thus industrialization deals with the development. improvement, implementation and valuation integrated systems of people, money, knowledge, information, equipment, energy, materials and/or processes. Industrialization largely depends on the planning and analysis required by the organizations to enhance their position and strategy to create a positive internal condition in the changing market. The principles of industrialization are not only universally applicable across industries, but across all operations in government, commerce, services. industry.

Industrialization has been recognized as an important factor country's economic growth for last two centuries. Before the Industrial Revolution, people worked with hand tools, manufacturing articles in their own homes or in small shops. In the third guarter of the 18th century steam power was applied to machinery, and people and machines were brought together under one roof in factories, where the manufacturing process could be supervised. In the next hundred years factories grew rapidly in size, in degree of mechanization, and in complexity of operation. The growth, however, was accompanied by much waste and inefficiency. The development of modern technological devices and automation brought us a second industrial revolution and causing changes in the traditional factory system. Bakshi (2005) mentioned in his study that the following backgrounds are highly needed for a poor country like Bangladesh: a) Socio-economic context of a country b) Level of economic development c) International relations with other countries d) Attitude of the commitment of the government in the power e) rate of literacy and level of technical know-how.

b) Industry in Bangladesh

Industry and the service sectors require many services like planning, coordination, banking, insurance. transportation and storage, utilities, telecommunication and other infra-structural services. National efficiency and the international competitiveness of a country depend not only on the availability of adequate infrastructural services, but also on an inter-linked 'services infrastructure' of producer services (Azad, 1999). Industry contributed 31.27 percent of GDP in FY2012 of which manufacturing contributed 19.01 percent. The manufacturing sector includes large, medium and small scale manufacturing firms; it generated employment for 12.38 percent of the labour force in 2010 and contributed about 95 percent of export earnings in FY2012. The growth rate of value added of large and medium manufacturing has been 8.31 percent while that of small scale manufacturing has been 6.96 percent during this period. The sector is projected to grow at a higher rate reaching 11.7 percent in FY2015 and accelerating to 14.0 percent in FY2021 when it will contribute 28 percent of GDP.

Projection of Sectoral Growth FY2012- FY2021:

| Sector | FY2011 | FY2012 | FY2013 | FY2014 | FY2015 | FY2021 |
|---------------------------------|--------|--------|--------|--------|--------|--------|
| Agriculture including fisheries | 5.0 | 4.5 | 4.4 | 4.3 | 4.3 | 4.5 |
| Industry | 9.2 | 9.6 | 9.9 | 10.5 | 11.5 | 12.0 |
| Of which | 9.5 | 9.8 | 10.1 | 10.7 | 11.7 | 14.0 |
| Manufacturing | | | | | | |
| Services | 6.6 | 6.8 | 7.1 | 7.3 | 7.8 | 8.0 |
| GDP | 6.7 | 7.0 | 7.2 | 7.6 | 8.0 | 10.0 |

Source: General Economic Division, Planning Commission, Perspective Plan of Bangladesh 2010-2021.

c) Domestic Demand of Gas

Considering the sustainable economic development, gas is given top priority in the national agenda. The issue of export of gas has been debated many times. We all are at a common consensus that export or no export, our own domestic need for gas has to be met first. This paper thereby attempts at assessing how much gas we need in the future and how much we have at present with a view to industrialization process in Sylhet.

d) Resource Estimation

i Gas Fields: Even though the exploration history of oil and gas goes back almost a century, exploration density has remained very low. So far only about 75 exploration wells have been drilled, which resulted in the discovery of 25 gas fields of sizes ranging from more than 4 TCF to 25 BCF GIIP. Gas Production: So far in Bangladesh 25 gas fields have been discovered with the rate of success ratio is 3.1:1 of which two of the gas fields are located in offshore area. Gas is produced from 17 gas fields (79 gas wells). Average daily gas production capacity is about 2000 MMCFD of which International Oil Companies (IOC) produce 1040 MMCFD and State Owned Companies (SOC) produce 960 MMCFD. The demand is increasing day by day. According to the plan of Energy and Mineral Resources Division (EMRD), 995 MMCFD (including 500 MMCFD LNG), 500 MMCFD and 380 MMCFD gas will be added to the national gas grid within the year 2015. After completion of these plans production capacity is expected to increase to about 2353 MMCFD gas by December 2015.

| GAS Production Capacity (As of December 2013) Unit: Gas in MMCFD, Condensate in BBLD | | | | | | |
|---|--------------|-------|--------------------|------------|------------|------------|
| Company | | Total | No. of | Production | Production | |
| | Field | Wells | Producing Wells | Capacity | Gas | Condensate |
| 1.BGFCL | TITAS | 21 | 20 | 503 | 501 | 410 |
| | BAKHRABAD | 9 | 6 | 43 | 40 | 14 |
| | HABIGANJ | 11 | 9 | 225 | 226 | 10.2 |
| | NARSHINGDI | 2 | 2 | 30 | 28 | 55.5 |
| | MEGHNA | 1 | 1 | 11 | 11 | 19.8 |
| | Sub Total | 44 | 38 | 812 | 806 | 509.5 |
| 2.SGFL | SYLHET | 3 | 2 | 11 | 9 | 67.9 |
| | KAILASHTILA | 6 | 6 | 80 | 81 | 709.8 |
| | RASHIDPUR | 7 | 4 | 49 | 47 | 55.7 |
| | BEANIBAZAR | 2 | 2 | 14 | 10 | 150.5 |
| | Sub Total | 18 | 14 | 154 | 146 | 983.8 |
| 3.BAPEX | SALDANADI | 3 | 1 | 20 | 15 | 3.0 |
| | FENCHUGANJ | 3 | 3 | 40 | 38 | 27.3 |
| | SHAHBAZPUR | 2 | 2 | 30 | 0 | 0.00 |
| | SEMUTANG | 5 | 1 | 12 | 6 | 2.0 |
| | SUNDALPUR | 1 | 1 | 10 | 6 | 0.0 |
| | SRIKAIL | 2 | 2 | 44 | 42 | 41.0 |
| | BEGAMGANJ | 1 | 0 | 20 | 0 | 0.0 |
| | Sub Total | 17 | 10 | 176 | 107 | 73.3 |
| SUB TO | OTAL (1+2+3) | 79 | 62 | 1142 | 1059 | 1566.6 |
| SANTOS | SANGU | 9 | 0 | 0 | 0 | 0.00 |
| CHEVRON | JALALABAD | 4 | 4 | 230 | 253 | 1789.1 |
| | MOULAVIBAZAR | 7 | 6 | 60 | 73 | 11.7 |
| | BIBIYANA | 14 | 14 | 770 | 834 | 3547.0 |
| TULLOW | BANGURA | 6 | 4 | 100 | 111 | 333.0 |
| SUB TOTAL | | 40 | 28 | 1160 | 1270 | 5680.7 |
| GR/ | AND TOTAL | 119 | 90 | 2302 | 2329 | 7247.3 |

Source: Production and Marketing Division, Petrobangla.

iii Gas Reserve: Despite numerous studies, debates persist on the size of the gas reserve. Some IOCs have made sheer exaggerations of the reserve to substantiate export proposals. According to a seminar report of the Bangladesh Engineer's Institute, with the existing reserve of gas, Bangladesh can only meet two decades' of

demand. A summary on the opinion of reserves from various sources are appended below:

Table 3: Gas Reserve Estimation

| Sl. No. | Quantity | Authority |
|---------|-----------|---------------------------------------|
| 1. | 15.39 TCF | PETROBANGLA |
| 2. | 41.6 TCF | Norwegian petroleum directorate |
| 3. | 40 TCF | US Geographical Survey (USGS) 2010 |

iv Sector-wise Gas Consumption: Considering the average rate of consumption of gas in the country of the last 17 years and in line with Vision 2021, to implement the target of producing 11500 MW new electricity by 2015, a projection has been done according to the sector wise annual demand of gas from 2009 to 2015. The projection for the probable demand of gas up to 2015 is shown in the table below:

Table 4: Conservative Estimates of Sector-wise Allocation of Gas (In BCF)

| Sector | 2009-10 | 2010-11 | 2011-12 | 2012-13 | 2013-14 | 20014-15 |
|---------------|---------|---------|---------|---------|---------|----------|
| Power | 278.2 | 300.5 | 324.5 | 50.5 | 378.5 | 415.8 |
| Captive Power | 120.9 | 142.6 | 164.0 | 188.6 | 216.9 | 238.6 |
| Fertilizer | 94.0 | 94.0 | 94.0 | 94.0 | 94.0 | 94.0 |
| Industry | 133.9 | 160.7 | 184.8 | 214.4 | 246.5 | 271.1 |
| Household | 88.9 | 99.5 | 111.4 | 124.8 | 139.8 | 153.8 |
| CNG | 37.2 | 44.7 | 51.4 | 56.5 | 113.0 | 124.3 |
| Others | 30.0 | 30.8 | 31.9 | 32.7 | 33.7 | 37.4 |
| Total | 783.1 | 872.8 | 962.0 | 1061.5 | 1222.4 | 1335.0 |

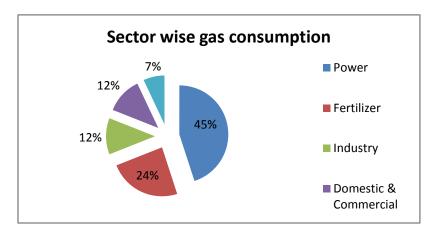


Figure 1: Sector wise gas consumption

It is also evident from the figure that the majority of the gas usage is in the energy (45%) and fertilizer (24%). There is an increasing rate of consumption of gas over the last decades in all the sectors, because the dependency on gas as a cheap and reliable source of energy readily available within the country has increased.

v Customer base Marketing Companies: Petrobangla markets gas to various customers through its marketing companies. There are now six marketing companies operating in their respective franchise areas. The companies are Titas Gas T&D Company Ltd. (TGTDCL), Bakhrabad Gas Distribution Company Ltd. (BGDCL), Jalalabad Gas T&D System Ltd. (JGTDSL) and Pashchimanchal Gas Co. Ltd. (PGCL), Karnafuli Gas Distribution Co. Ltd. (KGDCL) and Sundarban Gas Co. Ltd. (SGCL). The number of customers has been added up to July 2014 for these marketing companies are shown in the table below:

Table 5: Growth Trajectory of Customers

| Year | TGTDCL | BGDCL | JGTDSL | PGCL | KGDCL | TOTAL |
|--------------------------|---------|--------|--------|-------|--------|---------|
| 2010-11 | 1563290 | 190596 | 149725 | 59086 | 369703 | 2332400 |
| 2011-12 | 1563307 | 206213 | 162615 | 59171 | 369703 | 2361009 |
| 2012-13 | 1563331 | 206293 | 170826 | 59218 | 369703 | 2369371 |
| 2013-14 | 1722712 | 318435 | 192943 | 96492 | 472602 | 2803184 |
| 2014-15(up to July 2014) | 1741730 | 324808 | 194452 | 99723 | 480168 | 2840881 |

e) Industrialization in SvIhet

Sylhet plays an important role in our national economy since it attracts a huge amount of remittances, keeping the nation's foreign exchange reserve healthy. In Sylhet, it is found that loans are mostly given to trade, agricultural purposes and other purposes like housing, consumer uses, etc. Whereas only 8.72% of the loan is given for the industrial development. Sylhet, as a prospective region for industrialization, had been neglected by the government and other local stakeholders. Only the tea industry has been developed in this division, mainly at the hands of multinational companies in the private sector. The Government of Bangladesh (GOB) has developed several Export Processing Zones (EPZ) in Chittagong, Savar (Dhaka), Comilla. Monala. Ishwardi. Uttara. Karnaphuli (Chittagong) and Adamjee (Dhaka), but the division 'Sylhet' does not seem to have serious consideration.

Although natural gas, the country's most valuable natural resource, is available in this division, a nominal attempt has so far been made since independence to capitalize such resources in the industrialization of the Sylhet with minimum cost and effort. Here only two big public industries were established before independence of the country and only one multinational cement industry has gone under operation since 2006. Industrialization of Sylhet will obviously increase Bangladesh's output, which will simultaneously increase the employment opportunities in the country. Job creation will enhance the living standards of the people of Sylhet and will help to reduce the rich-poor gap. Both the growth of GDP and the reduction of poverty are of great importance in the context of Bangladesh if it really wants to transform itself from a developing country into a developed one.

A small-scale investigation on the mismatch between local resources and regional development of Sylhet was conducted in 2005 (Ahsan et al., 2005). The suggested improving five priority awareness, education, facilities, administrative efficiency and planning for the utilization of local funds.

A number of studies have been considered about several alternatives to establish the best option for monetizing gas. A clear picture in respect of Sylhet is the investment size, marketing opportunities, and lack of risk taking mentality of the local investors. As Sylhet is only dealing with the power, fertilizer, tea estate, and the domestic utilization of gas, it is also promising with the industrial, commercial, pharmaceuticals, garments, cement, and ceramic industries. The new industrial policy 2010-2014, approved by the Cabinet in August 2010, also emphasizes on the importance of gas-based industrialization in Sylhet. Here is a list of some of the industries located in this region:

| Name of Industry Sector in Sylhet | Number of Industries |
|---|----------------------|
| Tea Processing | 133 |
| Food Processing | 115 |
| Textile & Garments | 24 |
| Cottage (Cane & Wood Furniture, Saw Mill, Board Mill) | 71 |
| Chemical & Medicine | 17 |
| Brick & Stone Industry | 183 |
| Engineering Sector | 28 |
| Others (Rubber, Cigarette Factory, Printing & Packaging, etc) | 13 |
| Total | 584 |

Source: ERG Working Paper 2/2010

Natural gas exploration and production is dominated by three state-owned companies, all of which are subsidiaries of Petrobangla. Bangladesh's largest gas production company, Bangladesh Gas Fields Company Ltd. (BGFCL), operates the Sylhet, Kailashtila MSTE, Kailashtia, Rashidpur, and Beanibazar gas fields. From these five fields, BGFCL produces 810 million cubic feet per day (MMCF/D), or roughly half of the country's total natural gas production. The Sylhet Gas Field Company Ltd. (SGFCL) is Bangladesh's second largest production company, producing 162 MMCF/D of natural gas. SGFCL operates the Sylhet, Kailashtila MSTE, Kailashtia, Rashidpur, and Beanibazar gas fields. The third state-owned company involved in natural gas production and exploration is BAPEX, which produces about 58 MMCF/D of natural gas from the Salda and Fenchugani fields.

V. FINDINGS

a) Factors Against Industrial Development in Sylhet

There are a number of factors that foster growth to one region compared to others. Infrastructure, access to energy and natural resources, concentration of entrepreneurship, skilled labor force, urbanizations, public resource allocations, geographical locations are among the factors which enables a region to develop more rapidly than others. There may be many factors adversely affecting the development of industries, the most intimidating factor found in this study is the lack of utilization of local funds in Sylhet. In most of the cases the remittances are mainly utilized for household consumption, purchasing land, purchasing flat and building luxury houses. The percentages of people who are interested to invest their remittance for trading and enterprise development are only 5% (Hossain, et. al, 2011). The other factors that the local people argued for which industrial development is still lagging behind in Sylhet are as follows:

- Lack of entrepreneurship development
- Lack of cooperation from bank or other financial institutions
- High cost of land
- High interest rate for loan/ advances
- Lack of social, administrative and legal security of investment
- Lack of technological knowledge about industrialization

- Lack of creativity and awareness among capable investors
- Idleness among the local people
- Lack of skilled manpower
- Lengthy bureaucratic procedure for enterprise development
- Lack of adopting regional policy of GOB

A framework has been developed by the authors analyzing the above mentioned factors responsible for neglecting industrialization in Sylhet and suggesting probable solutions regarding utilizing the opportunities for accelerating the industrial development using gas and other resources.

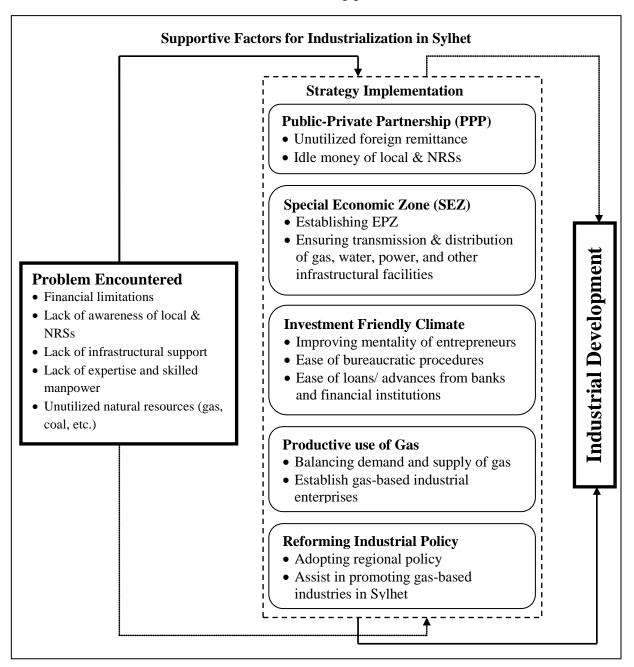


Figure 2: Supportive factors for industrialization in the Sylhet region

b) Brief description of the significant sectors for gasbased industrialization in Sylhet Division

i. Power Sector

An essential precondition for industrial development is uninterrupted supply of electricity. More than 90% of electricity is generated from natural gas. The power sector is the single largest consumer of gas, accounting for 48% of total gas sales. Under the development of power sector only 11 gas-based power plants have been established in different areas of Sylhet. With the surplus of 16.645 MMCM gas after sales for power generation will smoothen the industrialization process in Sylhet.

ii. Fertilizer Sector

The annual requirement of fertilizer is around 30 lakh tonnes against the production of 16-18 lakh tonnes. Bangladesh has to import the rest from different countries to meet the demand. Therefore, to reduce the demand-supply gap Bangladesh Chemical Industries Corporation plans to install a fertilizer plant in the country by 2016 namely Shahjalal Fertilizer Company Ltd in Fenchuganj with the production capacity of 1750 metric ton of urea fertilizer which is also required

approximately 30 MMCFD of gas. To meet this demand JGTDSL rehabilitated 25 km of existing transmission pipeline from Haripur to the Shahjalal Fertilizer Company Ltd in Fenchugani.

iii. Industrial Sector

Although there is tremendous shortage of power and gas supply in Dhaka-Chittagong region, the investors has the tendency to establish industries to utilize more resources such as skilled manpower, international business opportunities, EPZ, etc which may not be available in Sylhet region. But Sylhet division is enriched with electricity, gas, water, sewerage, transportation facilities etc. The availability of raw materials, low cost labor, and interest of local and foreign investors specially the nonresident Sylheties are the main foundation for industrialization in Sylhet. Different gas-based industries such as textiles, leather goods, chemicals and petrochemicals, green jute pulp, paper, rayon products, etc can be facilitated by the different gas transmission and distribution companies in Sylhet region to step-ahead the industrialization process.

| Year | 2001- 2010 | 2011- 2020 | 2021- 2030 | 2031- 2040 | 2041- 2050 | Total |
|----------------------------------|---------------|---------------|---------------|---------------|---------------|-------|
| Industrial Gas Consumption (Bcf) | 822 | 1684 | 2861 | 3788 | 4368 | 13522 |

Figure : Gas consumption in Industrial Sector

iv. Captive Power Sector

One of the reasons for the growth of this sector is the installation of gas engine driven generators as captive power supply by RMGs, Textile, Ceramics, Pharmaceuticals and other manufacturing plants. Different gas transmission and distribution companies in Sylhet can also do the same. In this process up to January 2012, JGTDSL gave 90 gas connections to encourage the investors to install different gas driven captive power based manufacturing plants.

v. CNG

The activities of CNG filling stations in Sylhet division started under JGTDSL at first started in 2004. Under the development activities of JGTDSL, it expanded a total 43 connection to CNG refueling stations in Sylhet division up to January 2011. Many entrepreneurs are now interested to install CNG stations beside the Dhaka-Sylhet by-pass road and at the various important locations under the franchise area of the company. Beside JGTDSL other gas transmission and distribution companies in Sylhet should undertake plan to set up more CNG filling stations all over the Sylhet division as JGTDSL earns on an average tk. 75 crore yearly by selling 75MMCM gas to different CNG filling stations.

vi. *Tea Industry*

At present there are 163 tea estates and 114 tea factories in Bangladesh. Since 139 tea estates out of 163 in Bangladesh belong to the Sylhet division, it is undoubtedly revealed that the tea industry is a productive sector in the region. These tea estates in Sylhet annually produce about 55 million kg of tea. Gas is desperately important to the tea industry as in the majority of cases; the factories are powered by gasgenerating sets. Study states that up to January 2011, JGTDSL provided 91 gas connections to different tea estates.

vii. Garments Industry

Over 50% to 60% garment units in Dhaka-Chittagong use generators run by diesel as a back-up support for ensuring uninterrupted electricity supply to their factories. Industry owners are spending additional Tk 10.97 billion for buying gas and diesel per year for generating 1,200MW of electricity for their factories. Thus readymade garments owners have been facing 25% production loss due to frequent power cut and shortage in gas supply. In this case Sylhet is the most significant zone to enhance this sector by utilizing the scarce electricity and surplus gas meeting the demand of its own. The government of Bangladesh is willing to

expend public funds for establishing new EPZ in Sylhet for promoting this sector. Different gas transmission and distribution companies in Sylhet should make an agreement to boost this sector by providing gas to the existing textile industries as well as the new industries to be established in the Sylhet region. This step would help the government to release the pressure of decentralizing the garment industries from Dhaka-Chittagong to Sylhet.

viii. Ceramics Industry

Ceramics is a fast growing and highly prospective industry for its rising export performance. This industry is getting export orders from new countries, like Turkey, India, Argentina and Brazil. But the companies operating in Bangladesh are not enough the demand. Because the meet leading manufacturers of this item are not taking any plan to expand their capacity or establishing new factories, as they cannot utilize their full capacity due to the gas and power crisis. In this case Sylhet could be the best region for establishing this gas based industry where raw materials, cheap labor and other infrastructural facilities are available. To meet the demand of gas supply, different gas transmission and distribution companies in Sylhet can transmit and distribute gas to the factories to be established in Sylhet region as it needed.

ix. Cement Industry

As the supply of gas, fuel, power, infrastructure and transportation facilities are available to the cement factories in Sylhet region, the government and the industrialists should focus on the availability of the raw materials and make the factories operable.

x. Domestic/Commercial and Other Sectors

The use of gas in domestic sector is very low, i.e. at present only 6% but it is increasing at a rate of 12%. The commercial sector accounts for less than 1.5% of the total gas consumption and this has not shown significant growth during the current decade. The seasonal users, mainly the brickfields, consume a small quantity of gas during the brick-manufacturing season. This could be a minor sector for the near future. But the major sectors for gas based industrialization are the paper, pulp, pharmaceuticals, aluminum, methanol, petrochemicals, LNG, GTL etc. The production of methanol and petrochemicals results in new product based on gas as a raw material and fuel. The production of aluminum requires the import of the basic ore and gas is used as an energy source for electricity.

| Year | 2001-2010 | 2011-2020 | 2021-2030 | 2031-2040 | 2041-2050 | Total |
|--|-----------|-----------|-----------|-----------|-----------|-------|
| Domestic/ Commercial/ Others Gas Consumption (Bcf) | 537 | 794 | 1051 | 1212 | 1339 | 4933 |

Figure : Gas Consumption in Domestic/ Commercial/ Others

VI. Recommendations

As the purpose of the study was to recommend the opportunities for the proposed gas-based industrialization in Sylhet region but some suggestions are still needed for the betterment of the industrialization process which are briefly stated below:

- a) The government should announce a special incentive package for the entrepreneurs to set up industries in Sylhet region with available gas.
- b) The SCCI can formulate flexible industrialization policy for the new investors who want to establish gas based industries in different regions of Sylhet.
- c) Establishing an EPZ in Sylhet for accelerating the trade over the world and river port over Kushiyara river on the side of SEZ could also be a path for the transportation which could link with Dhaka-Chittagong and India also.
- d) Removing the bureaucratic bottlenecks that have always been the biggest obstacles that no industrial belt was so far built in the Sylhet region to utilize gas.
- For smooth transmission and distribution of gas in different sectors JGTDSL should concentrate on finding more gas fields.

- f) As the seven sister states of India are very near from Sylhet, the entrepreneurs or the investors should have an easy access to the seven sisters to export their products.
- g) Providing supports like investment security, onestop services, easy access to physical infrastructure, etc. to the non-resident Sylheties to encourage investment.
- h) In general, the workforce in Sylhet is not experienced enough for the promotion of industrialization, so proper education, training facilities, etc. are needed to develop for fulfilling the purpose.

VII. CONCLUSION

From the above findings and analysis of this study, we can come to a decision that the industrialization process through gas may create a major impact on the economy of Sylhet region and the country as whole. Industrialization process is not an easy task and thus needs lots of research to implement the activities through proper industrial planning and intervention. The key problem found in this study is the narrow mentality of the local and foreign investors to invest in different sectors although maintenance of

available funds and abundant resources are somewhat challengeable and become unutilized. Now it is the real time for the investors to utilize the opportunities available here to improve the new and neglected sectors to be established based on gas. As Special Economic Zone and JGTDSL were emphasized in this study to carry out the gas-based industrialization process, both of them suggested to take necessary steps to revitalize the power, garment, cement, ceramics and commercial zones because these sectors can utilize the maximum facilities provided by them.

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ABBREVIATIONS

| | T LODICE VITATION O |
|---|---|
| BGSL CMS CNG EPZ FY GSP GTL | Bangladesh Gas Systems Limited Cubic Meters per Second Compressed Natural Gas Export Processing Zone Fiscal Year Generalized System of Preferences Gas to Liquids |
| JGTDSL | Jalalabad Gas Transmission and |
| JATOSE | Distribution System Limited |
| LNG | Liquefied Natural Gas |
| MMCFD | Million Cubic Feet a Day |
| MMCM | Million Cubic Meters |
| MW | Mega Watt |
| NRS | Non Resident Sylhet |
| PDB | Power Development Board |
| PPP | Public Private Partnership |
| R&D | Research and Development |
| RMG | Ready Made Garments |
| RPGCL | Rupantarita Prakritik Gas Company |
| SCCI | Limited Sylhet Chamber of Commerce and Industry |

Special Economic Zone

SEZ

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Work-Life Balance of Female Garment Workers in Bangladesh: An Empirical Investigation

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Abstract- This study investigates the work-life balance status of female garment workers of Bangladesh. The study reveals that both family and job of female garment workers of Bangladesh are being affected due to work-life balance situation. But, familial life is more affected due to job. Thus, work interference with family is more of an issue than family interference with work for the female garment workers in Bangladesh. Finally, the study suggests good salary, reduced work load, residential facility (near to workplace/factory), transport facility, child care center, flexible working hours (roistered days off and family friendly starting and finishing times) and child schooling facility for female garment workers of Bangladesh with a view to improve their work-life balance status.

Keywords: work life balance, female garment worker, bangladesh.

GJMBR - A Classification : JEL Code: M10



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I. Introduction

ork-life balance is a situation in which employees are able to give right amount of time and efforts to their work as well as their personal life outside work (Hill et al., 2001, p. 49, Anna 2010). Work-life balance is achieved when an individual can handle both family responsibilities as well as organization's duties perfectly. It is the flexible working arrangements that allow both parents and non-parents to avail of working arrangements that provide a balance work responsibilities between and personal responsibilities (Uddin et al 2013).

Indeed, from the very down to the human civilization, women have been playing very important role mostly in the family not only by rearing offspring and doing household affairs but also by generating income through handicrafts and many other ways(Uddin et al 2013). The role of women is such an important that ignoring their roles no family and society can be progressed and prospered in a balanced and meaningful way. Considering their roles they called half of body. But, with the passage of time the nature and types of roles of women are changing in different society and culture. Undoubtedly a key economic development in the last 50 years has been the substantial and welldocumented increase in women's labour participation (Blyton & Dastmalchian, 2006; McCall, 2005, Straub, 2007) and mothers are now the primary or co-breadwinners in many families of the world. The Economist commented on this trend claiming, "Women's economic empowerment is arguably the biggest social change of our times" (Anna, B., 2010). Economic pressures over the last decade have significantly increased the need for dual-earner families to the point that the majority of families now require two breadwinners to meet rises in the cost of living (Ford et al., 2007; White and Rogers, 2000). Now, the Women are entering into the labor force in large numbers, where majority of them come from middle-class with children into the paid work force, has either directly or indirectly affected virtually everyone in society as people's mothers, wives, sisters, daughters, and friends stepped out of the home into paid employment (Perry-Jenkins, et al., 2000).

Thus, the growing number of women in the labor force intensifies the realization that more individuals have to simultaneously manage two domains of life: family and work (Grant-Vallone & Ensher, 2001; Karimi, 2006). Indeed, across nations and occupations. it is still mainly women who are responsible for child and elderly care, household chores and other family-related issues and who, typically regardless of hours worked in paid employment, work a "second shift" at home (Asher, 2011; Broadbridge, 2008; Hochschild, 2003). As a result, conflict and strain often arise for individuals who participate in both of these areas, because role expectations are frequently incompatible (Grant-Vallone & Ensher, 2001; Posig and Kickul, 2004, Simon, Kümmerling, & Hasselhorn, 2004). The conflict is usually bidirectional: work can interfere with the family, and the family can interfere with work (Simon et al., 2004). Work interference with family is more of an issue than family interference with work (Grzywacz, et al 2006; Simon et al., 2004). Although men and women both experience inter-role conflicts, it is often more difficult for women to balance their work and home roles (Walker et al 2008). According to Doherty (2004), this difficulty then becomes the primary source of women's disadvantage in the corporate world and explains their "concentration in low paid, part-time employment and their absence at the most senior levels of management [in business]" (p. 433). Thus, the challenge of work-life balance is a reality for every working woman, and it is an issue that is widely

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discussed in organizations and governments today. Women feel entitled to claim this balance, even if it requires formal intervention from institutions and governments. Yet it was not very long ago that work-life balance was a whispered taboo or seen as an individual's personal problem to be resolved in private (Rice, 2000, Anna 2010). For a long time, most women did not believe that they deserved a healthy balance between their work and their lives outside of work, let alone expect and receive formal policies supporting this balance. Even at present, in many cases the term "worklife balance" is not understood as well as recognized officially and socially. In this regard, Greenhaus et al (2003) say, being balanced means approaching each role both in work and family with an approximately equal level of attention, time, involvement, and commitment.

In the past, the issue of work-life balance was dismissed by organizations as a trivial problem not worthy of concern or action. Organizations throughout history have been built by men and for men (Meyerson & Kolb, 2000), and as men's roles in the workplace have changed little since the Industrial Revolution, the challenges women initially confronted when entering these male-dominated workplaces garnered little attention. Now, there is a critical mass of women in the workforce (Shriver, 2009. Anna, 2010), organizations and governments have been forced to recognize women's concerns about work-life balance.

In Bangladeshi society, an individual's identity is largely tied to the identity of the extended family. The majority of Bangladeshi women are still highly responsible for housekeeping, childcare, and all other aspects of running a home (Uddin et al 2013). Despite the traditional structure of family roles in Bangladesh with men as the only breadwinners, a number of women now participate in the workplace. Growing cost of living as well as change of mindset is the key reasons for which increasing number of educated as well as uneducated women are now working outside their house (Uddin et al 2013). Even in recent time, the tendency is increasing gradually. As a result, the traditional family is being replaced by the dualcareer family, thus socio-demographic changes are similar to those in developed and developing societies (Uddin et al 2013). Like all other countries of the world (Lingard et al., 2007), work-life balance of the female employees has become an issue in Bangladesh, especially for those who are working in the garment sector and banking sectors. The inability to balance work and life has severe implications because it affects every aspect of women's lives. The stress created from being pulled in multiple directions has negative consequences for psychological and physical well-being (Kinman & Jones, 2004). When women are spread too thin attempting to satisfy all of the competing demands on their time, they are not able to complete any task to the best of their

ability causing all their roles to suffer. Productivity at work is affected and the quality of women's relationships with friends and family are harmed. This psychological stress stemming from their inability to give 100 percent at work and at home can also produce problems for women's physical health. Poor nutrition, lack of exercise, and high levels of stress that result from poor work-life balance can cause physical symptoms such as fatigue, headaches, insomnia, and back pains, and sometimes lead to more serious illnesses including heart conditions that result in long-term consequences for women and their families (Kinman & Jones, 2004). Better work life balance creates high levels of employee satisfaction. It provides a solid return for the organization as well as the workforce. Work-life balance programs can also help by reinforcing recruitment, raising employee retention, decreasing absenteeism, limiting late comers, powering up productivity, promoting participation in training, contending with competition and engaging the emerging labor market (Better Balance, Better Business., 2004)

From the literature review, it is clear that there are many benefits of work-life balance and it is an issue for female employees rather than male. This is due to the fact that women still need to perform the key responsibilities in their home. Though many studies conducted on the work-life balance in the context of many developing and developed countries but, no study is found that addressed the work-life balance issues of the female garment workers of Bangladesh. So, this study is conducted to know the status of work-life balance of female workers working in the garment sector of Bangladesh, so that the policy makers can address this issue properly by revising and devising necessary policy and strategy with a view to ensure productive and sincere workforce in the garment industry of Bangladesh.

II. METHODOLOGY

The researchers used both primary and secondary data. The primary data regarding work-life balance status have been collected with the help of prestructured questionnaire surveying 570 female garment workers from 57 garment firms (During June 2014 to January 2015) located in Chittagong, the 2nd largest city and the commercial capital of Bangladesh. A single schedule of statements was prepared. The opinions of the sample respondents were recorded on 5 points Likert-type summated rating scales. The sample as shown below was convenience one. The following table provides the descriptive summary of the sample frame and sample size.

Table 1: showing sample frame and sample size

| Total number of garment firms in Bangladesh | 5600 |
|--|------|
| Total number of garment firms in Chittagong | 753 |
| Sample size(garment firm) | 57 |
| Number of female respondents (10 respondents from each firm) | 570 |

The researchers have focused on of the female garment workers because of the fact that there are 4 million garment workers in Bangladesh of which 80% are female. Since garment sector contributes 81% to export earning, for the survival of garment industry the work-life balance situation of its main workforce (female workers) must be ensured. So, for the economic progress through industrial development of Bangladesh, the work-life balance situation should be improved. The secondary data and information were obtained through library researches and survey of office documents from text books and related available published articles on work-life balance. The data thus collected were tabulated first manually after when they were analyzed by employing statistical techniques like frequency & percentage.

III. Results and Discussion

To investigate the real picture of work-life balance of female workers of garment industry of Bangladesh, a survey has been conducted. The analysis and interpretations of the opinion survey has been appended below:

We see (see table 2) that as regards the statement, "My job and family interfere with one another", 4.03% and 2.98% respondents respectively showed 'strong disagreement', and 'disagreement' that is only 7.01% (4.03%+2.98%) respondents think that their job does interfere with each other.

Table 2: showing the female garment workers' demography & opinion

| Demography | | | No. of wo | kers | | | |
|--|--------------|----------|------------|-----------|----------|-------------|--|
| | 20 or below | | 97 | | | | |
| A === | 21-30 | | 198 | | | - | |
| Age | 36-45 | | 129 | | | - | |
| | 46 and above | | 146 | | | | |
| Total | | | 570 | | | | |
| | SSC and | Below | 296 | | | | |
| Education | HS | C [| 221 | | | | |
| | Degree an | d Above | 53 | | | | |
| Total | | | 570 | | | | |
| | Strongly | Disagree | Some | Agree (4) | Strongly | Total | |
| Statement | disagree | (2) | what agree | | agree | Percentage/ | |
| | (1) | | (3) | | (5) | Frequency | |
| My job and family interfere with one | 4.03% | 2.98% | 13.85% | 61.05% | 18.07% | 100% | |
| another | (23) | (17) | (79) | (348) | (103) | (570) | |
| I can manage the demands of | 21.22% | 54.73% | 17.19% | 4.73% | 2.10% | 100% | |
| work and personal life | (121) | (312) | (98) | (27) | (12) | (570) | |
| I can not enjoy my job because of | 8.59% | 11.05% | 13.85 | 48.42% | 19.82% | 100% | |
| work-life balance situation | (49) | (63) | (79) | (276) | (113) | (570) | |
| I will leave the job if I get a better | 3.33% | 12.45% | 18.24% | 33.51% | 32.45% | 100% | |
| one | (19) | (71) | (104) | (191) | (185) | (570) | |

Source: Prepared for this study based on field survey

Whereas, 13.85%, 6%, 61.05 and 18.07% respondents showed respectively 'some what agreement', 'agreement' and 'strongly agreement', it means, 92.7% (13.85%+61.05%+18.07%) respondents think that their job does interfere with their family. It indicates that most of the female workers are facing severe problem regarding their work and life balance situation.

As regards the statement, "I can manage the demands of work and personal life", 21.22% and

54.73% respondents respectively showed 'strong disagreement', and 'disagreement', that is, 76%(54.73% + 21.22%) respondents replied that they are unable to manage their work-life properly. Whereas, 17.19%, 4.73%, and 2.10% respondents showed respectively 'some what agreement', 'agreement' and 'strongly agreement', it means, 24%(17.19% + 4.73% + 2.10%) respondents replied that their work-life balance situation is manageable. This result is also indicating that most of

the female workers are facing severe problem while managing their both work and life in a balanced way.

As regards the statement, "I can not enjoy my job because of work-life balance situation", 8.59% and 11.05% respondents respectively showed 'strong disagreement', and 'disagreement', that is, only 20% (8.59%+11.05%) respondents replied that due to worklife balance situation they are facing no major problem for enjoying their job. Whereas, 13.85%, 48.42%, and 19.82% respondents showed respectively 'some what agreement', 'agreement' and 'strongly agreement', it means, 80%(13.85% + 48.42% + 19.82%) workers are not enjoying their work/job because of work-life balance situation.

As regards the statement, "I will leave the job if I get a better one", 3.33% and 12.45% respondents respectively showed 'strong disagreement', and 'disagreement', that is, only 16% (3.33%+12.45%) respondents do not want to leave the job because of work-life balance situation. Whereas, 18.24%, 33.51% and 32.45%, respondents showed respectively 'some what agreement', 'agreement' and 'strongly agreement', it means, 84%(18.24% + 33.51% + 32.45%) workers want to leave their job because of work -life balance situation are not enjoying their work/job because of work-life balance situation.

Table 3: showing the effect of family on work

| Statement | Strongly disagree (1) | Disagree (2) | Some what agree (3) | Agree (4) | Strongly agree (5) | Total Percentage/ Frequency |
|--|-----------------------|-----------------|---------------------------|--------------|-----------------------|-----------------------------|
| My family life has disturbed me in doing my job as good as I could do. | 33.16% | 40.34% | 12.46% | 6.49% | 7.54% | 100% |
| | (189) | (230) | (71) | (37) | (43) | (570) |
| My family (spouse / parents) is cooperative to maintain a work life balance. | 9.12% | 7.19% | 17.01% | 35.2% | 31.40% | 100% |
| | (52) | (41) | (97) | (201) | (179) | (570) |

Source: Prepared for this study based on field survey

We see in above table (table 3) that as regards the statement, "My family life has disturbed me in doing my job as good as I could do.", 33.16% and 40.34% respectively showed respondents 'strong disagreement', and 'disagreement' that is, 74% (33.16%+40.34%) respondents replied that their personal or familial life did not disturb them in doing their jobs perfectly. Whereas, 12.46%, 6.49%, and 7.54% respondents showed respectively 'some agreement', 'agreement' and 'strongly agreement', it means, 26% (12.46% + 6.49%, +7.54%) respondents replied that their personal or familial life disturbed them in doing their jobs perfectly

As regards the statement, "My family (spouse / parents) is cooperative to maintain a work life balance.", 9.12% and 7.79% respondents respectively showed 'strong disagreement', and 'disagreement' that is, 17% (9.12%+7.79%) respondents replied that their spouse / parents / family is not cooperative. Whereas, 17.01%, 35.2%, and 31.40% respondents showed 'some what agreement', 'agreement' and 'strongly agreement' respectively, it means, 83% respondents replied their spouse / parents / family is always cooperative in ensuring work-life balance.

Table 4: showing the effect of work on family

| Statement | Strongly | Disagree | Somewhat | Agree (4) | Strongly | Total |
|---------------------------------------|----------|----------|----------|-----------|----------|-------------|
| | disagree | (2) | Agree | | agree | Percentage/ |
| | (1) | | (3) | | (5) | frequency |
| Often I face problem in my family due | 9.82% | 18.25% | 25.26% | 31.23% | 15.44% | 100% |
| to my job | (56) | (104) | (144) | (178) | (88) | (570) |
| My organization is cooperative to | 18.07% | 38.42% | 19.82% | 15.61% | 8.07% | 100% |
| maintain work life balance. | (103) | (219) | (113) | (89) | (46) | (570) |

Source: Prepared for this study based on field survey

We see in above table (table 4) that as regards the statement, "Often I face problem in my family due to my job", 9.82% and 18.25% respondents respectively showed 'strong disagreement', and 'disagreement' that is, 28% (9.82%+18.25%) respondents replied that their jobs did not disturb them in providing time to their Whereas, 25.26%, 31.23%, 15.44% and showed respectively 'some respondents

agreement', 'agreement' and 'strongly agreement', it means, 72% respondents replied that their jobs disturbed them in providing time to their family.

As regards the statement, "My organization is cooperative to maintain a work life balance., 18.07% and 38.42% respondents respectively showed disagreement', and 'disagreement' that is, 56.49% (18.07%+38.42%) respondents replied that their organization is not cooperative enough in ensuring their work-life balance. Whereas, 19.82%, 15.61%, and 8.07% respondents showed respectively agreement', 'agreement' and 'strongly agreement', it 43.51% respondents replied that their organization is cooperative in ensuring their work-life balance.

respondents mentioned many factors that can improve their work-life balance situations. The suggestions arise from the respondents are as follows;

IV. IMPROVING THE WORK-LIFE BALANCE OF THE FEMALE GARMENT WORKERS OF Bangladesh

We sought suggestion from the respondents to work-life balance situation. improve their

Table 5: factors relating with work-life balance status of female garment workers

| Factors | Weight (%) | Number of Respondents |
|--|------------|--------------------------|
| Salary | 26.49 | 151 |
| Reduced working hours & workload | 21.75 | 124 |
| Residential facility (near to workplace/factory) | 20.88 | 119 |
| Transport facility | 12.11 | 69 |
| Child care center | 8.42 | 48 |
| Flexible working hours (roistered days off and family friendly starting and finishing times) | 5.96 | 34 |
| Child schooling | 4.39 | 25 |
| Total | 100 | 570 |

Source: Prepared for this study based on field survey

In the above table (Table 5) it is seen 26.49% (151) respondents opined that salary is highly related to their work-life balance situation because in the garment sectors of Bangladesh workers are not well paid. So for earning extra money (to maintain their livelihood) most of the workers go for overtime work (on an average 3 hours), as a result the family life is affected seriously. It is also found that 21.75% workers think that their present work load and working hours (on an average they work 10-12 hours including overtime) are high for which they are facing problem in maintaining their family properly. If their working hour is reduced to 6 or 8 hours then they think that their work-life balance situation will improve. Of course, their work pressure is to be reduced also. Booth and van Ours (2005) found that Australian women are happier with shorter working hours. Uddin et al (2013) also found that the female teachers working at private educational institution like shorter working hours.

It is also found that by providing residential facility (near to workplace/factory) the work life balance situation can be ensured. In this regard 20.88% female workers replied that company can build staff quarters and thereby improve their work-life balance situation. Studying the work life balance situations of female teachers of private educational institution, Uddin et al (2013) also found the similar result. 12.11% respondents opined that providing transport facility by the employer can help a lot to improve work life balance situation because in Bangladesh transport is a big problem for the employees.

Furthermore, 8.42% replied that child care center arranged by employer can also contribute significantly in improving work-life balance. Whereas, 5.96% think that flexible working hours (roistered days off and family friendly starting and finishing times) can also improve the work life balance situation of female garment workers in Bangladesh. According to Eikhof (2012), flexibility and choice over working hours and location are commonly regarded as a key facilitator for reconciling work and life/family demands, and therefore as an enabler of women's careers and a catalyst of equality in the work place. Again, 4.39% opined that child schooling facility by the employer can help in improving work life balance situation. Similar findings also found by many researchers. (Burke (1994a, b, Cassell, 1997 and Deery, 2008)). Studies have shown that these practices increase employee satisfaction; work ethic and motivation (Friedman, 1992); reduce absenteeism and staff turnover rates (Galinsky and Stein, 1990); raise satisfaction with the balance between work and family (Ezra and Deckman, 1996); and diminish work-family conflict (Goff et al., 1990) and related stress (Johnson, 1995).

V. Limitation and Future Research

There are a number of limitations of this study which is worthy of being mentioned. First, the study conducted only in Chittagong, the second largest division in Bangladesh. Second, the study used

conducted only in Chittagong, the second largest division in Bangladesh. Second, the study used convenience sample techniques. Third, the study did not separate the findings on the basis of the types and nature of garment firms, local firm or foreign firm. Fourth, the study used simple statistical tools like frequency and percentage. In order to overcoming these shortcomings, future studies can include sample from whole country of Bangladesh employing stratified random sampling technique and data can be analyzed by sophisticated statistical tools with a view to explore more reliable and interesting findings.

VI. Conclusion and Policy **IMPLEMENTATION**

From the survey it is found that 72% (see table 4) respondents replied that their jobs disturbed them in providing time to their family and 28% think that their job did not disturb in providing their time to family. Whereas, 74% (see table 3) respondents replied that their personal or familial life did not disturb them in doing their jobs perfectly and 26% respondents replied that their personal or familial life disturbed them in doing their jobs perfectly. Therefore, the study reveals that both family and job of female garment workers of Bangladesh are being affected due to work-life balance situation. But, familial life is more affected due to job. Thus, work interference with family is more of an issue than family interference with work (Grzywacz, Frone, Brewer, & Kovner, 2006; Simon et al., 2004) for the female garment workers in Bangladesh because women still perform the bulk of household tasks (Hochschild, 1989, 1997). Women in the work force can be blessings only when both family as well as organization will receive proper service from them (Uddin et al 2013). Indeed, an organization can ensure work-life balance situation of female garment workers by ensuring good salary, reduced work load, residential facility (near to workplace/factory), transport facility, child care center, flexible working hours (roistered days off and family friendly starting and finishing times), and child schoolina.

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Integrating Human Resource Management with Organizational Strategies

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Keywords: integration, organization strategies, strategy formulation, organizational development.

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I. Introduction

he essence of Human Resource (HR) is strategic and if properly aligned, it can have a lot of contribution in enabling an organization to have a successful strategy and financial base. In order for the HR to earn itself a position at the strategic table it will require to maintain a strong administration foundation. This strategic approach should be aligned with the human resource so as to ensure that an organization's employees, skills and abilities are made use of in the achievement of its business goals (Huselid, Jackson & Schuler, 1997).

THEORETICAL REVIEW OF LITERATURE П.

This study involved review of related literature combined with analysis and synthesis. This was carried out through usage of literature review. The exercise involved accessing literature available in print form as well as accessing electronic databases which are acceptable in the contemporary management studies.

LITERATURE REVIEW III.

The human resource plays a very significant role in the success of organizational performance. Garavan, (2007) says that there is now an established trend where there are well chosen human resource development practices that have a directly affect both individual and organizational performance. The HR has to and will have to take a serious leadership role in contributing to the development of the human resource as a contribution to organizational development. This will definitely require that the HR transforms itself from a process oriented and administrative approach to a strategic one (Gold, 2011).

There is an increasing need to strategically steer managerial practices of an organization into This need calls for the strategic management.

integration of organizational strategies with global HR management practices (O'Donnell & Garavan, 1997).

For Organizations; both in public and private sectors to be successful they will require to have in place effective HR management practices so as to successfully execute their organizational strategies and goals (Sthapit, 2008). In this context they will require to do an analysis of both internal and external environmental factors that are directly or indirectly related to the organization. This analysis will require a approach aimed at influencing stakeholders as well as formulation of strategic HRD plans and policies in line with the organizations business strategy (Becker & Huselid, 2001).

THE HUMAN RESOURCE

Globally both the government and private sector managers, believe that investing in human capital is key to the success of any country's economy (Sthapit, 2007). This strategy may not be effective however without a properly organized and implemented HRD structure (Haslinda, 2009). The full potential of the human resource department will only be achieved when it fully demonstrates its active role in creating organizational values and return on investment. HR should not only be reported on cost savings but also on what it contributes to a business return on investment (Frangos & Fitz-enz, 2002).

According to Frangos and Norton, (2001) HR does not have the tools to describe and measure its role in organizations. 60% of HR executives were found to be playing passive roles as found out in a study that was carried out in the consulting industry.

For human capital to be managed as a strategic asset, there should be efforts to measure the HR strategic contribution. Frangos and Fitz-enz (2002) suggested five main ways through which the HR process can be evaluated. These include; the cost, the period it will take, what will be achieved, number of errors or mistakes in the process and the responses from the employees. To bring out the HR to a respectable position due to its business value will require that it must and has to measure itself in a business manner; this will also call for its alignment with other departmental goals as well as being wholly involved in the overall strategy.

Many of the HR departments do not have strategic planning processes that align their spending to be in line with their organizations strategy. One survey done at Harvard found out that 80% of the departments had no strategic planning process in place. If the HR has to be successful it will require being more interdependent with the other departments within the organization and also be required to take a more comprehensive role which aligns itself and its activities with the organization strategy. This according to Freedman (2004) will correct any aspects that affect or interfere with the integration of the organization strategy. This will offer the organization a competitive edge.

Through the management of human capital the ultimate goal and purpose of organizational strategic development will be achieved. This will require coming up with ways and means which are supportive to the organization strategies (Freedman, 2004).

Aligning Human Resource DEVELOPMENT WITH ORGANIZATIONAL STRATEGY

According to Becker & Huselid (2001) there has to be an adoption of a new perspective by the HR in order to ensure that the human asset is well aligned to the organization strategy.

This shall come about when the HR stops being a cost centre that only focuses on compliance. It has to align itself with the organization strategy. The HR department has to come to a recognition that it is a strategic asset to an organization in terms of duties undertaken and should focus more on value creation. It should also convince the top management that it plays a critical supportive role in the organization strategic planning.

Employees' skills should be developed in line with the organizational strategy requirements to ensure that they are strategically prepared. Enhancement or development of the human capital should be focussed on each and every aspect of the HR functions. It should start right from hiring, compensation, reviews, training among others (Becker & Huselid, 2001).

According to Righeimer & Energy, (2002) the HR has to extend its influence over and above administrative roles and also be more strategic while moving towards a strategic role. This does not imply that the HR abandons the administration duties but be operating at both administration and strategic levels. This can be achieved through automation or outsourcing to enable the HR staff to focus more on the strategic levels and come up with more strategic initiatives (Galford, 1998).

The organization also needs to state that that it acknowledges the importance of HR in its business success (Frangos, 2002). In order for the HR to strategically and effectively contribute the to organization strategy it will require to have staff with business knowledge and financial skills as well as enhanced consultation and technological skills. It will therefore require competent people in place to effectively come up and carry out its strategies and initiatives. This strategic engagement will enable the HR to play a more strategic managerial role by being well equipped with technical skills (Frangos, 2002). This will bring about an alignment between HR department goals and those of the organization.

The measuring of key HR contributors to organizational strategy will provide an alignment between the HR and the business processes and be the ultimate link to the financial business outcomes. This in turn will transform the HR function into a source of value creation and hence creating more benefits to the organization (Ulrich, 2000).

Approaches to Hr Strategy VI.

Looking at it from a strategic point of view, human resource strategy is a statement of intent in an organization in regards to how it manages its human resources. According to Tyson, (2000) these intentions provide the basis for plans, development and programs for change with an aim of developing capability in order to give an organization a competitive edge. According O'Donnell and Garavan, (1997) integration of the HRD policy and the organization policy is the most effective way to doing this.

According to Tseng and McLean (2008), the success of any business will depend to a big extent on an organization's ability to use its employee skills as well as expertise in building its strategy. The organization should also highlight the strategic roles of HRD and integrate the HRD policies with the organization strategy.

There is a great need for aligning the HRD activities with organizational strategy. Swanson, (2000) demonstrated the importance of this alignment as its supporting role is important, and also contributes its strategic value in shaping the business strategy.

The External Environment

According to Sthalpit, (2008) what is making organizations to increasingly adopt the practice of formulating and implementing long-term organizational strategies is the rapidly changing environment. This calls on organizations to proactively address the external environmental changes through integration of all functional areas into the overall organization strategy. In order to provide a sustained competitive advantage organizations are increasingly viewing the human resource as that unique asset that can provide that much desired competitive edge (Wright, 1998).

The importance of managing the human resource has come about through the recognition of the changes taking place in the business environment. These changes include but are not limited to increased globalisation, changing demographics of the workforce, organizations increased focus on profitability and growth, technological changes, intellectual capital and the never ending changes that organizations have to go through (Krishnan & Sighn, 2003).

The political, legal, economic, social cultural, natural, technological and global forces have to be considered while making policy decisions and practices on HRD as they have to be in compliance and in view of both internal and external environments. According to Sthapit, (2009) this is because many times these forces are beyond the control of organization management but very critical to the organization's performance, success and outcome.

VIII. THE BUSINESS STRATEGY

The people factor plays a very critical role in a successful business strategy. Human resources are the most valued asset in many organizations. For the organization to get much value it has to make use of their knowledge, skills and abilities. The way in which the human resource is managed, deployed and the availability of skills and knowledge all have a contribution to the business strategy.

According to Abuqayyas, (2007) the business strategy shapes individual HR strategies for example if the business strategy is on improving customer service, it may be translated into training plans or performance improvement plans.

An organization cannot succeed without developing the human resource at all levels and in all dimensions. These will include areas like HR training, management / executive development, development and organizational development (Sthapit, 2008; Singh & Sthapit, 2008). Such efforts will contribute in discharging the stipulated Human Resource Development (HRD) roles so that challenges of strategy implementation can be converted into successes in organizations (Sthapit, 2008).

The long-term competitiveness organization will be determined by whether organizations' human resource is durable, difficult to imitate and substitute and whether it also enables the organization to differentiate itself from its competitors (Festing & Eidems, 2011). Skills and competencies of staff enable an organization to be more flexible and dynamic in confronting strategic challenges (Garavan & Carbery, 2012).

Conversion of human capital into organizational value is also another way of looking at the relationship between HRM and business strategy. The evaluation of the human capital is a useful tool as it informs the development of business strategy in terms of current and potential capabilities of human capital. According to Abugayyas, (2007) the only way to achieve business success will be by how an organization is successful at managing its human capital, achieving this potential and embedding it in products and services which have a market value.

IX. Human Resource Management and Organization Performance

HR has made a significant contribution to the success of business/organizational goals as well as enabling them have a competitive edge over other organizations. There has been recognition of HR skills, abilities and experience and their contribution to the success of organizations (Armstrong & Baron, 2004). According to Cole, (2004) the HR function brings in the strategic value of the people in an organization by contributing to value addition and competitive advantage. An effective HRM strategy organizes all individual HRM measures and directly influences attitude behaviour leading an employees' and organization to achieve its competitive strategy (Huang, 2001). The organization is hence able to attain a competitive advantage and superior performance (Kelliher & Perret, 2001).

In order to implement the best systems of HRM practices it will be necessary to establish the requisite knowledge and understanding (Wright & Snell, 2005). These strategies will include productivity gains, quality, reduced cost of business and innovation as well as product/service differentiation (Armstrong, 2009).

According to Leopold, (1999) integration is achieved when the formal structure of an organization and the human resource systems are aligned to an extent where they drive the strategic objective of the organization.

Χ. Competitive Edge

There is a very important need to match personnel selection and workforce profile with the desired business strategy (Gunnigle & Moore, 1994). A human resource (HR) department should be focussed on achieving the desired organizational goals otherwise a department that is highly administrative with no strategic integration shall not be able to provide a competitive edge and may thus loose its relevance.

Huselid and Becker, (1997) established that there were noticeable and substantial financial returns for the organizations where HRM systems were aligned with business strategic goals. Ulrich, (1998), also observed that one of the four roles of the key HR role is to become a strategic business partner. Youndt and Snell (1996) also found out that where firms employed HR practices according to the stated strategies they were seen as having better perceptual performance. According to Martell and Caroll, (1995); Schuler and Walker, (1990) the alignment of the HRM systems to the business strategy is a one-way vertical fit whereas twoway vertical fit is where HRM systems not only align to the business strategy, but also contribute in strategy formulation.

In order for the HR department to influence business functions the line managers have to be trained to a point of understanding HR processes and practices in order to enable them partner well with the HR department (Krishnan & Sighn, 2003. The line managers training will eventually contribute to successful implementation (Mello, 2001).

Conclusions XI.

The conclusions of the research were as follows:

The integration of the HRD policy as well as practices that are well aligned with global human resource management will eventually turn an managerial practice into organizations strategic management.

- An analysis of the internal and external environment should be done. This should also involve strategically approaching key stakeholders in the formulation of HRD policies and plans in line with the organization's business strategy.
- In order for the HR to be respected for its contribution to the business value, it has to be involved in the overall business strategy. It also must measure itself in a business manner; by ensuring that it aligns itself with other departments' goals and objectives.
- Proper management of the human capital or resource is the main objective for HR in supporting the organization's strategic development.
- For the HR to be a strategic contributor and offer support in business success, it will require to have the right calibre of people in place to carry out its planned strategic initiatives as well as outlining competencies and skills. All policy decisions and practices related to HRD should be made in compliance and in view of both the internal and external environments.
- A good business strategy that is successful is informed by people factors and that in many organizations people have become the most valued asset.
- The human resource is critical as it provides the potential for sustained competitive advantage. Human skills and competencies go a long way in enabling an organization to be more flexible in overcoming its strategic challenges.
- Majority of the organizations have increasingly come to view the human resource as a unique asset that can provide sustained competitive advantage. Business success can only be achieved if organizations are successful at managing their human capital to achieve a competitive edge.
- The manner in which the human resource is managed, deployed, motivated, developed and the availability of skills and knowledge will all shape the business strategy.

XII. RECOMMENDATIONS

- There has to be recognition that the HR department and its functions is a strategic asset in the organizational strategy.
- The HR department has the responsibility of ensuring that the organizations' employees are placed and aligned with strategically organization's strategy.
- The HR functions should be properly and strategically developed in order to enhance the human capital at different levels including hiring of staff, compensation /remuneration, performance reviews, training and development, separation, succession planning among other aspects.
- It would be worthwhile to ensure most of the routine and administrative duties are automated or outsourced in order to make way for the HR staff to focus on more strategic initiatives. The automation and outsourcing will enable the HR personnel to operate at both administrative and strategic levels.
- Every organization's human resource should be developed at all levels and in all dimensions. These include areas like HR training, management /executive development, career development as well as organizational development.
- Lastly but not least there is a significant need to match personnel selection and workforce profile with the desired business strategy.

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Empirical Study on Why Expatriates Fail in Different Environments: Case from Workers Working in Muslim Environment

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Abstract- Over the last few decades, the global business environment has been changing rapidly, especially after the computer revolution. The world is now a global village. Apart from technological advances, the successful completion of a project often depends upon HR activities. This study is conducted to compare the Muslim culture and Western culture in the light of the experience of expatriates. Many expatriates fail in their international assignments in Muslim countries. Research will find out why, in spite of training, expatriates are failing in international assignments. 350 Questionnaires were distributed among workers; 235 questionnaires are validated. These workers are from different countries, especially western countries and working or have worked in different Muslim countries e.g. Pakistan, Turkey, Saudi Arabia, and Afghanistan. The research results are limited to a few Muslim countries and may not give an overall picture of the Muslim world. It has been observed in the results that expatriates failure occurred because of cultural reasons. The expatriates and their families are facing cultural problems. In spite of training, a lack of essential knowledge about Muslims is missing in few expatriates.

Keywords: expatriates success, western, muslim environment, workers, human resource management.

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Empirical Study on Why Expatriates Fail in Different Environments: Case from Workers Working in Muslim Environment

Muddassar Sarfraz^α & Shuangqin Liu^σ

Abstract - Over the last few decades, the global business environment has been changing rapidly, especially after the computer revolution. The world is now a global village. Apart from technological advances, the successful completion of a project often depends upon HR activities. This study is conducted to compare the Muslim culture and Western culture in the light of the experience of expatriates. Many expatriates fail in their international assignments in Muslim countries. Research will find out why, in spite of training, expatriates are failing in international assignments, 350 Questionnaires were distributed among workers; 235 questionnaires are validated. These workers are from different countries, especially western countries and working or have worked in different Muslim countries e.g. Pakistan, Turkey, Saudi Arabia, Afghanistan. The research results are limited to a few Muslim countries and may not give an overall picture of the Muslim world. It has been observed in the results that expatriates failure occurred because of cultural reasons. The expatriates and their families are facing cultural problems. In spite of training, a lack of essential knowledge about Muslims is missing in few expatriates.

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I. Introduction

ver the last few years, multinational companies have greatly increased their HR activities. An upto-date HR department can make a big difference in an organization. Complete knowledge of the employee, their background and other relevant information is important for multinational organizations. Human resource is a key factor to differentiate, in terms of competitive advantage one organization from another.

It is observed that the internal and external environment of the organizations plays an important role in the success of the project including both organizational culture and national culture Expatriates working in Muslim countries are facing the settlement problems, family problems, childcare problems, and cultural problems for the expatriate and his family etc. Assignments often fail not because of lack of technology but because of different environment for the employee and their family. Limited research is done on the topic

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"why the expatriates fail in their international assignments". The greatest research that has ever been done in this area was done by Hofstede. The differences between East and West, mentioned by Hofstede in his research, are the key factors.

In this research the focus is on the Muslim countries in the Middle East. In this research not all Muslim countries are discussed. The expatriate focus is mainly on the workers working in different Muslim countries, but British, American and European and Chinese expatriates are discussed. The discussion is on cultural problems faced by individuals on international assignments within the office and outside the office. The discussion also includes the expatriate's family, as they are indirectly involved but have a strong influence on the assignment. The cultural problems of the spouse and children are also discussed briefly.

II. OBJECTIVES OF STUDY

Objective of the study is to find out the factors those are related with the failure of expatriate. Due to large expansion of business and more globalized world, organizations have to send their employees in the foreign countries for specific task and time period. Expatriates have to face some serious challenges in Muslim countries and at the end they have to quit their job. There are different factors those have impact on the success of expatriates Study will identify these factors.

III. LITERATURE REVIEW

What is an expatriate? A person who is legally residing in such a country where he/she has not born and up bring on temporary or permanent basis. It is a Latin word, which has meaning (out of country). Expatriate have to work in different countries, other than their homeland. But the domestic workers don't have to move across national boundaries. In other words, an employee who is living in foreign country on temporary basis is called expatriate. Some organizations call such employees "International assignees". Expatriation has been viewed historically as the process of moving from the parent company or headquarters to foreign subsidiaries or "overseas operations". In simple words, expatriation is moving from one country to another country whilst remaining in the employment of the same

firm. (Actually a lot of expats (the majority?) do NOT work for the same company as at home – they are often working directly for a foreign company. You may want to mention this.)

The movement of employees from one country to another country is essential for multinational companies. When a multinational company launches operations within another country and opens branches in the new country, it needs to send someone from the headquarters of the parent country to control operations and effect technology transfer. With the passage of time, the expat trains up managers in the host country, enabling the expatriate to return to headquarters. Expatriates staff are used to strengthen the skill levels within the international subsidiaries. The use of expatriate staff is extensive during the initial stages of foreign operations, in order to accomplish technology transfer, including production and business startup. The number of expatriates will decline as the firm's local managers and technical staff assimilates and utilize this knowledge Although it is clear in that PCNs (Parent Country Nationals) are always expatriates, it is often overlooked that TCNs (Third Country Nationals) are also expatriates, as are HCNs (Host Country Nationals) who are transferred into parent country operation outside their home country. There is a difference between expatriates and immigrant. Immigrant consider themselves as a part of country while expatriates are appointed in third country for the specific time and task, after the accomplishment of the task, they have to move other place so by this they are perform their duties and responsibilities. Here question is that why is it necessary to send expatriate? Expatriates have to adjust in new environment (Friedman Dyke & Murphy, 2009).

In recent business world, organizations are becoming more global and have to face some serious challenges regarding expansion. It is not an easy task for an organization to send expatriates abroad. Certainly, there are ebbs and flows associated with the number of staff that is moved internationally. As the organization increases in size so the number of expatriates is also likely to increase. There are three key reasons for transferring staff to various forms of international assignments. Organization should provide its support, because it can play key role (Kraimer et al., 2001). When expatriates retain their job, mean not guit then they are called successful expatriates. But according to Black & Gregersen, 1991) when expatriates complete short term assignment and go back to their country, in such cases, assessment criteria is different. Expatriates ability to adjust in a foreign country is more than psychological well-being (Aryee & Stone, 1996). According to Huang et al., (2005), there are five personality factors; those have strong relation with the expatriate's adjustment in the foreign countries.

Carlson (2005) study focus on expatriates training before going to special task. (Peng. 2009)

emphasis that failure rate is high so there is still need to further study. (Ward & Kennedy, 1992) has defined the concept of sociocultural adjustment.

Position filling: The organization has a need and, depending upon the type of position and the level involved, will either employ someone locally or transfer a suitable staff member. In multinational companies, employees who have worked in headquarters have more knowledge about how to operate within the company. Another reason for sending someone from headquarters will be to fill an empty position.

The global survey by the consulting firm GMAC Global Relocation Services asked respondents to indicate their primary objectives for international assignments. The most common reason was to fill a skills gap, followed by the launch of a new endeavor, and also technology transfer. Likewise, Wong's study of two Japanese department stores in Hong Kong found that short-term job filling was the main reason for using expatriate staff rather than for long-term development and socializing of individuals.

Management Development: Training and development play important role in the success of organization. So the employees have to move to different place for the enhancement of skills. Sometimes, staff from headquarters moved to subsidiary operations or subsidiary staff transferring into the parent operations or to other subsidiary operations. Assignments may be for varying lengths of time and may involve project work in addition to a trainee position. The perceived link between international experience and career development can be the motive for staff to agree to such transfers.

Organizational Development: Here, strategic objectives of the operation come into play:

- The need for control
- The transfer of knowledge
- Competence, procedures and practices into various locations
- To exploit global market opportunities

IV. What do we Mean by Expatriate Failure?

The prominent issue in the international assignment is "Expatriate Failure", which may be defined as "premature return of an expatriate" (return to the home country before completing the assignment). During the past 20 years, many articles have been published on the success and failure of expatriates (Tung; 1998, Caligiuri, 1997; Shay and Tracey, 1997; Harzing, 1995; Foster, 1992; Tung, 1981, 1982 and 1988; Mendenhall and Oddou, 1991; Torbiorn, 1982). The majority of these focused on expatriates from the United States because American multinationals were dominant in international business.

Research Methodology

There is a big difference between the Muslims and Western culture, this gap creates problems for multinational companies. Multinational companies' expatriates are continuously failing in their international assignments in spite of good training and spending a huge amount of money on them.

The research question is "In spite of training, Why Western expatriates and their families are facing cultural problems and failing in their international assignments in Muslim countries?" Expatriates from western countries are failing in their international assignments due to various reasons. This research is an attempted to make the multinational companies aware of the differences between Muslim culture and Western culture. Due to this reason the gap between Muslims and Western increases in every aspect of life. This research is an attempt to find the facts. This attempt is an academic research. Cohen and Manion define research as "Research is a combination of both experience and reasoning and must be regarded as the most successful approach to the discovery of truth". (1994-1993).

In this research qualitative method is used. Data is collected through various means. There are two types of data, which is used in this research, first one is primary and second one is secondary data. Secondary data in this research is collected from libraries and internet. The sample used in this research are the group of people who have the experience of European, American, Canadian and Australian life and also the experience of the Muslim country. The sample is distributed into parts. Some are interviewed and questionnaires are sent to some of them.

Valid Sample size in this study is 235. Data is collected by distribution of questionnaires. More than 350 questionnaires were distributed among the sample size but correctly answered questionnaires are 235.

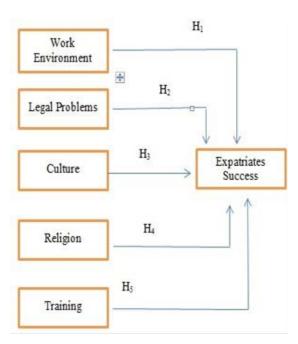


Figure 1: Conceptual Framework

All hypothesis H1, H2, H3, H4 and H5 were tested through multivariable linear regression analysis to examine their effect on dependent variable i.e. Expatriates Success.

- H1 test work environment towards the dependent variable, expatriates success.
- H2 examines weather legal problems have impact on expatriates success or not.
- H3 examines the impact of culture on expatriate's success that how culture has a impact on the expatriates success
- H4 examines the impact of religion on the expatriate's success

H5 examines the relation of training and, expatriates success.

FINDINGS AND DISCUSSION VI.

The questionnaires were sent to 350 persons. 235 questionnaires were received and analyzed in this research. The questionnaire was sent through post, through email, by hand and questions were asked by telephone or face to face interview. The people who filled in the questionnaires include professionals who have spent their time in Pakistan, Afghanistan, Iran, Bangladesh, KSA, and Middle East. They were from different nationalities UK, Canada and America, Chinese, Japanese and UK. They all belonged to different religions.

Table 1: Frequency distributions according to Gender

| Gender | Frequency | Percentage | Cumulative Percentage |
|--------|-----------|------------|--------------------------|
| Male | 170 | 72.34% | 72.35% |
| Female | 65 | 27.65% | 100% |
| Total | 235 | 100% | |

Table 2: Frequency distributions according to Gender

| Different age groups | Frequency | Percent | Cumulative Percent | |
|------------------------|-----------|-----------------|--------------------|--|
| Age 18-27 Age 28-37 | 52 78 | 21.66% 32.5% | 21.66% 54.16% | |
| Age 38-47 | 54 | 22.5% | 76.66% | |
| Age 48-57 | 37 | 15.41% | 92.07% | |
| Age 58 -67 TOTAL | 14 235 | 7.91% 100.0% | 100.0% | |

For hypothesis testing, data was collected from female, those participated in this study. Most of the 235 participants, 72.34 % were male and 27.65% were population was between 28-37 years old.

Table 3: KMO and Bartlett's Test

| Kaiser-Meyer-Olkin Me | .733 | |
|-------------------------------|--------------------|-----------|
| | Approx. Chi-Square | 32719.329 |
| Bartlett's Test of Sphericity | df | 1573 |
| | Sig. | .000 |

Table 4: Model Summary

| Model | R | R Square | Adjusted R Square | Std. Error of the Estimate |
|-------|-------------------|----------|-------------------|-------------------------------|
| 1 | .719 ^a | .506 | .500 | .59247 |

Table 5 : Coefficientsa

| Model | Unstandard | dized Coefficients | Standardized Coefficients | | Qia. |
|------------|------------|--------------------|---------------------------|--------|------|
| wiodei | В | Std. Error | Beta | l | Sig. |
| (Constant) | .317 | .242 | | 1.441 | .128 |
| WE | .416 | .039 | .374 | 9.865 | .000 |
| LP | .256 | .023 | .371 | 10.675 | .000 |
| CU | .101 | .022 | .121 | 4.425 | .001 |
| RE | .182 | .015 | .193 | 3.448 | .020 |
| TR | .221 | .031 | .129 | 3.179 | .001 |

It has been observed in the research that positive answer came from the British and European expatriates .The expatriates are happy to work in UAE, Bahrain, Turkey and all the countries, those are called modern Muslim countries. When a question was asked from expatriates, are you willing to work in war zone Muslim countries? The answer was negative. In Saudi Arabia the Expatriates were not willing to work. There was negative response received from Iraq, Iran, Afghanistan, Palestine, Syria and Lebanon.

About the security, expatriates feel secure in modern Muslim countries, but complete negative response for the war zone Muslim countries and low percentage for strict Muslim countries. This security level is going down with the passage of time. Language is one the biggest problem expatriates are facing in Arab countries. The top level management like managers and executives communicate in English but the lower level staffs tend to communicate in Urdu, Hindi, Pashto and other languages. Arabic is not included in lower staff languages because Arabs don't work as laborer's. It has been discussed in the previous chapter that mostly the lower level staff include people from Pakistan, Iran and Philippines. This communication gap is filled by the engineers and managers from India and Pakistan.

The knowledge and experience of the British expatriates is always appreciated in the Muslim countries. Arabs respect their ideas and plans they input in order to complete their project. About the inter marriage between Muslims and non-Muslims there were mixed ideas which came up. The Muslim expatriates, who filled the research questionnaires, said no to this question. The reason is that it is not allowed in Islam and they are aware of the fact. The expatriates who were non-Muslims answered in Yes, No and slightly possible. Legal problems also ranked high after work environment, so we can say that these two factors have great influence on the failure of expatriates.

VII. Conclusion

It has been observed from the literature review that expatriates failure due to family reasons are very high especially in Muslim countries. The failure rate is low in Britain because in Britain it is a part of the job to spend a few years in International assignments. In spite of training, a lack of essential knowledge about Muslims is missing in few expatriates.

The above statements are proved from the results of the questionnaires. Language problems are very high, the non-Muslims in the research sample are not aware of legal changes in Ramadan & Moharram, and many of Western born spouses is not happy in spite of them being Muslims. Because they are living in Europe from long time and it is very hard for them to adopt culture in Muslim countries like other expatriates. Expatriates do not have a good knowledge of Muslim culture before going on International assignments. That

is the reason they have to go through the training. The training department trains expatriates on reward package, tax, weather, clothing, schooling and culture. The trainer is mostly from the parent country. The trainer gets all the information through books and the internet. There is more stress on other issues from trainer as well as expatriate, like reward package, tax, housing, weather and schools. Expatriates realize later that culture is also an important issue especially if going abroad with your family. So, Work environment has great influence on the failure of expatriates.

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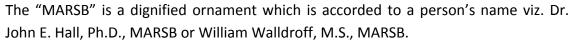
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Write your summary when your paper is completed because how can you write the summary of anything which is not yet written? Wealth of terminology is very essential in abstract. Yet, use comprehensive sentences and do not let go readability for briefness. You can maintain it succinct by phrasing sentences so that they provide more than lone rationale. The author can at this moment go straight to shortening the outcome. Sum up the study, with the subsequent elements in any summary. Try to maintain the initial two items to no more than one ruling each.

- Reason of the study theory, overall issue, purpose
- Fundamental goal
- To the point depiction of the research
- Consequences, including <u>definite statistics</u> if the consequences are quantitative in nature, account quantitative data; results of any numerical analysis should be reported
- Significant conclusions or questions that track from the research(es)

Approach:

- Single section, and succinct
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- Exact spelling, clearness of sentences and phrases, and appropriate reporting of quantities (proper units, important statistics) are just as significant in an abstract as they are anywhere else

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Approach:

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- If use of a definite type of tools.
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Approach:

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| Introduction | Containing all background details with clear goal and appropriate details, flow specification, no grammar and spelling mistake, well organized sentence and paragraph, reference cited | Unclear and confusing data, appropriate format, grammar and spelling errors with unorganized matter | Out of place depth and content, hazy format |
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