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1	Data Mining Approach to Prediction of Going Concern using Classification and Regression Tree (CART)
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7 Abstract

This paper has employed a data mining approach for Going Concern Prediction (GCP) for 8 one year ahead and has applied Classification and Regression Tree (CART) and Naïve Bayes 9 Bayesian Network (NBBN) based on feature selection method in Iranian firms listed in Tehran 10 Stock Exchange (TSE). For this purpose, at the first step, using the Stepwise Discriminant 11 Analysis (SDA) has opted the final variables from among of 42 variables and in the next stage, 12 has applied 10-fold cross-validation to figure out the optimal model. McNemar test signifies 13 that there is a significant difference between the two models in terms of prediction accuracy 14 and CART model is able to predict going concern more accurately. The CART model reached 15 99.92 and 98.62 percent accuracy rates so as to training and holdout data. 16

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Index terms — data mining, going concern prediction, classification and regression tree, naïve bayes bayesian
 network, financial ratios, iran.

20 1 Introduction

oing Concern Prediction (GCP) is an important element in investor's decision-making. Rapid advances in 21 technology, vast environmental changes and increasing competition has affected the security of investment. On 22 the other hand, based on the requirements of Statement on Auditing Standards (SAS) No.59 on every audit the 23 auditor should evaluate whether substantial doubt exists about the firm's ability to continue as a going concern 24 25 ??AICPA, 1988). However, SAS 59 contained the relevant criticized guidelines because of deeply subjective, 26 general, ambiguous (Koh & Killough 1988) and, consequently, assessment of GCP sometimes is a tough process and the complexity of GCP has led the development of several models by employing a multiple financial and 27 non-financial variables that might be signifying going concern opinion for auditor (Martens et al, 2008). Early 28 studies of GCP developed by applying statistical techniques such as multiple discriminant analysis and Logit, 29 probit (McKee, 1976;Kida, 1980;Koh, 1987;Menon & Schwartz, 1987;Koh & Brown, 1991). In recent years, data 30 mining has established, developed and began to appear and grow promptly in the financial area and constructed 31 a new approach for the deep research. Data mining technique via utilizing a large number financial data can be 32 extracting, valuable and unknown knowledge dynamically. Using data mining techniques several research have 33 been conducted in GCP area and the findings indicate that these techniques are able to predict the going concern 34 status of firms and accounting data are useful in GCP (Brabazon & Keenan, 2004;Koh & Kee Low, 2004;Martens 35 36 et al, 2008;Mokhatab et al., 2011). Nowadays these methods because of the restrictive assumptions of statistical 37 techniques (such as normality, linearity and independence of variables) are used less. This research has applied 38 Classification and Regression Tree (CART) and Naïve Bayes Bayesian Network for GCP. Results from this study will help a manager to keep track of company's performance and to identify significant problems and take efficient 39 measure to reduce the coincidence of failure. In addition, this model helps lenders and other stakeholders to have 40 a clear and comprehensive picture of the firm's prospective status. In addition, auditor can use the survey results 41 in the final stages of the audit engagement as a quality control device or as a benchmark in auditor judgment. 42 Particularly, the GCP model in this paper can be applied for auditors to assess potential clients and as a means 43 to identify non-going concern firms that might require further consideration. 44

45 **2** II.

⁴⁶ **3** Research Development

The data set is composed of 146 Iranian manufacturing companies including 73 matched companies in bankrupt 47 firms and firms with going concern status that all of them were or still are listed in the Tehran Stock Exchange 48 (TSE) from 2001-2011. As you can see in Table 1, the 42 proposed variables used in this study are shown. 49 After data collection, this paper applied process of future selection by T-test and Stepwise Discriminant Analysis 50 (SDA) at a significant level of 0.05 and selected final variables. The potential advantages of feature selection 51 are facilitating data visualization and understandable data, reducing the measurement and storage requirements 52 (Ashoori & Mohammadi, 2011). Another purpose of these tests is to determine the financial ratios that can 53 distinguish between the two companies (going concern and nongoing concern status). The result of SDA process 54 is shown in Table 2. The ratios that are entered in the model are total liabilities to total assets (?? 9), Retained 55 earnings to total assets (?? 31), Operational income to sales (?? 36) and Net income to total assets (?? 34). 56 After extraction of financial ratios, a model was constructed that explained as a discriminant model in below: 57 Z = -0.374 X9 + 0.293 X31 + 0.359 X36 + 0.384 X3458 (1) CART, methodology was popularized in 80s by Breiman et al. (1984). In the area of GCP, the goal of the 59

analysis via CART is to obtain a set of if-then rules with acceptable accuracy that determine what companies will 60 have going concern or not in the future. Furthermore, reasons for selecting CART are that is nonparametric and 61 can easily handle outliers. It is flexible and has an ability to adjust in time ??Timofeev 2004). In order to obtain 62 the best predictive accuracy, CART is built to minimize the misclassification cost, which takes both variance, 63 and misclassification rates into consideration. It is a significant step to choose the splits on the features that are 64 employed to predict membership in corresponding class of firms. CART computational detail includes itself in 65 finding the best split rules in order to make an uncomplicated, informative and accurate tree. The CART regards 66 all variables as independent in the calculations of split with the training data set. The ??th samples is expressed 67 as (?? 1 ?? , ?? 2 ?? , ?,?? ?? ?? ?? ?? ?? ??), where ?? ?? ?? is the value of the ??th sample firm on the 68 ??th feature and the label value of the sample is ?? ?? . Since CART is a binary recursive partitioning method 69 that every leaf of the data splits to two sub-leaves, for classification problem the values of ?? ?? are binary, e.g., 70 -1 or 1. In the process of splitting, if a feature value ?? ?? ?? ?? ?? ?? is met, CART follows the rule that a 71 sample goes right, otherwise it goes left. Split at each node will occur only when the split can go to greatest 72 improvement in accuracy of prediction. Specific types of node impurity measure that Breiman et al. (1984) 73 proposed to apply Gini index as the criteria used in order to reduce the impurity in splitting for classification, 74 since it can be estimated more rapidly and be readily extended to include symmetries costs can measure this. In 75 the classification problem of GCP, the Gini index of impurity of a node can be signified as follows (Breiman et 76 al., 1984):() 2 1 ? ? = j j gini c p I 77

Where ??(?? ??) indicates the relative frequency of the first class in the node. The Gini index reaches a 78 79 value of zero when only one class is obtained at a node. It means that if all cases in a node belong to the same 80 class, the Gini index will be zero (Li, Sun & Wu, 2010). CART applied backward pruning algorithms. Pruning 81 will be necessary to build smaller tree models that perform better on new data and not just on the training data. CART uses pruning and selecting in each node in the tree when the tree is fit (Soni, 2010). As the classification 82 or regression tree is constructed, it can be used for classification of new data. The output of this stage is an 83 assigned class or response value to each of the new observations. By set of questions in the tree, each of the new 84 observations will get to one of the terminal nodes of the tree. A new observation is assigned with the dominating 85 class/ response value of b) The Method of Naïve Bayes Bayesian Network (NBBN) 86

Bayes networks are a powerful tool for relationships between a set of variables and they are a suitable tool for dealing with uncertainty conditions in expert systems (Markov, 2007). The purpose of Bayes network is to establish a model that can classify companies correctly using financial ratios. A NBBN is based on Bayes' rule that is expressed as follows: In problem solving of going concern, P(A)??(???) = ??(???)??(??)??(??)(2)

shows the percentage of companies with going concern status and P(B) indicates the share of each of the
independent variables are used for GCP and P(A/B) is probability of going concern status during one year
ahead. An example of a NBBN can be seen in Figure 1. In this figure A is dependent variable and ?? 1, ?? 2,
?? 3, and ?? 4 are independent variables (Sun & Shenoy, 2007).

95 4 Experimental Results

The proposed CART and NBBN models are implemented by using MATLAB 7.6. They are results from the 10 testing data sets by using 10-fold cross validation (See Table 3 As shown in Table 5, the result of McNemar test at 5% level indicates that there are significant differences between the two models in GCP. According to Table 6, Type I error is the probability that a company with non going concern status to be classified as a company with going concern status and Type II error is the probability that a company with going concern status to be classified as a company with non going concern status.

Costs related to these two types of errors are very different. Costs resulting from incorrectly classifying a company with non-going concern as a company with going concern status (Type I error) is much larger than the Type II error (incorrectly classifying a company with going concern as a company with non-going concern status). In holdout data type I and II error are also equal to 2.5 and 0 percent in CART model and 22.64 and
 22.65 percent for obtained model by NBBN.

107 5 Conclusion

The current study demonstrated feasibility of applying CART and NBBN to predict going concern status with 108 data collected from Iran. This paper considered a set of features that include 42 variables proposed in prior 109 literature dealing with financial status prediction models in Iran and applied SDA to identify potential variables 110 for GCP model and finally four financial ratios were selected and constructed CART and NBBN GCP models 111 based on selected features. Based on the conclusions, the empirical tests show that CART and NBBN models 112 have achieved 98.62 and 75.55 percent accuracy rates for training and holdout data, respectively. Moreover, 113 McNemar's test results indicate that there are significant differences between the two models in predicting of 114 going concern. In summary, obtained results from this research from 146 companies of Iran signify that: CART 115

¹¹⁶ model has appropriate ability for GCP of firms. Further, this research empirically tested future selection using statistical technique that data mining algorithms can be used for future research. ¹



Figure 1: D

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Figure 2: Figure 1 :

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[Note: DData Mining Approach to Prediction of going Concern using Classification and Regression Tree (CART)]

Figure 3: Table 1 :

2									
#	Defini	tion of variables	of Grou	nsMeans of pGroup	Sig level	#	Definition of variables	of Group	Means of Group 0
1	EBIT	/፹ል	$\begin{array}{c}1\\0.18\end{array}$	$\begin{array}{c} 0 \\ 0.05 \end{array}$	0.00	2	LTD/SE	$\begin{array}{c}1\\0.20\end{array}$	0.56
$\frac{1}{3}$			$0.18 \\ 0.65$	$0.03 \\ 0.02$	0.00 0.00	$\frac{2}{4}$	MVE/TL	1.40	$\begin{array}{c} 0.50\\ 0.66\end{array}$
5 5	RE/SC		2.42	$0.02 \\ 2.57$	0.00 0.22	4 6	MVE/TA	0.77	$0.00 \\ 0.48$
$\frac{5}{7}$	MVE/SE		0.05	0.03	0.22 0.00	0 8	$\operatorname{Size}(\log TA)$	5.25	5.23
9	Ca/TA TI /TA *			$\begin{array}{c} 0.03 \\ 0.80 \end{array}$	0.00		· _ /	$\frac{5.25}{2.27}$	4.76
9 11	${ m TL/TA^*}$ ${ m CL/TL}$			$\begin{array}{c} 0.80\\ 0.85\end{array}$	$0.00 \\ 0.94$,		0.11	4.70 0.05
13	,	nv)/TA	$\begin{array}{c} 0.86 \\ 0.57 \end{array}$	$0.85 \\ 0.57$	$0.34 \\ 0.88$	12 (0a + 14 R/S)	511)/01	$0.11 \\ 0.53$	0.00
15 15	R/Inv	,,	1.18	1.00	$0.00 \\ 0.93$	14 K/S 16 SE/TL		0.63	0.40
15 17	SE/TA		0.35	0.22	0.00	10 SE/TE 18 CA/CL		1.31	1.07
19	,		0.70	0.22 0.57	0.00	20 QA/TA		0.37	0.36
$\frac{15}{21}$	${ m QA/CL} { m FA/(SE+LTD)}$		0.60	0.91	0.00 0.01	20 QM/1 22 FA/T		0.31 0.22	0.30 0.24
23	CA/T		0.00 0.70	0.68	0.66	24 Ca/C		0.09	0.24
$\frac{25}{25}$	IE/GI		-	-	$0.00 \\ 0.48$	24 Ca/C 26 S/Ca		35.30	44.80
	11,01	-	0.02	1.21	0.10	-0 0/ 0a		00.00	11.00
27	S/TA		0.02 0.93	0.70	0.00	28 WC/2	ТА	0.13	0.00
29	PIC/S	SE	0.53	0.86	0.00	30 S/W		2.87	1.73
31	RE/T		0.08	-	0.00	32 NI/SI		0.42	-
01	102/1		0.00	0.03	0.00	02 111/01		0.12	0.03
33	NI/S		0.16	-	0.00	34 NI/T	Δ*	0.13	0.00
00	111/0		0.10	0.02	0.00	01111/12		0.10	0.00
35	S/CA		1.34	1.07	0.00	36 OI/S^3	*	0.20	0.06
37	OI/TA		0.17	0.03	0.00	38 EBIT		-5.21	-
31	01/11	•	0.11	0.00	0.00	00 LDII	/112	0.21	0.45
39	EBIT	/S	0.52	0.10	0.00	40 GP/S	1	0.27	$0.15 \\ 0.15$
41	S/SE	15	3.32	4.68	0.00	42 S/FA		6.29	6.44
	,	firms and Group				,		0.20	0.11
	ariables select			- 0 0					
CA: Curren		J					NI: Net incom	ne	
Ca: Cash							OI: Operation		ie
CL: Curren	nt liabilities						QA: Quick assets		
PIC: Paid i	in capital						R: Receivables		
	-	interest & taxes					RE: Retained		3
FA: Fixed a	0						S: Sales	0	
GP: Gross	profit						SC: Stock cap	oital	
IE: Interest	-						SE: Sharehold	lers' equi	ity
Inv: Invent	-						STI: Short ter		
LA : Liquio	-						TA: Total ass	ets	
LTD: Long term debt						TL: Total liab	oilities		
MVE: Marked value of equity						WC: Working	capital		
Step				Tolera	ance F to I	Remove Wilks'	Lambda		
	1	Net income to	total a	assets		1.00	100.77		
	2	Net income to	total a	assets		0.94	56.24	0.75	
		Total liabilities	s to to	tal assets		0.94	9.07	0.55	
	3 Net income to total assets			0.51	8.62	0.52			
Total liabilities to total assets				0.91	11.10	0.53			
Operational income to sales				0.55	6.11	0.51			
	4 Net income to total assets				0.48	4.75	0.49		
Total liabilities to total assets				0.90	8.55	0.50			
		Operational in	come ^b t	to sales		0.54	4.57	0.49	
		Retained earni			ets	0.77	4.37	0.49	

3

	and NBBN model			
	CART		NBBN	
Fold	Training	Hold-out	Training	Hold-out
	data	data	data	data
1	100.00	100.00	100.00	80.00
2	100.00	100.00	100.00	80.00
3	100.00	100.00	100.00	66.67
4	93.33	99.23	100.00	66.67
5	100.00	100.00	100.00	80.00
6	92.86	100.00	100.00	85.71
7	100.00	100.00	100.00	64.29
8	100.00	100.00	100.00	78.57
9	100.00	100.00	100.00	82.21
10	100.00	100.00	100.00	71.43
Min	92.86	99.23	100.00	64.29
Max	100.00	100.00	100.00	85.71
Median	$100.00 \ 9.28$	$100.00 \ 0.07$	$100.00 \ 0.00$	$85.71 \ 61.99$
Vari-				
ance				
Mean	98.62	99.92	100.00	75.55

Figure 5: Table 3 :

 $\mathbf{4}$

Fold	Cont Rule	Height Tree
1	3	2
2	3	2
3	3	2
4	2	1
5	3	2
6	2	1
7	3	2
8	3	2
9	3	2
10	3	2

Figure 6: Table 4 :

 $\mathbf{5}$

Methods NBBN CART

-3.536(0.011)

[Note: D]

Figure 7: Table 5 :

6

Real status PredictionNon going concern status 1-P 22 (Type I error) P 22

Going concern status P 11 1-P 11 (Type II error)

Figure 8: Table 6 :

5 CONCLUSION

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