

1 Corporate Governance Practices and Its Impact on firm
2 Performance : Special Reference to Listed Banking Institutions
3 in Sri Lanka

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7
8 **Abstract**

9 Background of the Study : The term "corporate governance" came into popular use in the
10 1980's to broadly describe the general principles by which the business and management of
11 companies were directed and controlled. Further, Governance may be said to be all about
12 effective, transparent and accountable administration of affairs of an institution by its
13 management, while protecting the interests of its stakeholders including shareholders,
14 creditors, regulators and the public. Objective : The objectives of the study are to find out the
15 relationship between corporate governance practices firm performance; to examine the impact
16 of corporate governance on firm performance in listed banks,

17
18 *Index terms*— corporate governance practices and firm performance

19 **1 Introduction**

20 corporate governance has become a popular discussion topic in developed and developing countries. The widely
21 held view that corporate Author : University of Jaffna. E-mail : k.r.kaja@gmail.com the interests of shareholders
22 has led to increasing global attention. Today corporate governance has become a worldwide issue and the
23 development of corporate governance practices has become a prominent issue in all countries in the world. Sri
24 Lanka too is not immune from these developments and problems relating to corporate governance. Further, many
25 financial regulations and supervision systems were established in order to control banking activities and ensure
26 the safety of investors. In Sri Lanka, attempts to improve corporate governance in the past have been through
27 the adoption of voluntary codes. Several years ago the Central Bank published a voluntary code for banks to
28 adopt (Kumudini, 2011).

29 According to the Sivesan, Achchuthan, Manusuthan and Piriyaatharsan (2012), the banks are fighting with
30 each other to gain a great slice of the market share with a globalization effect. Therefore, the banks have to
31 face difficulties to meet the high growth of customer expectations. Velnampy and Nimalathan (2008) says
32 according to their study on association between organizational growth and profitability: a study of commercial
33 bank of ceylon ltd srilanka in developing countries like Sri Lanka, banking organizations provide fund for
34 other organizational developments. Financial System of a country is broadly the mechanism in the financial
35 market which deals with the Business or transactions in money. The financial sector in every country has
36 become the deciding factor of the economy. The banking organisations, today, is moving towards the goal
37 of integrated financial services because of the strong competition and quick changes of technology (Velnampy
38 and Nimalathan). In srilanka, banking sector is considered as main recipient in recent economic downturn.
39 Therefore, better formation of strategies in banking sector is the most needed one especially in the recent
40 information technology era. Furthermore, in Srilanka, the rapid growth of banking and other financial services
41 provide the financial infrastructure facilities to the economic expansion and structural transformation .this is
42 clearly reflected in the growth of assets in the financial sector and the contribution of the financial sector to gross
43 national product in last ten years. In this context, Bank governance determines firm performance and protects

4 REVIEW OF LITERATURE

44 Background of the Study : The term "corporate governance" came into popular use in the 1980's to broadly
45 describe the general principles by which the business and management of companies were directed and controlled.
46 Further, Governance may be said to be all about effective, transparent and accountable administration of affairs
47 of an institution by its management, while protecting the interests of its stakeholders including shareholders,
48 creditors, regulators and the public.

49 Objective : The objectives of the study are to find out the relationship between corporate governance practices
50 & firm performance; to examine the impact of corporate governance on firm performance in listed banks, SriLanka
51 in the years of 2006, 2007, 2008, 2009, and 2010. Design/methodology/approach : In an empirical study,
52 leadership structure, board composition, board committees, board size and board meeting in the corporate
53 governance dimensions to predict the firm performance were examined. A sample of 11 listed banks were selected
54 from database of Colombo stock exchange for the during the period 5years from 2006 to 2010. The selection was
55 determined by the availability of data for years. Data was obtained from annual reports. The data was analyzed
56 with SPSS to obtain quantitative measures of descriptive statistics, Spearman's correlation, regression analysis
57 and analysis of variance.

58 Findings : This study provided evidence in support of a positive relationship for separate leadership, board
59 composition, board committees and firm performance. In this study, the positive relationship between corporate
60 governance structures, separate leadership, board composition, board committees and firm performance indicated
61 that firms had implemented corporate governance strategies, which had resulted in higher profitability. Further
62 the corporate governance practices have a significant impact on firm performance.

63 Practical implications : This study has significant implications for the corporate sector, investors, policy
64 makers, international agencies, government and stakeholders, due to the importance of the corporate success to
65 the economy of the country.

66 represent machines of economic growth. For this reason, Corporate Governance of banks plays important role
67 in the global financial scene. Further, as the development of the capital markets in Sri Lanka is a result of the
68 liberalization of the economy in 1977, among other things, the country has experienced good performance and
69 increased investor confidence in listed companies. In order to attract foreign direct investment, organizations
70 such as the World Bank and International Monetary Fund (IMF) are promoting better governance for their
71 member countries and wider networks. As a result, corporate governance initiatives in Sri Lanka commenced
72 in 1997 with the introduction of a voluntary code of best practice on matters relating to the financial aspects
73 of corporate governance. The Bank is required to mandatorily comply with the Corporate Governance rules of
74 the Code of Best Practice of Corporate Governance laid down as per Central Bank Direction No. 11 of 2007 as
75 amended as aforesaid and also the Colombo Stock Exchange rules of Corporate Governance for listed entities
76 which became mandatory for banks with effect from the financial year January 2009.before that compliance with
77 the ICASL/SEC code of best practice on corporate governance was on a voluntary basis.

78 II.

2 Objectives

79 The Bank is required to mandatorily comply with the Corporate Governance rules of the Code of Best Practice of
80 Corporate Governance laid down as per Central Bank Direction No. 11 of 2007 as amended and also the Colombo
81 Stock Exchange rules of Corporate Governance for listed entities which became mandatory for banks with effect
82 from the financial year January 2009.before that compliance with the ICASL/SEC code of best practice on
83 corporate governance was on a voluntary basis. Corporate governance research has also evolved along a similar
84 trajectory. The purpose of this study was to examine the relationship between corporate governance practices &
85 firm performance; to examine the impact of corporate governance on firm performance in listed banks, SriLanka
86 in the years of 2006, 2007, 2008, 2009, and 2010.
87

3 III.

4 Review of Literature

89 In order to understand corporate governance in Sri Lanka, a review of relevant literature is fundamental one to
90 discussing corporate governance practices and firm performance in the organization perspective. According to
91 the Organization for Economic Cooperation and Development (OECD), the corporate governance framework
92 should be developed with a view to its impact on overall economic performance, market integrity and the
93 incentives it creates for market participants and the promotion of transparent and efficient markets. Further,
94 today corporate governance is complex and mosaic, consisting of laws, regulations, politics, public institutions,
95 professional associations and a code of ethics. However, in the emerging markets of the developing countries many
96 details of these structures are missing. For them developing a system of good corporate governance is difficult
97 because such governance is complex and vague due to the confusing relationships between state and financial
98 sectors, weak legal and judicial systems, absent or underdeveloped institutions, corrupt political systems, and
99 scarce human resource capabilities (Chowdary 2003), which can negatively affect the return on investment (Dallas
100 & Bradley 2002).
101

102 Corporate governance comprises several elements of the structure of the government, which includes capital,
103 labour, market, organisation along with their regulatory mechanisms. It also involves the processes that connect

104 the structures with agents, including management control and accountability, as well as rules, regulations, laws
105 and institutionalized procedures and norms (Alawattage & Wickramasinghe 2004). However, governance is more
106 than board processes and procedures, involving relationships between management, boards, shareholders and
107 other stakeholders such as employees and the community (Bain & Band 1996; ??howdary 2002). Shleifer and
108 Vishny (1997) view corporate governance as a set of mechanisms which ensures that potential providers of external
109 capital receive a fair return on their investment, because the ownership of firms is separated from their control.
110 And also corporate governance promotes efficient use of resources within the firm and the larger economy. It
111 also helps firm's to attract low cost investment capital through improved investor and creditor confidence, both
112 nationally and internationally. It also increases the firms' responsiveness to the need of the society and results in
113 improving long-term performance (Gregory & Simms 1999). Following key points help to emphasis the significance
114 of corporate governance especially in the banking sector as Banking system stability is important for economic
115 growth; Good corporate governance (CG) is required in banks to achieve good CG in other firms; Banks have
116 wider stakeholders-government, regulators and most importantly depositors ; Promotes market confidence; helps
117 to attract additional capital and fosters market discipline through good disclosure and transparency; Helps ensure
118 that company takes into account the interest of not only of a group of people but also of the communities within
119 which they operate; Those actions in turn help to ensure that FIs are operating for the benefit of society as a whole
120 and Good corporate governance practices can strongly contribute to financial market development and financial
121 stability etc. Based on the relevant literatures, we have pointed that, there is a significant relationship between
122 corporate governance and firm performance in developing and developed countries. in the Malasiyan context,
123 Abdul Rahman (2006) has approached on the corporate governance practices, the findings revealed that, most
124 Malaysian companies are controlled by foreigners from European countries, particularly the U.K. According to
125 Gomez (2004), most of the small and medium enterprises (SMEs) owners prefer their heirs to become professionals
126 and do not encourage passing business to them. Indeed, previous studies in several other countries also find a
127 negative relationship between board size and firm performance. ??elnampy

128 **5 H1b**

129 A majority of non-executive directors on the board is associated with firm performance.

130 **6 H1c**

131 Boards committee structures composed of audit, remuneration and/or nomination committees are positively
132 associated with firm performance.

133 **7 H1d**

134 Board size is associated with firm performance.

135 **8 H1e H2**

136 Board meeting is associated with firm performance There is a significant impact of corporate governance on the
137 firm performance c) Sample Selection

138 The objective of the study was to conduct an investigation of the corporate governance practices of listed
139 banking institutions in Sri Lanka and their effect on firm performance. The following section discusses the
140 method of data collection and types of data that were collected to conduct the study. The study assessed the
141 relationship between corporate governance practices and firm performance of listed companies in Sri Lanka. The
142 data and information required for the study were collected from the Colombo Stock Exchange (CSE) websites,
143 annual reports, journals and the Colombo Stock Exchange publication e) Data Collection Methodology Data on
144 corporate governance practices and firm performances were collected from secondary sources.

145 **9 f) Types of Data collection**

146 For the purpose of this study data were collected for the period between 2006 and 2010. The data required for
147 the study included board leadership (if the positions of chairman and the CEO were held by single person or
148 two separate persons), composition of the board (number of non-executive directors), board committees (details
149 of the audit, remuneration and nomination committees) board size (no of directors) and board meeting (no of
150 meetings). Performance data used in the study were return on investment (ROE), and return on assets (ROA).

151 g) Data analysis method Preliminary analysis of the data was carried out for the years ??006, 2007, 2008, 2009
152 and 2010. At this stage, firms with missing information were excluded from the study to test the relationships
153 suggested in the hypotheses stated in the conceptual framework, the SPSS statistical program was employed.
154 The analysis included descriptive statistics, Spearman's correlation, and regression analysis.

155 V.

156 **10 Results and Analysis**

157 a) Correlation analysis Table 3. Presents Spearman’s correlation for all the variables in the study. It examined the
158 association between the corporate governance variables and firm performance variables. Overall, the correlations
159 were low. But there are a number of statistically significant relationships.

160 Further, there is a significant relationship between corporate governance dimensions as composition of board,
161 board committee, board size, board meeting, and firm performance.

162 And also all the correlation values are in the lowest level expect composition of board and firm performance.

163 **11 Year b) Regression Analysis**

164 The purpose of regression analysis is to find out the significant impact or influence of independent variable
165 on dependent variable. In this study, corporate governance is considered as independent variable or predictor
variable, and the firm performance is considered as dependent variable. ^{1 2}



Figure 1:

1

and

Figure 2: Table 1 :

2

NO

Figure 3: Table 2 :

166

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and	COB BC BZ BM	Sig. (2-tailed)	COB BC	BZ
Business		Pearson Correlation	.1	.
Research		Sig. (2-tailed)	.000	.000
Volume		Pearson Correlation	.671	1.000 *
XII Issue		Sig. (2-tailed)	*	1
XXI		Pearson Correlation	.024	.289
Version I		Sig. (2-tailed)	-.389	.389
		Pearson Correlation	*.122	.744
		Sig. (2-tailed)	.028	.721
				**
				.009

Global Journal of Management a. Cannot be computed because at least one of the variables is constant. *. Correlation is significant.

BM: BOARD MEETING
FP: FIRM PERFORMANVCE

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Figure 4: Table 3 :

4

a. Predictors: (Constant), BOARD MEETING, BOARD COMMITEE, COMPOSITION OF BOARD, BOARD SIZE

Figure 5: Table 4 :

5

Figure 6: Table 5 :

6

a. Predictors: (Constant), BOARD MEETING, BOARD COMMITEE, COMPOSITION OF BOARD, BOARD SIZE
b. Dependent Variable: FIRM PERFORMANCE
a. Dependent Variable: FIRM PERFORMANCE
According to the

Figure 7: Table 6 :

11 YEAR B) REGRESSION ANALYSIS

4

Model	R	R Square	Adjusted R Square		Std. Error of the Estimate		
1	.616 a	.480	df	Mean Square	3.39541	Sig.	
1	Regression	42.397	4	10.599	9.19	.000	
	Residual	69.173	6	11.529			
	Total	111.570	10				
	Model	Unstandardized Coefficients			Standardized Coefficients	t	Sig.
		B	Std. Error	Beta			
1	(Constant)	63.750	28.359		2.248	.066	
	COMPOSITION OF BOARD	.037	.579	.330	.064	.001	
	BOARD COMMITTEE	2.326	2.237	.364	1.040	.008	
	BOARD SIZE	1.648	1.534	.595	1.074	.905	
	BOARD MEETING	1.391	1.322	.536	1.053	.003	

Figure 8: Table 4 .

167 c) Hypotheses testing Summary of the data analysis is given below through the hypotheses testing.

168 .1 Rejected Correlation

169 .2 H1b

170 A majority of non-executive directors on the board is associated with firm performance.

171 .3 Accepted correlation

172 .4 H1c

173 Boards committee structures composed of audit, remuneration and/or nomination committees are positively
174 associated with firm performance.

175 .5 Accepted Correlation

176 .6 H1d

177 Board size is associated with firm performance. Accepted Correlation H1e H2

178 Board meeting is associated with firm performance There is a significant impact of corporate governance on
179 the firm performance Accepted Accepted

180 .7 Correlation Regression

181 Note : All are significant at 0.05 levels.

182 .8 VI. Recommendations and Conclusion

183 This study proposed that the code of best practice should include the boards to have at least fifty percent of
184 non-executive directors, not one third as stated in the code. It was also proposed to select the directors from a
185 register kept by the institute of directors. In order to have a clear understanding of the risk, and manage the risks
186 identified in a satisfactory manner, it was proposed to appoint risk management committees. Lastly, as a result
187 of the importance of accountability to other stakeholders, this study recommended the inclusion of interests of
188 other stakeholders in the code of best practice, which would result in share prices responding to CSR practices
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