

1 Examine the Effect of Social Factors on Information Technology
2 Acceptance in Accounting Profession by Using TAM Model

3 Morteza Ramazani¹

4 ¹ Islamic Azad University

5 *Received: 10 May 2012 Accepted: 30 May 2012 Published: 9 June 2012*

6

7 **Abstract**

8 Nowadays, Information technology (IT) is considered as a very important and most useful
9 part of industry, economic and culture, accounting is the system of recording and summarizing
10 business which provide the users with information in their decision making process this
11 research tries to examine the effect of social factors on IT acceptance to by using TAM model.
12 The research method is descriptivesurvey based on which the author used descriptive and
13 deductive statistic to meet the research goals. The results Keywords : system usage, Perceived
14 usefulness, Perceived ease use, information technology, Social factors and accounting
15 profession. indicate the lack of perceived ease of use among ease accountants.

16

17 **Index terms**— system usage, Perceived usefulness, Perceived ease use, information technology, Social factors
18 and accounting profession

19 **1 Introduction**

20 hat factors make a person to admit new technology in his profession? Are these factors merely dependant on
21 technology specially and its factors? To how extent persons' factores affect this fission? How do these factors
22 affect the process of technology acceptance?

23 Considering the rapid expansion of using computer in the organizations, IT has developed its dominion over all
24 aspects of our life. Virtually each organization empheizes on greater importance of computer science and skills.
25 Computer has absolute domination over some fields as education, commerce, hobbies and our daily life. For
26 example, computer, internet, multimedia and computer nets utilized in education and educational institutes have
27 employed technological tools to improve the quality of their performance and directions in general, organizations
28 use IT to enhance efficiency, effectiveness and improvement of quality in their performance because the believe
29 that the informational technology can provide organizations with valuable opportunities to enhance efficiency
30 and performance ??awm and Quinet, 2002). It is necessary to state that organizations have not always equal
31 opportunities to benefit from technology because they don't use IT systems in effective way. Bradly and Rashel
32 believe that organizations use their financial resources to purchase and establish computer systems and fry to
33 improve their performance but they are not always successful in their operations. When there is a resistance
34 against using technology it is difficult to point oriented goals than organizations will lose their money, time and
35 other resources ??Nuan, 2001). In this research we try to examine the effect of social factors on IT acceptance
36 Iranian accountants by following written assays in this field among (Hyo-Jeong Kim, Michael Mannino and
37 Robert J. Nieschwietz, 2009).In this research, social factors have been classified into three groups as research
38 main variables Internalization and Image.

39 **2 II.**

40 **3 Theoretical Background a) Technology Acceptance Model**

41 Technology Acceptance Model (TAM) is most influential model of testing information system. TAM posits
42 that perceived usefulness and perceived ease of use technology ??Davis et al.1989; Venkatesh and Morris 2000;

7 RESEARCH OBJECTIVES

43 Venkatesh, Morris and Davis 2003) determine an individual's intention to use a system with intention to use
44 serving as a mediator of actual system use. TAM model is shown in Figure ??1 Perceived usefulness is also seen
45 as being directly impacted by perceived ease of use. Perceived usefulness is the extent to individual believes that
46 using an information system will enhance his/her productivity. Perceived ease of use technology is extending
47 to individual perceived that using an information system is free of effort (Davis et al. 1989). Moon and Kim
48 (2001) stated perceived playfulness is the extent to an individual perceives attentions which are related on the
49 interaction within information system.

50 4 b) The Use of ICT in Accounting Education

51 In the past years several researchers have studied the application of technology in the accounting classroom
52 (Apostolou et al, 2001, Watson et al, 2003). Halibi et al (2002) surveyed introductory accounting trainees
53 to determine trainee attitudes towards teleteaching versus traditional in-class lectures. They found that most
54 trainees preferred the traditional face-to-face approach of teaching. Moreover, Lane and Porch (2002) studied
55 the impact of computer aided learning on performance of accounting undergraduates in the UK and found that
56 computer-aided learning technology has negatively affected the trainees' perception of accounting as a subject.
57 Peterson and Reider (2002) reported that trainees had an overall positive experience for the use of computers
58 in certification in financial management. Crandall and Philips (2002) found that hypertext learning could be
59 used in accounting classes to enhance case based instruction. Rudolph et al (2002) found that only 17% of the
60 trainees would take another interactive television course when examining the impact of interactive television on
61 learning. Mahoney and Welch (2002) reported that 96% of their accounting trainees sample indicated that the
62 use of PC movies was very beneficial. These findings indicate that there is a variety of reactions towards the
63 use of advanced and different information and communication technologies in teaching in general and in specific
64 disciplines in particular.

65 The sample of accounting trainees studied by McCourt and Radcliff (2000) reported that computer based
66 instruction made the material more interesting and stimulating from trainees in the UK. Moreover, Green,
67 Reinstein, and McWilliams (2000) found that trainees' interest in accounting increased in the interactive
68 courseware group when compared with the traditional lecture problem solving group and that trainees generally
69 found the interactive courseware to be easy to use and as effective as the traditional methods. Most of the
70 research was conducted in developed nations. No present evidence indicates that such research and results can
71 be applied to developing nations, especially with the varying environments and the role of different cultures
72 that affects the introduction, diffusion and use of information and communication technology. The Technology
73 Acceptance Model-TAM) is suitable for testing the application of IT in accounting education in developing
74 nations since it has shown robustness across the spectrum of IT applications, has been well researched, and gives
75 easily interpretable results (Rose and Straub, 1998). In other terms, TAM has been reported to be a consistently
76 good predictor of the use of IT in developed countries (Kamel and Assem, 2003, Rose and Straub 1998, Adams
77 et al, 1992 ??nd 1985).

78 Loch, Straub and Sevcik (2000) offer two main reasons why the transfer of IT to developing nations is difficult
79 and that relate to a) the cultural differences affecting systems development and implementation and b) the
80 prevailing government policies and regulations that influence IT transfer. Within the context of testing the
81 effectiveness and reliability of using information and communication technology in teaching accounting, it is
82 important to assess the role of culture in the technology transfer in light of the arguments made by Loch et al
83 (2000). The impact of the role of culture represents a milestone in the successful diffusion of IT since it varies
84 from one nation to another and is bound to a number of complex definitions and shared values amongst other
85 aspects (Straub et al, 2002). It is important to note that research has proved in many contexts that culture
86 impacts the acceptance of technology. Respectively, it is important to understand the impacts and role of culture
87 to be able to project the likelihood of the success of the introduction of IT ??Loch et al, 2000). However, the
88 role of culture is more or less localized and that is why it is important to study the role of culture within the
89 environment of implementation because although the role of culture is powerful, cross cultural conflicts Perceived
90 Usefulness Perceived Ease of use

91 5 Behavioral Intention to Use

92 Actual System Use between different nations affects the IT systems and processes (Straub e al, 2001).

93 6 III.

94 7 Research Objectives

95 This research tries to examine the effect of social variables on IT acceptance among Iranian accountants.
96 Determine the affect of social factors makes firms' managers to provide reliable and on-time information for
97 correct decision making by investing on employees' facilities and education. IV.

98 8 Research Hypothesis

99 1. Perceived usefulness has positive effect on IT acceptance among Iranian accountants. 2. Perceived Ease of
100 use has positive effect on IT acceptance among Iranian accountants.
101 3. Perceived Ease of use has positive effect on perceived usefulness. 4. Social factors have positive effect on
102 perceived usefulness among Iranian accountants.

103 9 Social factors have positive effect on perceived

104 Ease of use among Iranian accountants.
105 V.

106 10 Research Model

107 This "When an individual accepts in fluence because the content of the induce behavior the ideas and actions of
108 which it is composed is intrinsically rewarding." ??Kelman, 1958, 53).

109 11 Internalization

110 "The degree to which use of an innovation is perceived to enhance one's status in one's social system ??Moore
111 and Benbasat, 1991, 195).

112 12 Image

113 Social factors are also considered as external variables. Thompson et al. (1991) were interested in social factors
114 which had a strong influence on PC utilization. Malhotra and Galletta (1999) tried to understand the role of
115 social influences in the TAM and found that identi fication and internalization had a strong positive relationship
116 with attitude toward using while compliance had a weaker negative relationship with attitude toward using.
117 Subjective norm is influenced by both peer and superior (Mathieson, 1991;Taylor and Todd, 1995). The effect of
118 subjective norm on technology acceptance had conflicting results. reported no significant relationship between 2.
119 Determine the extent of social factors affection technology acceptance.

120 1. Therefore this research insists on following objectives: System Usage Perceived Usefulness
121 Perceived Ease of Use Social Factors social norms and usage because of the weak psychometric properties of
122 their social norms scale and particular IS context. Mathieson (1991) found no significant effect of subjective
123 norm on intention while Taylor and Todd (1995) found a significant effect on intention. showed that subjective
124 norm had a strong influence on technology usage decisions; however the effect of subjective norm was diminished
125 over time. Through the TAM2, Venkatesh and Davis (2000) explained a large impact of social influence process
126 (subjective norms, voluntariness, and image) on technology acceptance. Social influence process significantly
127 affects the technology acceptance through perceived usefulness ??Venkatesh and Davis, 2000). Subjective norms
128 are positively related to intention and moderated by experience and voluntariness, and also negatively associated
129 with perceived usefulness and moderated by experience. Subjective norms positively influence image and image
130 positively affects perceived usefulness. Through the UTAUT model, confirmed that social influence was a direct
131 determinant of intention to use.

132 13 VI. Research Methodology

133 In this study, research methodology is descriptive-survey and in applied kind. In the direction of entrance to
134 research district have also used field method. In the direction of gathering required information in research has
135 been also driven profit two data primary and secondary bunches that in direction of secondary data, documents,
136 evidences, books, articles, internet, searching motors and connected sites are collected circles. Techniques of
137 interview and questionnaire have also used for gathering primary research data at statistical society simultaneously
138 and questionnaire has used by likert five choices spectrums perfectly agree or disagree.

139 Statistical population uses these study active accountants in profession that use IT whether in case or
140 continuously.

141 In process of data use method of descriptive and decomposing and analyzing statistic and interpreting
142 information inferential statistics methods in respect testing present variables in research, correlation of
143 independent variables on each other has been used Pearson correlation coefficient method.

144 14 VII.

145 15 Result And Analyze a) Research Validity and Reliability

146 With regard to the fact that a good test must has some desirable features such as objectivity, executive ease of
147 use, practicable, is of interpretation and expression, validity and reliability. Second Hypothesis : With regard
148 to Pearson Correlation -0.160 and P-value = 0.054 hypothesis in the level of error 0.01 is rejected then could
149 resulted that perceived ease of use hasn't positive effect on technology acceptance by Iranian accountant.

150 Third Hypothesis : With regard to Pearson Correlation 0.337 and P-value = 0.00 hypothesis in the level of
151 error 0.01 is accepted then could resulted that perceived ease of use has positive impact on perceived use fullness.

16 RESULTS AND RESEARCH FINDINGS

152 Fourth Hypothesis : With regard to Pearson Correlation 0.203 and P-value = 0.014 hypothesis in the level of
153 error 0.01 is accepted then could resulted that existence of social factors has positive impact on perceived use
154 fullness by Iranian accountant.

155 Fifth Hypothesis : With regard to Pearson Correlation 0.260 and P-value = 0.002 hypothesis in the level of
156 error 0.01 is accept then could resulted that existence of social factors had positive impact on perceived ease of
157 use by accountant.

158 VIII.

159 16 Results And Research Findings

160 Research results indicate second hypothesis refusal which demonstrates the lack of accountant's motive to learn
161 IT. Acceptance of first hypothesis indicates the perceived usefulness among accountants acceptance of third
162 hypothesis denotes direct effect of perceived ease of use on perceived usefulness.

163 Also, the acceptance of forth hypothesis demonstrates the positive effect of social factors on perceived usefulness
164 in other words. The acceptance of forth hypothesis states the positive effect of social factors on perceived ease of
165 use indicating the perceived ease of use among accountants and their colleagues and making positive approach
toward perceived ease of use. ¹ ²



Figure 1: Fig. 1 :

166

¹Global Journal of Management and Business Research Volume XII Issue XI Version I
²© 2012 Global Journals Inc. (US) July

No

Table No.1, Reliability Statistics Cranach's Alpha N of Items 0.260 Accept 0.002 .828 Fifth Hypothesis Social 2, Pearson Correlation Results

Hypotheses	Factors	Perceived		Result
		Use- ful- ness	Ease of Use	
First Hypothesis	System	Pearson Correlation	0.368	Accept
	Usage	Sig. (2-tailed)	0.000	
		N	145	
Second Hypothesis	System	Pearson Correlation	-0.160	Reject
	Usage	Sig. (2-tailed)	0.054	
		N	145	
Third Hypothesis	Perceived	Pearson Correlation	0.337	Accept
	Useful- ness	Sig. (2-tailed)	0.000	
		N	145	
Forth Hypothesis	Social	Pearson Correlation	0.203	Accept
	Factors	Sig. (2-tailed)	0.014	
		N	145	

Figure 2: Table No .

167 [Watson et al. ()] 'Accounting Education Literature Review'. S Watson , B Apostolou , J Hassel , S Webber .
168 *Journal of Accounting Education* 2003. 2000-2002. 21 (1) p. .

169 [Apostolou et al. ()] 'Accounting Education Literature Review (1997-1999)'. B Apostolou , S Watson , J Hassel
170 , S Webber . *Journal of Accounting Education* 2001. 19 (1) p. .

171 [Rudolph et al. ()] 'Assessing the Effectiveness of Interactive Television Instruction in an Upper Division
172 Accounting Course'. H Rudolph , R Seay , M Milkman . *Advances in Accounting Education* 2002. 3 (1)
173 p. .

174 [Kamel and Assem ()] 'Assessing the Introduction of Electronic Banking in Egypt Using the Technology
175 Acceptance Model'. S Kamel , A Assem . *Annals of Cases on Information Technology* 2003. Idea Group
176 Publishing. 5 p. .

177 [Kelman ()] 'Compliance, identification, and internalization: Three processes of attitude change?'. H C Kelman
178 . *Journal of Conflict Resolution* 1958. 2 (1) p. .

179 [Lane and Porch ()] 'Computer Aided Learning (CAL) and its Impact on the Performance of Non-Specialists
180 Accounting Undergraduates'. A Lane , M Porch . *Accounting Education* 2002. 11 (3) p. .

181 [Mccourt and Radcliff ()] 'Computer Based Instruction in a Professionally Accredited Undergraduate Tax
182 Course'. P Mccourt , B Radcliff . *Accounting Education* 2000. 9 (3) p. .

183 [Moore and Benbasat ()] 'Development of an instrument to measure the perceptions of adopting an information
184 technology innovation'. G C Moore , I Benbasat . *Information Systems Research* 1991. 2 (3) p. .

185 [Nunn and Quinet ()] 'Evaluating the Effects of Information Technology on Problem-Oriented Policing'. S Nunn
186 , K Quinet . *Evaluation Review* 2002. 26 p. .

187 [Moon and Kim ()] 'Extending the TAM for a world-wide0web context'. J Moon , Y Kim . *Information &
188 Management* 2001. 38 p. .

189 [Malhotra and Galletta ()] 'Extending the technology acceptance model to account for social influence: Theoretical
190 bases and empirical validation'. Y Malhotra , D F Galletta . *Proceedings of the 32nd Annual Hawaii
191 International Conference on System Sciences*, (the 32nd Annual Hawaii International Conference on System
192 Sciences) 1999. 1 p. 1006.

193 [Kim et al. ()] 'information technology acceptance in the internal audit profession: impact of technology features
194 and complexity'. H Kim , M Mannino , Nieschwietz . *International Journal of Accounting Information System*
195 2009. p. .

196 [Loch et al. ()] *IT Transfer to Egypt: A Process Model for Developing Countries*. (National Science Foundation
197 Proposal Number, K Loch , D Straub , G Sevcik . 2000. 0082473.

198 [Adams et al. ()] 'Perceived Usefulness, Ease of Use and Usage of Information Technology: A Replication'. D
199 Adams , R Nelson , P Todd . *MIS Quarterly* 1992. 16 (2) p. .

200 [Davis ()] 'Perceived usefulness, Perceived Ease of Use and User Acceptance of Information Technology'. F Davis
201 . *MIS Quarterly* 1989. 13 (3) p. .

202 [Davis ()] 'Perceived usefulness, Perceived Ease of use and user acceptance technology'. F D Davis . *MIS Quality*
203 1989. 13 p. .

204 [Peterson and Reider ()] 'Perceptions of Computer Based Testing: A Focus on CFM Examination'. B Peterson
205 , B Reider . *Journal of Accounting Education* 2002. 20 (3) p. .

206 [Thompson et al. ()] 'Personal computing: Toward a conceptual model of utilization'. R L Thompson , C A
207 Higgins , J M Howell . *MIS Quarterly* 1991. 15 (1) p. .

208 [Nunn ()] 'Police Information Technology: Assessing the Effects of Computerization on Urban Police Functions'.
209 S Nunn . *Public Administration Review* 2001. 61 p. .

210 [Rose and Straub ()] 'Predicting General IT Use: Applying TAM to the Arabic World'. G Rose , D Straub .
211 *Journal of Global Information Management* 1998. 6 (3) p. .

212 [Mathieson ()] 'Predicting user intentions: Comparing the technology acceptance model with the theory of
213 planned behavior'. K Mathieson . *Information System Research* 1991. 2 (3) p. .

214 [Mahoney and Welch ()] 'Teaching Accounting Information Systems Using Personal Computer Movies'. L Ma-
215 hony , J Welch . *Advances in Accounting Education* 2002. 4 (1) p. .

216 [Halibi et al. ()] 'Tele Teaching Accounting Lectures Across a Multi Campus: A Students Perspective'. A Halibi
217 , J Tuovein , J Maxfield . *Journal of Accounting Education* 2002. 11 (3) p. .

218 [Straub et al. ()] 'Toward a Theory-based Measurement of Culture'. D Straub , K Loch , R Evaristo , E
219 Karahanna , M Srite . *Journal of Global Information Management* 2002. 10 (1) p. .

220 [Straub et al. ()] 'Transfer of Information Technology to Developing Countries: A Test of cultural influence
221 modeling in the Arab World'. D Straub , K Lock , C Hill . *Journal of Global Information Management* 2001.
222 9 (4) p. .

16 RESULTS AND RESEARCH FINDINGS

223 [Taylor ()] 'Understanding information technology usage: A test of competing models'. S Taylor , Todd , P .
224 *Information Systems Research* 1995. 6 (2) p. .

225 [Davis et al. ()] 'User acceptance of computer technology: A comparison of two theoretical models'. F D Davis ,
226 R P Bagozzi , P R Warshaw . *Management Science* 1989. 35 (8) p. .

227 [Venkatesh et al. ()] 'User acceptance of information technology: Toward a unified view'. V Venkatesh , M G
228 Morris , G B Davis , F D Davis . *MIS Quarterly* 2003. 27 (3) p. .

229 [Venkatesh et al. ()] 'User acceptance of information technology: toward a unified view'. V Venkatesh , M G
230 Morris , G B Davis , F D Davis . *MIS Quarterly* 2003. 27 p. .

231 [Crandall and Philips ()] 'Using Hypertext in Instructional Material: Helping Students Link Accounting Concept
232 Knowledge to Case Applications'. D Crandall , F Philips . *Issues in Accounting Education* 2002. 17 (2) p. .

233 [Green et al. ()] 'Using Interactive Courseware to Teach the Procedural Components of Introductory Financial
234 Accounting'. B Green , A Reinsteins , D Mcwilliams . *Advances in Accounting Education* 2000. 3 (1) p. .

235 [Venkatesh and morris ()] 'Why don't men ever stop to ask for direction? Gender, social influence, and their
236 role in technology acceptance and usage behavior'. V Venkatesh , M G &morris . *MIS Quarrrterly* 2000. 24 p.
237 .

238 [Venkatesh and Morris ()] 'Why don't men ever stop to ask for directions? Gender, social Influence, and their
239 role in technology acceptance and usage behavior'. V Venkatesh , M G Morris . *MIS Quarterly* 2000. 24 (1)
240 p. .