Artificial Intelligence formulated this projection for compatibility purposes from the original article published at Global Journals. However, this technology is currently in beta. *Therefore, kindly ignore odd layouts, missed formulae, text, tables, or figures.* 

# Driving Competitive Advantage: The Role of Strategic Entrepreneurship in Textile Manufacturing Firms in Lagos State, Nigeria

Tijani, O.<sup>1</sup>, Egwakhe, A. J.<sup>2</sup>, Akinlabi, H. B.<sup>3</sup> and Egwuonwu, T. K.<sup>4</sup>

<sup>1</sup> Babbcock University

Received: 12 November 2020 Accepted: 3 December 2020 Published: 15 December 2020

#### 8 Abstract

Δ

5

6

<sup>9</sup> The paper argued that the challenges experienced in Nigerian textile manufacturing firms

<sup>10</sup> resulted from weak strategic entrepreneurship leading to alarming decline in the industry?s

<sup>11</sup> performance. Thus, investigated competitive advantage nexus with strategic entrepreneurship

12 (strategic flexibility, adaptability, innovation, strategic leadership, risk taking and dynamic

<sup>13</sup> capabilities) as proxies in Lagos State, Nigeria. A cross-sectional survey research design was

<sup>14</sup> used and primary data collected. The adapted questionnaire validity was established through

<sup>15</sup> confirmatory factor analysis while the reliability was ascertained through internal consistency

<sup>16</sup> test. The population consists of 253 senior management staff and total enumeration was used.

<sup>17</sup> A total of 253 copies of the questionnaire were administered but 237 copies reverted.

- 18 Descriptive statistics, exploratory analysis and structural equation model were utilized to
- <sup>19</sup> analyse the data.

20

21 Index terms— competitive advantage, dynamic capabilities, strategic entrepreneurship

## 22 **1** Introduction

23 he effectuality of business tends to be a phenomenon that managers, decision makers and practitioners are 24 seriously fretful with in all companies globally but predominantly in the textile sector. This concern has been fuelled by the need for firms to dominate their market based on attaining and sustaining competitive advantage. 25 As such, Besanko (2010) established that competitive advantage is imperative as it enhances the performances of 26 27 the firm and ensures greater economic benefits for the nation. Similarly, Ardianus and Petrus (2016) asserted that competitive advantage is prominent as it ensures organization's sustainability in the industry which is feasible 28 through continuous improved performance. In line with this, past scholars have posited that for a firm to achieve 29 and sustain its competitive advantage, strategic entrepreneurship is a fundamental practice (Idowu, Irefin, & 30 Akarakiri, 2018; Ogbari, Obigbemi, Atolagbe, & Ojo, 2016). Correspondingly, Durotoye, Adeyemi, Omole, and 31 Onakunle (2018); Makinde and Agu (2018); Ukenna, Makinde, Akinlabi, and Asikhia (2019) also emphasized 32 that strategic entrepreneurship results in superior firm performance in a highly turbulent environment for the 33 34 sole goal of ensuring their competitive advantage. 35 In the same vein, researchers (Dogan, 2015; Renato & Naguib, 2016) speculated that strategic entrepreneurship 36 is imperious for a firm as it encompasses the incorporation of entrepreneurial innovativeness, flexibility, adaptive

and risk taking skills that create wealth and indicate sound performance. Takhtshahi and Maroofi (2017) also affirmed that strategic entrepreneurship enhances firm's performance, increase profit or/and market share when aligned with entrepreneurial activities which results into competitive advantage.

However, the increasing competition in the business world has stimulated the debate on how strategic
entrepreneurship can rouse competitive advantage of textile firms. Based on this, scholars such as Mazzei,
David, and Christopher (2017); Paek and Lee (2017); Sandeep and Jaiswal (2016) and Sarutaya (2015) had

studied strategic entrepreneurship and competitive advantage in diverse sectors across Africa, Europe, USA,
Asia and Middle East countries. Nevertheless, some of these studies found a significant positive relationship
between strategic entrepreneurship and competitive advantage ?? Kagathi (2013) showed a negative relationship.

However, these studies did not examine strategic entrepreneurship dimensions and competitive advantage of
 textile manufacturing firms in Lagos State Nigeria.

Manufacturing Association of Nigeria [MAN] Report (2018), has showed that the Nigerian textile sector is no longer competitive anywhere in neighbouring African countries, Europe, the Far East and the United States of America. Moreover, Nigeria is no longer among the six African countries that contributed 91% of exports

by value to the U.S. under the African Growth and Opportunity Act ??AGOA] in African Cotton and Textile Industries Federation [ACTIF] (Aminu, 2016; ??AN, 2018). Similarly, the stiff competition between the local and foreign textile manufacturers has generated much problems in the Nigerian textile sector, and this has led to the local firms being subjected to low product demand due to high price and low quality of their products when compared with foreign made fabrics (National Bureau of Statistics [NBS], 2015). This situation has hindered local manufacturers from being competitive not only in the country but also across the globe.

In the same vein, Murtala, Ramatu, Yusuf, and Gold (2018) attributed the problem to low inputs supply, 57 demand, and price competitiveness of the Nigerian textile sector, high cost of production, trade liberalization 58 59 and low packaging quality are among the challenges that have crippled its ability to achieve competitive 60 advantage of textile firms in Nigeria. Paek and Lee (2017) posited that strategic entrepreneurship plays a 61 critical role in competitive advantage of firms. Daryani and Tabrizinia (2015) previously asserted that strategic entrepreneurship leads to competitive advantage. In addition, Ali and Mohammad (2012), Rezaian and Naeiji 62 (2012) earlier discovered that strategic entrepreneurship has a significant and positive effect on competitive 63 advantages and organisational performance. However, the study of Kagathi (2013) on some dimensions of strategic 64 entrepreneurship like strategic leadership and innovation found negative effect on competitive advantage. Based 65 on the mixed results of strategic entrepreneurship on competitive advantage, this study seeks to ascertain how 66 strategic entrepreneurship would affect the competitive advantage of textile manufacturing firms in Lagos State. 67

68 The work is organized in sections of the introduction, literature review, methodology, the results presentation, 69 conclusion, and recommendation.

#### 70 **2** II.

#### 71 **3** Literature Review

The aspect of literature review comprised of synthesis of concepts, empirical discourse and theoretical exploration 72 73 in relation to the thesis of the work so as to scientifically deepen understanding on the constructs and interplay between constructs. Competitive advantage within context is firm's capability to produce products or offer 74 services dissimilar to what rivals do, by exploiting unique assets that organisations warehouse in order to add 75 value in a way that rivals find problematic to replicate and outstrip (Sarpong & Tandoh, 2015). Wirda, Herri, 76 Elfindri, and Rivai (2019) agreed with Sarprong and Tandoh (2015) and added that the benefit achieved by firms 77 with competitive advantage was feasible as a result of executing a strategy that utilizes various resources owned 78 by the company. According to Malkawi, Omari, and Halasa (2018), competitive advantage describes the features 79 that enable an organisation to out-perform its competitors. 80 Similarly, Hosseini, Soltani, and Mehdizadeh (2018) see competitive advantage from the financial perspective 81

especially when a firm's profit rate is more advanced than the average rate of the related industry due to its inimitable capabilities. Competitive advantage has been measured by studies along market share, efficiency, product or services cost (Kortelainen & Karkkainen, 2011), gross margin, returns on assets, net income, unit cost ratio (Farole, Reis, & Wagle, 2010), and total factor productivity by Toit, Ortmann, and Ramroop (2010). This paper sees competitive advantage as organization's superiority over its competitors in producing goods and services that are distinctive due to its peerless resources.

## 88 4 III.

#### <sup>89</sup> 5 Strategic Entrepreneurship

Strategic entrepreneurship denotes the association between entrepreneurship and strategic management (Kuratko 90 & Audretsch, 2009) Innovation can be defined as all activities involved in the refinement/invention of a 91 product/service. According to Bor (2018), innovation is the firm's predisposition to engross in and sustain a 92 93 new idea, novelty investigation and creative processes. The route of deciphering an idea or invention into a good 94 or service that generates value or for which consumers will pay is also referred to as innovation (Bor, 2018). In 95 business, innovation habitually results when ideas are transformed by the company in order to further satisfy the 96 needs and expectations of the customers (Duan, Cao, & Edwards, 2020). In line with this, Schumpeter opines that an entrepreneur is a leader, who strategically controls the means of production into new straits (Schumpeter, 97 1911). Entrepreneurs set profit estimates as a prerequisite for innovation choices. 98

Alberto (2016) described strategic leadership as the leadership ability that incorporates a core of significant managerial practice such as long term goal fortitude, exploring and exploiting a firm's core competences. In the same vein, Yilmaz and Flouris (2017) identified the main aim of strategic leadership as strategic productivity

while inventiveness, perception, and planning to assist an individual in realizing his/her objectives and goals. 102 Moreover, Golensky and Hager (2020) added that strategic leadership enables both leaders and managers to be 103 smart, responsible and effective in fulfilling their obligation to the organisation which enable a firm to have an 104 105 edge in the industry. Kitigin (2017) defines risk-taking as a firm's propensity to be involved in risky projects 106 and managerial preferences for bold versus cautious actions in order to achieve firm's aims. Llanos-Contreras, Arias, and Maquieira (2020) maintained Kitigin (2017) definition but added that risk-taking is an opportunity 107 that enhances business long-term position in financial and socioemotional wealth creation. The inability of firms 108 to take valiant risk has not only affected the progress of the firm but also hindered them from taking advantage 109 of opportunities in the environment. Wahl and Kirchler (2020) positioned that firms should adopt optimistic 110 attitudes towards risk-taking as it yields positive returns for the firm. 111

Dynamic capability is a firm's outline of combined activity through which a firm systematically spawns and 112 revises its functional routines in quest of upgraded effectiveness (Piening, 2013). Similarly, Singh and Rao (2016) 113 postulated dynamic capability as firm's competency to manage alliances, acquire, incorporate and reconfigure 114 resources base to address the varying business situations. Moreover, firm's ability to refurbish competences so as 115 to achieve corresponding business environment is referred to as dynamic capability (Kumar & Kumar, 2020). As 116 such, Supeno, Sudharma, Aisjah, and Laksmana (2015) defined strategic flexibility as a way of amassed control in 117 118 an extremely stormy environment. A firm's capacity to retort meritoriously to alterations can offer a strong base 119 for strategic flexibility. In addition, Brinckmann, Villanueva, Grichnik, and Singh (2019) postulated that firms 120 need strategic flexibility in order to proactively or reactively adjust to the market and internal demands as they aim to establish themselves. Adaptability is defined by Buch (2009) as an organization's aptitude to clasp change 121 or be changed to fit a reformed environment. In addition, Choi (2020) argued that adaptability illustrates the 122 capability to learn from experience, and improve the aptness of the learner as a competitor. From the numerous 123 views on strategic entrepreneurship proxies the paper define strategic entrepreneurship as the process through 124 which employees with entrepreneurial personalities having risky, innovative ideas are able to find opportunities, 125 seek advantage in a dynamic manner and get it implemented for the benefit of the organization. Moreover, 126 Sarutaya (2015) indicated that dynamic capability as a dimension of strategic entrepreneurship has a significant 127 positive impact on competitive advantage. Similary, Breznik and Lahovni (2016) position supported Sarutaya 128 (2015) that firms which has and deploy relevant competences as dynamic capabilities hold the prospective for 129 a sustained competitive advantage. In the same vein, Kaur and Mehta (2017) affirm past findings through a 130 comparative analysis and indicated that dynamic capability have significant effect on competitive advantage in 131 both foreign and local firms. In line with the empirical conclusions by preceding scholars, the survival-based 132 theory otherwise called "survival of the fittest theory" initially created by Herbert Spencer (Miesing & Preble, 133 1985) was considered best-fit for theoretical underpinning. The theory's philosophy assert that the best and the 134 fittest of contenders will win at last which would prompt the improvement of the social community overall. The 135 survival-based theory examines the tactics a company uses to avert being eradicated by contenders (Miesing & 136 Preble, 1985) and achieve a major edge in the industry. ??rain (1996) supported the theory that a firm needs to 137 ceaselessly adjust to aggressive competition in the environment in order to endure. 138

The survival-based view accentuated with respect to the suppositions that in order to endure, firms needs to 139 convey techniques that ought to be centred around running exceptionally proficient tasks and can react quickly 140 to the changing of aggressive competitive environment (Khairuddin, 2005). However, Lynch (2000) critiqued 141 the theory and posited that choosing a specific arrangement of technique would not be ideal. Lynch (2000) and 142 Abdullah (2010) further explained that it is smarter to explore different avenues regarding a few procedures 143 without a moment's delay and let the procedure of the most suitable method be picked based on the best system 144 that adjusts better to the environment. This theory is essential in understanding entrepreneurial techniques that 145 can possibility help a company to reinforce its position. This is with the expectation that it would improve 146 business performance and accomplish a definitive objective of ensuring their competitive advantage is achieved. 147

# <sup>148</sup> 6 b) Methodology

This study is basically quantitative in nature. A cross-sectional survey research design was adopted in this study. 149 The adoption of cross-sectional survey research design is in line with the study of Daryani and Tabrizinia (2015) 150 and Paek and Lee (2017). The respondent organisations were three surviving textile manufacturing firms in Lagos 151 State out of the 15 textile firms in existence. The three textile manufacturing companies consist of Wollen and 152 Synthetic Textile Ltd, Nichemtex Textile Ltd and Sunflag Textile Ltd with a target population of two hundred 153 and fifty-three (253) senior management staff of the selected textilemanufacturing firms. The sample technique 154 adopted was census. Primary data were collected through an adapted questionnaire on strategic entrepreneurship 155 and competitive advantage over a period of three months. 156

The questionnaire was a Likert-scale type. It was pretested for validity and reliability. The content and construct validity were conducted by administering twenty-five (25) copies of the questionnaire to senior management of Gbemi Aladire Clothes and Fabric manufacturer in Ita-bada, Itoku, Abeokuta South, and Baba Show Kampala at Ake, Abeokuta South, Abeokuta Ogun State. The content validity informed the decision to refine some question items and others were removed. The construct validity was done with Kaiser-Meyer-Olkin indicating good-fit. The reliability results revealed that the instrument was above the minimum threshold of 70% according to (Hair, Black, Babin, & Anderson, 2010).

Two hundred and fifty-three (253) copies of the questionnaire were administered with the help of trained 164 research assistants to the senior management staff of the three textile-manufacturing firms. The senior 165 management staff were considered capable of answering the questions intelligently and accurately due to their 166 accumulated experiences and insight about their firms and the industry. 237 of the administered copies were 167 retrieved and considered usable giving a response rate of 93.7%. Sixteen copies of questionnaire were dropped 168 due to missing information needed for the analysis. The data were treated (Construct and Convergent validity, 169 Discriminate validity, and Normality test) before the analysis. Data were analysed in two phases: descriptive was 170 used and for covariance Smart PLS a technique of structural equation modelling (SEM) application was used for 171 confirmatory analysis. 172

#### <sup>173</sup> 7 c) Analysis and findings

Majority (73.8%) of the respondents were male while 24.9% were female and 38.0% were of the age bracket 31-35 174 years, 24.5% were in the age bracket 36-40 years, 18.1% of the respondents were of the age bracket 25-30 years, 175 10.5% were of the age bracket 41-45 years, 3.8% were of the age bracket 46-50 and 51-55 years and 1.3% were of 176 the age bracket 56-60 years. 68.4% of the respondents are married, 25.3% single, 4.6% divorced/separated and 177 0.8% are widowed. In terms of work experience, 39.2% had worked for a period between 5 to 10 years, 36.3%178 between 0 to 4 years, 13.9% for the period 11-15 years, 5.5% for a period 16 to 20 years, and 4.2% between 21 179 to 25 years. The respondents are educated with 30.0% holders of a bachelor's degree, 17.3% hadSSCE certificate, 180 19.8% held higher national diploma, 25.3% had Masters (MBA/MSc) degree, 5.5% holders of DBA and 0.4% 181 haddoctorate degree. 182

#### <sup>183</sup> 8 d) Measurement Model

The outer or measurement model assessed the relationship between the observable variables and the theoretical 184 constructs they represent. A reliability test was conducted to determine the internal consistency of the measures 185 used. The Cronbach alpha (?) for adaptability, dynamic capability, innovation, risk taking, strategic flexibility, 186 and strategic leadership were 0.70, 0.735, 0.750, 0.773, 0.741, and 0.838 respectively while competitive advantage 187 had a value 0.714 which are higher than the recommended threshold of 0.70 demonstrating adequate reliability 188 (Hair et al., 2010). The constructs were initially purified using Exploratory Factor Analysis (EFA). EFA was 189 performed on the items composing the constructs to identify the variables that cluster together into the most 190 effective number of factors ??Bordens & Abbot, 2014) and identify the structure of the measurement model 191 (Hair et al., 2010). Prior to performing EFA, the suitability of the data was assessed through two tests, that is, 192 Kaiser-Meyer-Olkin measure of sampling adequacy (KMO) and Bartlett's Test of Sphericity. Kaiser-Meyer-Olkin 193 measure of sampling adequacy (KMO) is a measure to quantify the degree of correlations among the variables 194 195 which indicates the proportion of variance in the studied variables that might be caused by the underlying factors. The KMO index ranges from 0 to 1, the closer the value to 1, the more significant the correlation among the 196 197 variables (Kaiser, 1974). On the other hand, Bartlett's test of Sphericity provides the statistical probability that the correlation matrix has significant correlations among at least some of the variables with small values (p<0.5)198 indicating that the data is useful in factor analysis. The results of KMO and Bartlett's test of Sphericity are 199 presented in Table 1. Table 1 indicated that all variables had achieved KMO index values of 0.600 above the 200 threshold of 0.500 and p-values of Bartlett's Test of Sphericity below 0.05 which indicated that the data were 201 useful for factor analysis (Kaiser, 1974). The variability of each observed variable that could be explained by the 202 extracted factors. Confirmatory factor analysis (CFA) was estimated using Smart PLS version 3.2.8 software in 203 204 order to establish the extent to which the observed data validate and fit the pre-specified theoretically based model (Chao & Spillan, 2010). CFA was estimated on multiple criteria such as construct reliability, convergent validity 205 and discriminant validity. Construct validity for the variables was assessed by computing composite reliability 206 and internal consistency of the items. Composite reliability was evaluated using Smart PLS which generated 207 values above 0.6 which was found to be accepted. Internal consistency was estimated using Cronbach's alpha 208 (?) and the values were 0.600 above which is higher than the recommended threshold of 0.700 demonstrating 209 adequate reliability (Hair et al., 2010). In this paper, convergent validity was assessed using Average Variance 210 Extracted (AVE). The Average Variance extracted (AVE) for adaptability was 0.568, dynamic capability was 211 0.585, innovation was 0.599, risk taking was 0.526, strategic flexibility was 0.695, and strategic leadership was 212 0.605 and competitive advantagewas 0.648 which exceeded the cut-off value of 0.5, thus confirming convergent 213 214 validity. To satisfy the requirement of discriminant validity of the measurement model, the criterion suggested 215 by Fornell and Larcker (1981) was followed. The discriminant validity was confirmed as the square root of 216 a construct's AVE was greater than the correlation between the construct and other constructs in the model 217 (Madhoushi, Sadati, & Delavari, 2011). The normality of data was assessed by examining its skewness and kurtosis. The result showed that skewness was within the range of -0.748 and +2.433 and kurtosis was within 218 the range of -0.406 and +0.868 which complied with the normality threshold of -3 to +3 (Cooper & Schindler, 219 2011). Multicollinearity was tested using Tolerance and Variance Inflation Factor. The variance inflation factor 220 (VIF) obtained is between 1 to 10 while the tolerance value is greater than 0.10 showing that there was no 221 multicollinearity associated with strategic entrepreneurship and competitive advantage variables. 222

## <sup>223</sup> 9 e) Structural Model and Assumption Testing

Partial Least Squares Structural Equation Modelling (PLS-SEM) was used to analyse the model and testing 224 the assumption. PLS-SEM was used sinceit provides more flexibility in modelling second order constructs and 225 formative constructs (Chin, 1998). The structural model evaluated by examining the R 2 value and the size 226 of the structural path coefficient. The R 2 values range between 1 and 0 where 1 means a perfect prediction 227 228 of the structural model (Hair et al. 2010). According to Hair et al. (2010), in development and testing of 229 structural model, bootstrap method was used in order to find t-statistics and standard deviation estimations in path-coefficient. The path-coefficient estimates were used to determine the significance of the relationship. The 230 resultant T-tests statistics from the bootstrapping procedure provided the basis for determining the statistical 231 significance of the pathcoefficient estimates ?? Hensler, As indicated in Table 4 and Figure 1, the path coefficient 232 between adaptability and competitive advantage was positive but insignificant with a path coefficient of 0.213 233 and a significance level of 0.105 (?=0.213, p>0.05). Results show positive and insignificant relationship between 234 adaptability and competitive advantage. The path coefficient implied that for every 1 unit increase in adaptability, 235 competitive advantage was increased by 0.213 units. Thus, results show positive and insignificant relationship 236 237 of adaptability with competitive advantage. The path coefficient between dynamic capability and competitive 238 advantage was positive and significant with a path coefficient of 0.304 and a significance level of 0.003 (?=0.003, p < 0.05). The path coefficient implied that for every 1 unit increase in dynamic capability, competitive advantage 239 240 was increased by 0.304 units. Thus, results confirm positive and significant relationship of dynamic capability with competitive advantage. 241

The path coefficient between innovation and competitive advantage was positive and significant with a path coefficient of 0.161 and a significance level of 0.041 (?=0.161, p<0.05). The path coefficient implied that for every 1 unit increase in innovation, competitive advantage was increased by 0.161 units. The result confirms positive and significant association between the two variables. With regards to risk taking, the path coefficient of -0.099 and a significance level of 0.347 (?=-0.099, p>0.05). The path coefficient implied that for every 1 unit increase in risk taking, competitive negative and insignificant association between risk taking and competitive advantage.

The path coefficient between strategic flexibility and competitive advantage was also negative and insignificant 249 with a path coefficient of -0.002 and a significance level of 0.983 (?=-0.002, p>0.05). The path coefficient implied 250 that for every 1 unit increase in strategic flexibility, competitive advantage was reduce by 0.002 units. The result 251 reveals a negative and insignificant relationship between strategic flexibility and competitive advantage. Finally, 252 the path coefficient between strategic leadership and competitive advantage was positive and significant with a 253 path coefficient of 0.184 and a significance level of 0.043 (?=0.184, p<0.05). The path coefficient implied that 254 for every 1 unit increase in strategic leadership, competitive advantage was increased by 0.184 units. The result 255 256 reveals positive and significant relationship between strategic leadership and competitive advantage.

257 The quality of the structural model was assessed using the determination of coefficients R 2. From the analysis, 258 the value of R 2 coefficient was 0.382 which indicated that 38.2% of the variation in competitive advantage can be accounted for by strategic entrepreneurship dimensions (adaptability, dynamic capability, innovation, 259 260 risk taking, strategic flexibility, and strategic leadership) with F 2 (0.007). Based on the assessment criterion suggested by Cohen (1988) and Chin (1998), the outer model that contain strategic entrepreneurship dimensions 261 was found to reflect a moderate predictive relevance. It implied that strategic entrepreneurship dimensions have 262 moderate effect on competitive advantage. On the other hand, the individual coefficient results revealed that risk 263 taking and strategic flexibility have negative and insignificant effect on competitive advantage could infer adverse 264 consequences on competitive advantage. Consistent with these findings, Kitigin (2017) argued that the low 265 inclination of firms to undertake risky ventures has not only led to negative outcome but has also hindered their 266 267 performance. Moreover, this could lead to poor creativity and low competency of employees in the organization. Additionally, Brinckmann, Villanueva, Grichnik, and Singh (2019) opined that the static strategies and tactics 268 utilized by firms could result in their inability to adjust to the market and internal demands which they aim to 269 establish themselves 270

In addition, the individual coefficient results also indicated that dynamic capabilities have a positive and 271 significant effect on competitive advantage. Szymanski, Fitzsimmons, and Danis (2019) supported this finding 272 that successful organizations have dynamic capabilities that are aligned with their competitive environments and 273 they continuously improve on it. As the competition intensifies globally across sectors, managers are charged with 274 the responsibility to improve their dynamic capabilities as this enables them to record an unremitting competitive 275 advantage. Further corroborating the individual regression results of dynamic capabilities, Fainshmidt, Wenger, 276 277 Pezeshkan, and Mallon (2019) posited that dynamic capabilities positively affects the competitive advantage of 278 an organization.

Moreover, the adoption of flexible and effective strategies facilitate firms to identify and exploit opportunities in the changing trend of the external business environment so as to achieve competitive advantage ??Dogan, disparate to competitors by exploiting organisational assets would ensure their survival and achieve competitive advantage (Sarpong & Tandoh, 2015). The survival based theory is more concerned about short term advantage that can be used to build longer term competitive advantage by simply being the best and the fittest of contenders. It is a response to the question of how and why some firms espouse strategies to avert being eradicated by contenders and in order to create and sustain competitive advantage compared with others in the dynamic markets (Singh & Rao, 2016). It could be said that a firm with exceptional proficient tasks can react quickly to the changes in the aggressive competitive environment (Khairuddin, 2005). An organization that is very mindful of its survival in the midst of the turbulent business environment will have an advantage over its competitors because such a firm would ensure that it adapts to the environment, flexible in its resources and adjust existing competencies or developing new ones in order to achieve overall firm performance.

# <sup>291</sup> 10 IV. Conclusion and Recommendations

Based on the findings, it can be concluded that, dynamic capabilities, innovation, and strategic leadership are the 292 major predictors of competitive advantage of textile manufacturing firms in Lagos State, Nigeria. Specifically, 293 dynamic capabilities had the most significant relative positive effect on competitive advantage, followed by 294 strategic leadership, and innovation. The study affirmed that strategic entrepreneurship has a significant 295 effect on competitive advantage and the assumption that survival-based theory has universal applicability is 296 sustained. However, the individual coefficient results revealed that dynamic capabilities, innovativeness, and 297 strategic leadership had positive and significant effect on competitive advantage while risk taking and strategic 298 flexibility had positive and insignificant effect on competitive advantage. Based on finding, this paper concludes 299 that strategic entrepreneurship enhances competitive advantage. Thus, recommended that firms should focus on 300 dynamic capabilities and refinement of bundle of self-reconfiguration to drive competitive advantage. In addition, 301 strategic adaptability to remain fit and alignment to turbulent business environment is imperative for longevity. 302 As such, researchers could consider incorporating factors such as government policies and knowledge management, 303 as moderating variables between strategic entrepreneurship components and competitive advantage so as to gain 304 further insight. 305

<sup>&</sup>lt;sup>1</sup>© 2020 Global Journals

<sup>&</sup>lt;sup>2</sup>Driving Competitive Advantage: The Role of Strategic Entrepreneurship in Textile Manufacturing Firms in

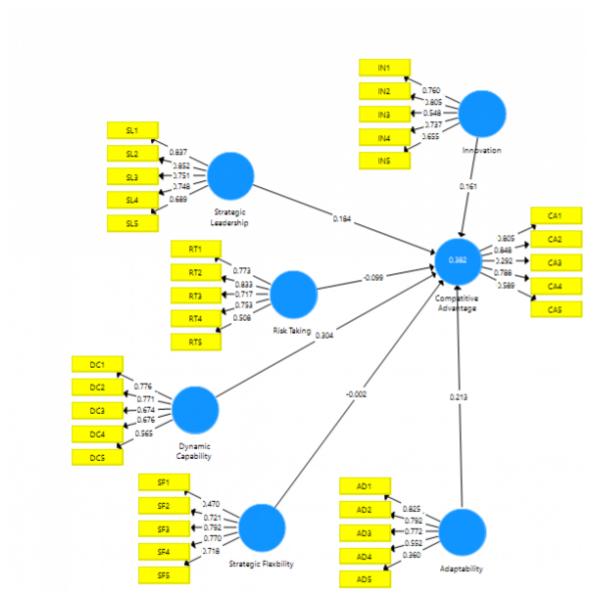


Figure 1:



Figure 2: Figure 1 :

1



1

Variables	KMO	Bartlett (Chi Square)
Innovation	0.709	0.000; (158.624)
Strategic Leadership	0.679	0.000; (156.234)
Risk Taking	0.633	0.000; (174.872)
Dynamic Capabilities	0.615	0.000; (151.811)
Strategic Flexibility	0.801	0.000; (94.512)
Adaptability	0.663	0.000; (132.586)
Competitive Advantage	0.683	0.000; (97.086)
		Source: SPSS Output Result 2020

Figure 4: Table 1 :

# $\mathbf{2}$

Variables	rho_A	Composite Reliability	(AVE)	
Adaptability	0.774	0.804	0.568	
Competitive Advantage	0.809	0.811	0.684	
Dynamic Capability	0.754	0.823	0.585	
Innovation	0.778	0.831	0.599	
Risk Taking	0.807	0.844	0.526	
Strategic Flexibility	0.769	0.827	0.695	
Strategic Leadership	0.864	0.884	0.605	
		Source: SPSS Output Result 2020		

Figure 5: Table 2 :

3				
Adaptability	0.781			
Competitive Advantage	0.444	0.796		
Dynamic Capability	0.475	0.522	0.794	
Innovation	0.434	0.465	0.535	0.796

Figure 6: Table 3 :

## $\mathbf{4}$

Path	??	SER	0	cs P Values	Results
Adaptability -> Competitive Advantage	0.213	0.131	1.624	0.105	Not
	0.204	0 109	0.057	0.002	Supported
Dynamic Capability -> Competitive Ad- vantage	0.304	0.103	2.957	0.003	Supported
Innovation -> Competitive Advantage	0.161	0.079	2.05	0.041	Supported
Risk Taking -> Competitive Advantage	-	0.106	0.941	0.347	Not
	0.099				Supported
Strategic Flexibility -> Competitive Ad-	-	0.102	0.021	0.983	Not
vantage	0.002				Supported
Strategic Leadership -> Competitive Advantage	0.184	0.09	2.031	0.043	Supported

Source: PLS-SEM Output 2020

Figure 7: Table 4 :

#### 306 .1 Acknowledgement

- 307 The author's first appreciation is to God Almighty for life, health, renewed mercies, wisdom and providence.
- 308 [Ed], Ed. New York: Oxford University Press.
- 309 [Bryman ()], A Bryman . Social Research Methods 2012.
- [Teece ()] 'A capability theory of the firm: an economics and (Strategic) management perspective'. D J Teece .
   New Zealand Economic Papers 2019. 53 p. .
- [Miesing and Preble ()] 'A comparison of five business philosophies'. P Miesing , J Preble . Journal of Business
   *Ethics* 1985. 14 (6) p. .
- <sup>314</sup> [Comrey ()] A First Course in Factor Analysis, A L Comrey . 1973. New York, NY: Academic Press.
- Ireland et al. ()] 'A model of strategic entrepreneurship: The construct and its dimensions'. R D Ireland , M A
   Hitt , D G Sirmon . Journal of Management 2003. 29 p. .
- 317 [Buch ()] Adaptability: A crucial organizational and personal skill, K Buch . http://www. 318 thepublicmanager.org/pdf/2009%20Ada 2009.
- <sup>319</sup> [Kaiser ()] 'An index of factorial simplicity'. H E Kaiser . *Psychometrika* 1974. 39 p. .
- [Farole et al. (2010)] Analyzing trade competitiveness: A diagnostic approach, T Farole, J G Reis, S Wagle.
   http://econ.worldbank.org 2010. September 12. 2015.
- 322 [Besanko ()] D Besanko . The economics of strategy (5 th Ed.), (Oxford) 2010. John Wiley & Sons, Inc.
- 323 [Hosseini et al. ()] 'Competitive advantage and its impact on new product development strategy (Case study:
- Toos Nirro Technical Firm)'. A S Hosseini , S Soltani , M Mehdizadeh . Journal of Open Innovative Technology
   2018. 4 p. .
- Wirda et al. ()] 'Competitive advantage: Mediation effect between entrepreneurial competency and business
   performance creative industries in West Sumatera-Indonesia'. F Wirda , K Herri , A Elfindri , H Rivai .
   Academy of Entrepreneurship Journal 2019. 25 (1) p. .
- [Kumar and Kumar ()] 'Conceptualizing corporate entrepreneurship capability and its linkages towards firm
   performance'. R Kumar , A Kumar . Sustainable Business: Concepts, Methodologies, Tools, and Applications,
   2020. IGI Global. p. .
- ICooper and Schindler ()] D R Cooper , P S Schindler . Qualitative research. Business research methods, 2011.
   4 p. .
- [Lackéus ()] Developing entrepreneurial competencies -An action-based approach and classification in education,
   M Lackéus . 2016. Chalmers University of Technology (M.Sc. Thesis)
- Breznik and Lahovnik ()] 'Dynamic capabilities and competitive advantage: Findings from case studies'. L
   Breznik , M Lahovnik . *Management* 2016. 21 p. .
- [Kaur and Mehta ()] 'Dynamic capabilities for competitive advantage: A comparative study of IT multinationals
   in India'. V Kaur , V Mehta . *Paradigm* 2017. 21 (1) p. .
- <sup>340</sup> [Piening ()] 'Dynamic capabilities in public organizations: A literature review and research agenda'. E P Piening
   <sup>341</sup> . Public Management Review 2013. 15 (2) p. .
- Sarutaya ()] 'Dynamic marketing capability and marketing survival: Evidence from auto parts businesses in
   Thailand'. S Sarutaya . Business and Management Review 2015. 7 (1) p. .
- [Kortelainen and Karkkainen ()] 'Dynamic model in understanding dynamics of competitiveness: System dy namics approach in mobile handset vendor business'. S Kortelainen , H Karkkainen . Proceeding of Strategic
- Management Society SMS Annual International Conference, (eeding of Strategic Management Society SMS
   Annual International Conference) 2011. p. .
- <sup>348</sup> [Singh and Rao ()] 'Effect of intellectual capital on dynamic capabilities'. B Singh , M Rao . Journal of
   Organizational Change Management 2016. 29 (2) p. .
- [Choi ()] Effects of Office Workers' Sports Participation on Self-Efficacy, Self-Leadership and Organizational
   Effectiveness (Doctoral dissertation, Y S Choi . 2020. Northridge. California State University
- Barchue and Aikaeli ()] Efficiency of small and medium sized enterprises in Liberia: the case of Monrovia, J
   Barchue, J Aikaeli . 2013. 8 p. . University of Dar er Salam Business Journal
- [Yilmaz and Flouris ()] 'Enterprise risk management in terms of organizational culture and its leadership and
   strategic management'. A K Yilmaz, T Flouris. Corporate risk management for international business,
   (Singapore) 2017. Springer. p. .
- [Madhoushi et al. ()] 'Entrepreneurial orientation & innovation performance: The mediating role of knowledge
   management'. M Madhoushi , A Sadati , H Delavari . Asian Journal of Business Management 2011. 3 (4) p. .

- [Youssef et al. ()] 'Entrepreneurship and sustainability goals: The need for innovative and institutional solutions'.
- A B Youssef, S Boubaker, A Omri . 10.1016/J.Techfore.2017.11.003.Halshs-01653946. Technological
   Forecasting and Social Change 2017. Elsevier.
- 362 [Bosire and Nzaramba ()] 'Entrepreneurship skills development and growth of small and medium enterprises in
- Rwanda'. K Bosire, K Nzaramba. International Journal of Information Technology Business Management
   2013. 1 (17) p. .
- [Fornell and Larcker ()] 'Evaluating structural equation models with unobservable variables & measurement
   error'. C Fornell , D F Larcker . Journal of Market Research 1981. 18 (1) p. .
- [Liu et al. ()] 'Expanding the two wings of social capital for value creation: Strategic entrepreneurship of HTC'.
   T H Liu, S H Lo, C Y Dai. Technology Analysis & Strategic Management 2018. 1997-2008. 30 (5) p. .
- [Tur-Porcar et al. ()] 'Factors affecting entrepreneurship and business sustainability'. A Tur-Porcar , N Roig Tierno , A L Mestre . Sustainability 2018. 10 (2) p. .
- 371 [Toit et al. ()] 'Factors influencing the long-term competitiveness of commercial milk producers: Evidence from
- panel data in East Griqualand'. J D Toit , G Ortmann , S Ramroop . South Africa. Agrekon 2010. 49 (1) p. .
- 373 [Foreign trade statistics, fourth quarter ()] Foreign trade statistics, fourth quarter, NBS.Retrievedfromwww.
   374 nigerianstats.gov.ng 2015. 2014. Abuja, Nigeria. National Bureau of Statistics [NBS
- 375 [Harlow and England], Harlow, England. Financial Times, Prentice Hall.
- [Durotoye et al. ()] 'Impact assessment of wastewater discharge from a textile sector in Lagos'. T O Durotoye ,
   A A Adeyemi , D O Omole , O Onakunle . Nigeria. Cogent Engineering 2018. 5 (1) p. .
- Yusuf ()] 'Influence of entrepreneurship education, technology and globalization on performance of SMEs in
   Nigeria'. E Yusuf . African Journal of business management 2017. 15 (11) p. .
- [Qosja ()] 'Innovation, SMEs, and the entrepreneurship education related to them'. E Qosja . Journal of
   *Educational and Social Research* 2014. 6 (4) p. .
- [Malkawi et al. ()] 'Intellectual capital as a core competency for competitive advantage: A case study'. N M M
   Malkawi , K A Omari , A Halasa . Journal of Digital Information Management 2018. 16 (4) p. .
- [Kaiser and Rice ()] Little jiffy, mark IV. Educational and psychological measurement, H F Kaiser , J Rice .
   1974. 34 p. .
- 386 [Lynch ()] R Lynch . Corporate Strategy, 2000. (nd Ed)
- [Manufacturers Association of Nigeria Situation Report Manufacturers Association of Nigeria ()]
   'Manufacturers Association of Nigeria Situation Report'. Manufacturers Association of Nigeria 2018.
- [Szymanski et al. ()] 'Multicultural managers and competitive advantage: Evidence from elite football teams'.
   M Szymanski , S R Fitzsimmons , W M Danis . International Business Review 2019. 28 (2) p. .
- <sup>391</sup> [Hair et al. ()] Multivariate Data Analysis. A Global Perspective, J F Hair , W C Black , B J Babin , R E
   <sup>392</sup> Anderson . 2010. Boston: Pearson Education Inc. (th Ed.) Upper Saddle River)
- [Murtala et al. ()] 'Nigerian textile sector: Evidence of policy neglect'. M Murtala , B Ramatu , H A Yusuf , K
   L Gold . Sarjana 2018. 33 (1) p. .
- [Abdullah ()] 'Profit maximization theory, survival-based theory and contingency theory: A review on several underlying research theories of corporate turnaround'. T M Abdullah . *Journal of Economics* 2010. 13 (4) p.
   .
- 398 [Nunnally ()] Psychometric theory (2 nd Ed), J C Nunnally . 1978. New York: Mcgraw-Hill.
- <sup>399</sup> [Daryani and Tabrizinia ()] 'Relation between strategic entrepreneurship with going competitive advantages and
   <sup>400</sup> wealth-creation'. S M Daryani , S Tabrizinia . Journal of Applied Environmental and Biological Science 2015.
- 401 5 (10) p. .
- <sup>402</sup> [Kitigin ()] 'Relationship between risk-taking and business performance among small and medium enterprises in
   <sup>403</sup> Eldoret town'. B Kitigin . Kenya. International Journal of Business and Management Review 2017. 5 (7) p. .
- [Bordens and Abbott ()] Research design and methods: A process approach, K S Bordens , B B Abbott . 2014.
   San Francisco: McGraw Hill.
- [Wahl and Kirchler ()] 'Risk Screening on the Financial Market (RISC-FM): A Tool to Assess Investors' Financial
   Risk Tolerance'. I Wahl , E Kirchler . Cogent Psychology 2020. p. 1714108. (just-accepted)
- [Llanos-Contreras et al. ()] 'Risk taking behavior in Chilean listed family firms: a socioemotional wealth
   approach'. O Llanos-Contreras , J Arias , C Maquieira . International Entrepreneurship and Management
   Journal 2020. p. .
- 411 [Bryman ()] 'Sampling in qualitative research'. A Bryman . Social research methods 2012. 4 p. .

- <sup>412</sup> [Brinckmann et al. ()] 'Sources of strategic flexibility in new ventures: An analysis of the role of resource <sup>413</sup> leveraging practices'. J Brinckmann, J Villanueva, D Grichnik, L Singh. Strategic Entrepreneurship Journal
- 414 2019.
- <sup>415</sup> [Cohen ()] Statistical Power Analysis for the Behavioral Sciences (2 nd Ed, J Cohen . 1988. Mahwah, NJ: <sup>416</sup> Lawrence.
- <sup>417</sup> [Kagathi ()] 'Strategic decisions making at Jomo Kenyatta University of Agriculture and Technology'. K Kagathi
   <sup>418</sup> . Kenya. Unpublished MBA Project 2013. University of Nairobi
- <sup>419</sup> [Paek and Lee ()] 'Strategic entrepreneurship and competitive advantage of established firms: evidence from the
   <sup>420</sup> digital TV industry'. B Paek , H Lee . International Entrepreneurial Management Journal 2017. 1 p. .
- <sup>421</sup> [Renato and Naguib ()] 'Strategic Entrepreneurship and Dynamic Flexibility: Towards an integrative frame <sup>422</sup> work'. P Renato , O M Naguib . *Change International Journal of Organizational Leadership* 2016. 5 p. .
- [Hanne et al. ()] Strategic entrepreneurship and entrepreneurial intensity. Problems and Perspectives in Manage ment, S Hanne , J A Daniel , J Jon-Arild . 2016. 14 p. .
- [Ali and Mohammad ()] 'Strategic entrepreneurship and intellectual capital as determinants of organizational
   performance: Empirical evidence from Iran steel industry'. R Ali , J N Mohammad . Journal of Global
   *Entrepreneurship Research* 2012. 2 (1) p. .
- [Rezaian and Naeiji ()] 'Strategic entrepreneurship and intellectual capital as determinants of organizational
   performance: Empirical evidence from Iran steel industry'. A Rezaian , M J Naeiji . Journal of Global
   *Entrepreneurship Research* 2012. 2 (1) p. .
- [Ukenna et al. ()] 'Strategic entrepreneurship and organizational performance of selected agricultural SMEs in
   Lagos, Ogun and Oyo States Nigeria'. B I Ukenna, G O Makinde, B H Akinlabi, O U Asikhia. International
   Journal of Development Strategies in Humanities 2019. 9 (3) p. . (Management and Social Sciences)
- Journal of Development Strategies in Humanities 2019. 9 (3) p. . (Management and Social Sciences)
- [Makinde and Agu ()] 'Strategic entrepreneurship and performance of small and medium scale enterprises in Aba
   Metropolis'. O G Makinde , C U Agu . Archives of Business Research 2018. 6 (9) p. .
- <sup>436</sup> [Gelard and Ghazi ()] 'Strategic entrepreneurship element from theory to practice'. P Gelard , E Ghazi .
   <sup>437</sup> International Journal of Business and Technopreneurship 2014. 4 (2) p. .
- 438 [Ibrahim et al. ()] 'Strategic entrepreneurship in family business'. N Ibrahim , A M Rizal , B Mahadi .
   439 International Journal of Innovation and Business Strategy 2016. 6 (2) p. .
- [Takhtshahi and Maroofi ()] 'Strategic entrepreneurship increase innovation, competition, employment, and
   economic development'. A Takhtshahi , F Maroofi . International Journal of Scientific Research and
   Management 2017. 5 (8) p. .
- [Kuratko and Audretsch ()] 'Strategic entrepreneurship: Exploring different perspectives of an emerging concept'. D F Kuratko , D B Audretsch . *Entrepreneurship Theory and Practice* 2009. 33 (1) p. .
- <sup>445</sup> [Djordjevic ()] 'Strategic entrepreneurship: Issues and challenges'. B Djordjevic . *Mediterranean Journal of Social* <sup>446</sup> Sciences 2013. 4 (7) p. .
- [Kyrgidou and Hughes ()] 'Strategic entrepreneurship: Origins, core elements and research directions'. L P
   Kyrgidou , M Hughes . *European Business Review* 2010. 22 (1) p. .
- <sup>449</sup> [Ogbari et al. ()] 'Strategic human resource development and entrepreneurial sustainability in Nigeria'. M E
   <sup>450</sup> Ogbari, I F Obigbemi, T Atolagbe, I S Ojo. Journal of Research in National Development 2016. 14 (1) p.
- [Golensky and Hager ()] Strategic leadership and management in nonprofit organizations: Theory and practice,
   M Golensky , M Hager . 2020. USA: Oxford University Press.
- 453 [Khairuddin ()] Strategic management, H M Khairuddin . 2005. Singapore: Thomson Learning.
- [Hitt et al. ()] Strategic management cases: competitiveness and globalization, M A Hitt , R D Ireland , R E
   Hoskisson . 2012. USA: Cengage Learning.
- <sup>456</sup> [Hoogendoorn et al. ()] 'Sustainable Entrepreneurship: The role of perceived barriers and risk'. B Hoogendoorn
  <sup>457</sup> , P V D Zwan , R Thurik . *Journal of Business Ethics* 2017. 157 (3) p. .
- [Idowu et al. ()] 'Technology choices in Nigerian textile sector'. D J Idowu , I A Irefin , J B Akarakiri .
   International Journal of Home Economics 2018. 11 (1) p. .
- <sup>460</sup> [Njoroge and Gathungu ()] 'The effect of entrepreneurial education and training on development of small and
   <sup>461</sup> medium size enterprises in Githunguri district-Kenya'. C Njoroge , M Gathungu . International Journal of
   <sup>462</sup> Education and Research 2013. 8 (1) p. .
- 463 [Liyanage and Weerasinghe ()] 'The effect of strategic flexibility on strategy-performance nexus: A conceptual
   464 model'. A S Liyanage , T D Weerasinghe . Kelaniya Journal of Management 2018. (1) p. .
- [Azar and Shafighi ()] The effect of work motivation on employee's job performance (Case study: Employees of Ishafan Islamic revolution housing foundation). International journal of academic research in business and
- 467 social sciences, M Azar , A A Shafighi . 2013. 9 p. .

- <sup>468</sup> [Supeno et al. ()] 'The effects of intellectual capital, strategic flexibility, and corporate culture on company
  <sup>469</sup> performance: A study on small and micro-scaled enterprises (SMEs) in Gerbangkertosusila Region'. H Supeno
  <sup>470</sup> , M Sudharma , S Aisjah , A Laksmana . *East Java. International Business and Management* 2015. 11 (1) p.
- 410 , M Sudharma, S Misjan, M Laksmana . Dast Suba. International Dustriess and Management 2010. 11 (1) p. 471 .
- <sup>472</sup> [Haddawee ()] 'The impact of strategic foresight on strategic entrepreneurship'. A H Haddawee . The International
   <sup>473</sup> Journal of Social Sciences and Humanities Invention 2018. 5 (5) p. .
- <sup>474</sup> [Bor ()] 'The influence of entrepreneurial innovativeness on firm performance among small and medium-sized
  <sup>475</sup> enterprises in Kenya'. G K Bor . International Journal of Small Business and Entrepreneurship Research
  <sup>476</sup> 2018. 6 (1) p. .
- 477 [Dogan ()] 'The intersection of entrepreneurship and strategic management: Strategic entrepreneurship'. L Dogan
  478 . Social and Behavioral Sciences 2015. 195 p. .
- <sup>479</sup> [Chao and Spillan ()] 'The journey from market orientation to firm performance. A comparative study of US
  <sup>480</sup> and Taiwanese SMEs'. M C Chao, J E Spillan . *Management Research Review* 2010. 33 (5) p. .
- <sup>481</sup> [Chin ()] 'The partial least squares approach to structural equation modeling'. W W Chin . Modern methods for
   <sup>482</sup> business research, 1998. 295 p. .
- [Njenga and Theuri ()] 'The role of entrepreneurship training and education in enhancing growth of small and
   medium enterprises in Kenya: A case study of Mombasa country'. G Njenga, F Theuri . Journal of Humanities
   and Social Science 2016. 21 p. .
- [Sarpong and Tandoh ()] 'The role of strategy in a competitive business environment: A case study of Eco bank
  Ghana Limited'. L Sarpong , I Tandoh . European Journal of Business and Management 2015. 7 (11) p. .
- 488 [Schumpeter ()] The Theory of Economic Development, J A Schumpeter . 1911. New York: Oxford University
   489 Press.
- (Hensler et al. ()) 'The use of partial least squares path modeling in international marketing'. J Hensler, C Ringle
   , R Sinkovics . Adv. Int. Mark 2009. 20 (1) p. .
- [Ardianus and Petrus ()] 'The utilization of resource-based view on minimarket retail: Its implication toward
   strategy and competitive advantage'. L P Ardianus , S M Petrus . Proceedings of the 1st International
   Conference on Economics, Education, Business, and Accounting, (the 1st International Conference on
   Economics, Education, Business, and Accounting) 2016.
- <sup>496</sup> [Brian ()] 'Training and development techniques for improving organizational performance for SMEs'. W R Brian
   <sup>497</sup> . International Journal of Innovation Management and Technology 1996. 2 (5) p. .
- [Mazzei et al. ()] 'Understanding strategic entrepreneurship: A "theoretical toolbox'. M J Mazzei , J K David ,
   L S Christopher . approach. International Entrepreneurship and Management Journal 2017. 13 (2) p. .
- [Sandeep and Jaiswal ()] 'Understanding the challenges and strategic actions of social entrepreneurship at base
   of the pyramid'. G Sandeep , S Jaiswal . Management Decision 2016. 54 (2) p. .
- [Duan et al. ()] 'Understanding the impact of business analytics on innovation'. Y Duan , G Cao , J S Edwards
   *European Journal of Operational Research* 2020. 281 (3) p. .
- [Alberto ()] 'What is leadership?'. Alberto, S. Journal of Business Studies Quarterly 2016. 8 (1) p. .
- [Fainshmidt et al. ()] 'When do dynamic capabilities lead to competitive advantage? The importance of strategic
   fit'. S Fainshmidt , L Wenger , A Pezeshkan , M R Mallon . Journal of Management Studies 2019. 56 (4) p. .
- [Aminu ()] 'Why Nigerian textiles are not competitive in African market?'. S A Aminu . Unilorin Journal of Marketing 2016. 3 (1) p. .