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1	The Relationship between the Stock Market and Foreign Direct
2	Investment (FDI) in Sri Lanka-Evidence from VAR and
3	Co-Integration Analysis
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8 Abstract

The low level of savings in developing countries like Sri Lanka is a major reason for the slower 9 economic growth, In order to enhance domestic investment and accelerate growth a country 10 needs to find the capital required. Consequently most of the countries turned to foreign 11 sources of financing during the transition from a centrally planned to a market economy the 12 dominant form of foreign capital inflows was foreign direct investments (FDI), which, due to 13 their characteristics, may have many positive effects on the host economy. The objective of this 14 study is to explore the existence and characteristics of both the longand short-term 15 relationships between FDI and the stock market in Sri Lanka. This study used quarterly data 16 for FDI and Stock Market Trading Volume From 1994, Q1 to 2017 Q2. Unit root tests 17 indicated a Vector Auto Regression Model and it was run with two lags. Wald Tests and 18 Granger Causality tests were carried out. Findings indicated uni-directional causality from 19 Stock Market to FDI. This implies that policy makers must aim at developing the stock 20 market for a resulting increment in FDI flows to the country. 21

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23 Index terms—var, granger causality, foreign direct investment, stock market

²⁴ 1 I. Introduction

he low level of savings in developing countries like Sri Lanka is a major reason for the slower economic growth, 25 in order to enhance domestic investment and accelerate growth a country needs to find the capital required. 26 27 Consequently most of the countries turned to foreign sources of financing during the transition from a centrally planned to a market economy The dominant form of foreign capital inflows was foreign direct investments (FDI), 28 which, due to their characteristics, may have many positive effects on the host economy (Blomström, Lipsay and 29 Zejan, 1992; Borensztein, De Gregorio and Lee, 1998; Bosworth and Collins, 1999; Loungani and Razin, 2001; 30 ??tc.). Theory regarding the characteristics of FDI emphasizes the stability, long-term motivation and flexibility 31 of this type of capital investment, even during financial crises (Lipsey, 2001). On the other hand, stock market 32 and portfolio investments are characterized as short-term, speculative and, thus, prone to quick disinvestment 33 34 and capital flight. Despite these significant differences between the two types of capital flow, no study has been 35 done so far to prove the existence of a connection between FDI and portfolio investments. 36 Hence, the underlying interlinkages and the direction of the causality still remain un-clarified. The main purpose of this study is to explore the existence and explain the characteristics of the relationship 37

between long-term (FDI) and short-term (stock market) investments in Sri Lanka. The study emphasizes on the strength and the direction of the relationship between the two variables in the long run by using the Engle-Granger and Johansen cointegration methodology. In the long run, FDI should, influence economic growth through the transfer of know-how and technology and, indirectly, capital markets. Alternative explanations of this long term relationship include the assumption that the presence of FDI inflows causes spillover effects on the domestic stock

market and encourages policy makers to adopt market-friendly regulations, which encourage stock trading. In 43 addition, the existence of the short-term relationship between FDI stock and trading volume is also tested using 44 the vector autoregressive (VAR) model approach. In the short run, assumed direction of the connection stems 45 46 from events on capital markets which send signals regarding the domestic investment climate to foreign investors, and thus affect FDI. Hence, the direction of causality in the short run should be reversed. Therefore, the main 47 hypothesis of this study is that, in the long run, trends in FDI flows influence trading on the Sri Lankan stock 48 market, while in the short run events on the domestic stock market affect the volume of foreign direct investment 49 in Sri Lanka. 50

⁵¹ 2 II. Literature

FDI is considered more stable and secure because it is, (in theory), less prone to capital withdrawals and financial 52 contagion. This is because the presence of large, fixed and illiquid assets, which comes with a direct investment. 53 Portfolio investors in contrast are usually not primarily interested in controlling and managing the enterprise, but 54 interested in short-term capital gains. Accordingly, portfolio investments are characterized by frequent changes 55 56 of ownership and places of investment, as well as by an anonymous relationship between the issuer and the holder 57 of securities. Those investments are driven by investors' speculative expectations and due to their short-term 58 character and the moral hazard that stems from it, portfolio investments are sometimes considered as unfavorable. 59 That is, in the event of a financial crisis or negative expectations of investors, this type of capital is the first to 60 flee the country and may cause serious disturbances at the micro and macro levels of the economy.

Although the volume of global capital flows has reached unprecedented levels over the past 20 years, the interrelationship and connection between FDI and portfolio investments has remained largely unclear. Despite the differences in character and motivation of the two types of investments, a relatively large number of empirical studies deals with the finding of causality and inter linkages between these two variables.

Based on an empirical analysis, De Santis and Ehling (2007) concluded that the movements on the stock 65 66 market are the most important determinant of FDI and portfolio transactions. The stock market affects the 67 movement of FDI flows by producing signals that are important for corporate investment decisions. On the other hand, foreign and domestic stock markets determine portfolio investments because "they measure the investment 68 opportunity set and wealth effects." Adam and Tweneboah (2008) highlight an indirect, but strong relationship 69 between stock markets and FDI inflows for Ghana. FDI inflows are a source of technological progress and 70 increasing employment in most developing countries, which increases the production of goods and services and, 71 ultimately, increases GDP. Economic growth then has a positive effect on the development of stock markets and 72

73 the rise of share prices.

⁷⁴ 3 III. The Colombo Stock Exchange

The Colombo Stock Exchange (CSE) is the main stock exchange in Sri Lanka. It is one of the exchanges in South Asia, providing a fully automated trading platform. The headquarters of the CSE is located in Colombo since 1995 and it also has branches across the country in Kandy, Jaffna, Negombo, Matara, Kurunegala, Anuradhapura and Ratnapura. The CSE has 296 companies representing 20 business sectors as at 3 August 2015, with a Market Capitalization of Rs. 3115.52 Bn. The graph indicates an Increase in Trading Volume after 2009. This year marked the ending of the 30 year old civil conflicts in the country.

⁸¹ 4 Source: Compiled by Author

⁸² 5 IV. Foreign Direct Investment

The Cambridge Dictionary defines FDI as "money that is invested in companies, property, or other assets by 83 people or organizations from other countries" Foreign investment inflows to Sri Lanka increased over the last 84 decade as a result of favorable investment policies adopted by the successive governments. Since the beginning 85 of the 90's, the annual value of FDI inflows to Sri Lanka has started to continue with an increasing rate when 86 compared to 80's. This upward movement of FDI can be interpreted as an outcome of the liberalization reforms 87 initiated in 1977. The incentives under structural adjustment and stabilization programme implemented in 1990s 88 were of great importance in generating a surge in FDI. Economic theory assumes a positive relation between FDI 89 and economic growth (and thus indirectly between FDI and the capital market). This connection has not been 90 empirically confirmed in the case of Sri Lanka. 91

92 6 V. Methodology a) Data

In order to determine the relationship between stock market movements and FDI in Sri Lanka, quarterly data
on FDI and trade volume on the Colombo Stock Exchange (FTRV) for the period 1994:Q1-2017:Q2 are used in
the analysis.

FDI data are taken from the Central Bank of Sri Lanka (CBSL) while the trade volume data were taken from the Colombo Stock Exchange database. The series "volume" is constructed as a quarterly average of daily trade

volumes. For the purpose of the analysis, both time series have been deflated by the CCPI and expressed in

99 natural logarithms. The data length was limited by the availability of data. Both FDI and FTRV are measured 100 by million US\$.

101 All variables will be operated on econometric software EVIEWS.

¹⁰² 7 b) Analysis Techniques

Economic theory suggests a possible bidirectional relationship between FDI and the stock market. In the short run, developments in stock markets may affect the decision of investors whether to invest abroad, i.e. may affect the amount of FDI inflows. A growth in stock markets and positive expectations are usually an indication of market vitality, a favorable investment climate and the openness of the country to FDI (Desai, Foley and Hines, 2006; Soumaré and Tchana Tchana, 2011). However, if the long-term impact of FDI on economic growth is channeled through the process of rapid technological progress, then the causality direction is reversed, because FDI then indirectly affects stock market movements (Adam and Tweneboah, 2008).

Different techniques will be used in analyzing the data. The Unit root test, Co-integration test, optimal lag length, Vector Auto-Regression (VAR) and Granger causality will be employed in this research in order to investigate the relationship between, FDI and FTRV.

Unit Root Test: To investigate whether the time series data contain unit root or not. Augmented Dickey Fuller (ADF) (Dickey & Fuller, 1979) and Phillips-Perron (PP) (Phillips & Perron, 1988) unit root tests which
 are generally used in most researches will be used.

Optimal Lag Length Test: The number of lagged terms is chosen to ensure that the errors are uncorrelated. To determine the suitable optimal lag length, two most popular methods are the Akaike's information criterion (AIC), and Schwarz information criterion (SC) for Vector Auto regression (VAR). By choosing optimal lag length of explanatory variables based on data, the explanatory variables with appropriate lag length in the model will cover all the related information and better explain the endogenous variable.

Co-integration Test: Co-integration implies that causality exists between the two variables, but it does not indicate the direction of the causal relationship. This paper applies the co-integration approach to examine whether, FDI and FTRV have long run equilibrium interaction. If the series do not have co-integration and no long run equilibrium relation among time series, VAR model will be applied to measure Granger causality effect. In contrast, if there is equilibrium interrelation among the time series, restricted VAR (or VECM ie. Vector Error Correction Model) is used to examine Granger causality.

Granger Causality: Can be used to verify whether one time series is capable of forecasting another (Granger, 1969) ??26]. As mentioned earlier, if the variables have one unit root and are co integrated, then the bivariate VECM is specified and estimated. The Granger causality test is then conducted in the context of the VECM. If the two series have one unit root and are not co integrated, then the bivariate VAR is specified and estimated.

¹³¹ 8 VI. Data Analysis

¹³² 9 b) Unit Root Test

This study starts with investigating whether the time series data contain unit root or not. If they do, they are 133 non-stationary. It is important because if time series data are not stationary, the results may contain what is 134 called a "spurious regression problem" (Granger & Newbold, 1974). The spurious regression has a high R squared 135 and t-statistics that appear to be significant, but the results do not have any economic significance (Enders 2008). 136 If the data have unit roots, then all the usual regression results might be misleading and incorrect ??Koop, 2008). 137 A regression of variables should never be carried out if they contain unit root ??Koop, 2008). It is required to 138 verify whether the data series is stationary or not before examining the correlations among series to avoid the 139 problem of the spurious regression. Number of tests has been suggested to perform in order to assess whether 140 the data series contains a unit root or not. The Augmented Dickey-Fuller (ADF) (Dickey & Fuller, 1979) and 141 Phillips-Perron (PP) (Phillips & Perron, 1988) unit root tests are generally used by many researchers. According 142 to ??reene (2003), the hypothesis to be examined with unit root test is as follows: H0: There is a unit root (data 143 series are non-stationary) H1: There is no unit root (data series are stationary) 144

The unit root hypothesis for non-stationarity was checked using ADF test which both depend on the structure of model (with or without trend and drift). If the H0 is accepted, the series contain unit root and are nonstationary. Converting non-stationary data to a stationary one could be done by taking difference of the data from the first lag. If a series in level form is non-stationary and its first difference is stationary, this series has integration order of 1, I (1); the difference would be I (0). The integration order informs how many times the data need to be differenced to become stationary. Once the data are differenced, and become stationary, the data are ready to proceed with regression analysis.

152 10 Source: Author's Calculations

¹⁵³ We observe that, both the trading volume and FDI are stationary at levels but with a trend and drift.

¹⁵⁴ 11 c) Co Integration

Table 2 depicts the co-integration test carried out in order to assess whether there is long run association among the variables FDI, and TRV. The test results indicate that there is cointegration among the two variables which means that there is long run association between the variables and that in turn enabled the estimation of VECM model instead of a VAR model.

¹⁵⁹ 12 d) Optimal Lag Length

In order to determine the suitable optimal lag length: the Akaike's information criterion (AIC), Schwarz information criterion (SC), log-likelihood ratio test (LR) Criterion, and the Hannan-Quinn information criterion (HQ) are being used. However, most popular methods are AIC and SC. VAR or VECM with the optimal lag length will make the estimated model have higher explanatory power than using the other lag lengths. The smallest AIC / SC can be applied for choosing the most efficient and accurate optimal lag length. As indicated by the Table 3, the optimal lag length is 2. The Error correction coefficient c(1)=0.13319, t statistic (1.94501) with a Probability of 0.0551 we can conclude that there is no long run causality from FDI to TRV.

¹⁶⁷ 13 VII. Conclusion

This study is a step towards the clarification of the unclear relationship between FDI and the stock market inSri Lanka.

Literature suggests that the long run, trends in FDI flows influence trading on the Sri Lankan stock market, 170 while in the short run events on the domestic stock market affect the volume of foreign direct investment in Sri 171 Lanka, our findings do not go in line with this literature. In contrast our findings suggest that in the long run 172 stock market influences the inflow of FDI while there is no short term relationship between the two variables. 173 Authorities may use this relationship in promoting FDI to the country. If the stock market is developed and 174 foreigner participation can be increased then that will motivate FDI inflows to the country. The main contribution 175 of this paper is an additional step towards the clarification of the so far rather unclear relationship between FDI 176 and the stock market in Sri Lank a, as well as of their characteristics and determinants both in long and short 177 run. The research proceeds from accepted theoretical assumptions, and thus represents mainly a contribution 178 in terms of empirical research. However, the confirmation of the existence of a long term connection and the 179 inability to prove short-term causality between the stock market and FDI in Sri Lanka can also be useful to 180 policymakers and financial investors in the decision making process.

Figure 1:

 $\mathbf{1}$

(ADF Test Statistic)	LTRV	LFDI
Constant	-1.43128 (0.5637 Prob.)	-1.14697(0.6941 Prob.)
Trend and Drift	-3.80649(0.0204 Prob.)	-4.02098 (0.0112 Prob.)

Figure 2: Table 1 :

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Hypothesized No. of CE(s)	Trace Eigenvalu S tatistic	0.05 Critical Value	Prob.**
None * At most 1	$\begin{array}{cccc} 0.17084 & 17.85265 \\ 0.008801 & 0.804479 \end{array}$	15.49471 3.841466	$0.0217 \\ 0.3698$
Trace test indicates 1 cointegrating $eqn(s)$ at the 0.05	level		

* Denotes rejection of the hypothesis at the 0.05 level, **MacKinnon-Haug-Michelis (1999) p-values

Figure 3: Table 2 :

3

 $\mathbf{2}$

VAR Lag Order Selection Criteria						
Endogenous Variables: LFDI LTRV						
Exogenous Variables: C						
Sample: $1994Q1 \ 2017Q2$	Sample: 1994Q1 2017Q2					
Included Observations: 86						
Lag	Log L	LR	FPE	AIC	\mathbf{SC}	HQ
0	-	NA	0.600367	5.165539	5.222616	5.18851
	220.118					
1	-	243.1512	0.035201	2.329029	2.500262^*	2.397942
	94.1482					
2	-	14.26874	*0.032400*	2.245895^{*}	2.531284	2.360751^{*}
	86.5735					
3	-	4.012933	0.033813	2.288121	2.687666	2.44892
	84.3892					
4	-	9.462945	0.032845	2.258249	2.77195	2.46499
	79.1047					
5	-	3.382123	0.034501	2.306177	2.934034	2.558861
	77.1656					
6	-	2.487839	0.036664	2.365121	3.107133	2.663746
	75.7002					
7	-	2.266596	0.039073	2.42622	3.282388	2.770788
	74.3275					
8	-	6.947589	0.038904	2.418554	3.388877	2.809064
	69.9978					

* Indicates lag order selected by the criterion

Source: Authors Calculations

Thus this study determines and uses a lag length of 2 in estimating the restricted VAR (we call this VECM)

Figure 4: Table 3 :

 $\mathbf{4}$

Year 2018

Figure 5: Table 4 :

 $\mathbf{5}$

Test Statistic F-statistic Chi-square Value 1.429552 (2, 85) 2.859103 Source: Authors Calculations df Probability 0.2451 2 0.2394

Figure 6: Table 5 :

6

Null Hypothesis	Obs	F-Statistic	Prob.
LFDI does not Granger Cause	92	1.85676	0.1623
LTRV			
LTRV does not Granger Cause		7.22803	0.0012
LFDI			
	TRV granger cause	s FDI in the long run	

Source: Authors Calculations

Figure 7: Table 6 :

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