

# 1 The Cost of Logistics

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## 6 **Abstract**

7 The paper shows problems in the logistics and supply chains in the condition of enterprises in  
8 the Czech Republic. This subject was chosen because of the previous practice of the  
9 author. The top priority is screening of cost born in logistics. The paper deals with the  
10 logistics and logistics controlling as a potential source of savings and finding new possibilities  
11 for better organization and functions. It includes results of the research in the southern part of  
12 Bohemia. Data set was obtained from answers in questionnaires aimed to key issues of  
13 logistics and logistic controlling. The results of paper proved that bigger enterprises paid more  
14 attention to investigated problems - creating information sources and setting specialised  
15 departments. In the future there is a need to find the way how to establish the condition of  
16 controlling in small and medium sized enterprises.

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18 **Index terms**— cost of logistics, supply chain, logistics, controlling, questionnaire research.

## 19 **1 Introduction**

20 Enterprises try to raise its financial and economic efficiency, to adapt to constantly changing trends and to remain on  
21 the market. Ensuring the competitiveness of the enterprise is more demanding than ever. Rising costs, relatively  
22 saturated markets and disappointing economic trends, problems with legislation and tougher competition on the  
23 domestic and foreign markets have increased the pressure on productivity and efficiency.

24 Due to emerging problems and current global recession, current procedures are not sufficient for successful  
25 management. Therefore, entrepreneurs and managers need to extend existing methods with new ones, which will  
26 lead to better management. There is a necessity to find new approach to solve economic crisis and it can be  
27 achieved by introduction new concepts and technologies that may help to achieve the main objectives, mainly to  
28 ensure profitability and liquidity of the company.

29 In addition to these key objectives, it is now necessary to focus the management efforts on maintaining a  
30 market position, customer satisfaction, the continued existence of the company and its growth potential. Strategy  
31 can be viewed as building defenses against the competitive forces or as finding a position in Author: Jiho?eská  
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33 ?ovice the Czech Republic. e-mail: kantner@ef.jcu.cz an industry where the forces are weaker. Changes in the  
34 strength of the forces signal changes in the competitive landscape critical to ongoing strategy formulation. In  
35 exploring the implications of the five forces framework (Porter, 2008).

36 An important factor is the involvement of workers themselves to meet corporate objectives, which can  
37 be achieved by building the appropriate corporate culture and promoting their professional and personal  
38 development.

39 Unlike developed countries like the U.S. and the majority of Western European states, controlling logistics  
40 and logistics are often neglected in the Czech Republic. Only some companies, generally the larger ones or  
41 branch offices abroad, incl. some supply chain of retail in food, pay more attention to these issues. Therefore,  
42 this investigation follows a sample of enterprises with no previous selection according to the size or focus of the  
43 companies in order to compare the interests of the logistic problems in all sectors. In the paper, the author stated  
44 some practical experience of companies.

### 3 METHODOLOGY

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45 The biggest problem is to find the right criteria for the screening. The next table 1 shows the evolution of  
46 logistic criteria in the USA in last 50 years. To the logistics is paid big attention from the eightieth. The break  
47 of century is time, when started the being of Supply chains and their number is growing, in the Czech Republic  
48 too.

49 The following figure shows the simplified structure of supply chain in the production company with two  
50 groups of suppliers in the flow of information, goods and eight processes of Supply chain management (which was  
51 described in the Global Supply Chain Forum at the University in Ohio, the USA). By Freiberg (1996), this word  
52 originated in the USA and consists of two meanings of the English verb "to control". It means regulating and  
53 managing as well as checking and testing. The controlling activity limited to the checking process only would  
54 never bring any innovation in the business activity. The innovation is connected with the activity of managing  
55 and regulating in which controlling has become a specific concept of business management based on complex  
56 informational and organizational connection of planning and control processes.

57 Controlling also has to ensure the interpretation of predicative abilities of background information used by  
58 managers. The key task of controlling is to secure and prepare written source materials for planning and decision  
59 making. Controller (worker of the controlling department) has to be a co-ordinate partner of management workers  
60 without power to take decisions about concrete economic concepts of future business development (Sixta, Ma?át,  
61 2005).

62 Pet?ík (2007) noticed that nowadays controlling is concerned in a more complex way in foreign practice as a  
63 concrete integration method -management system. In this respect, controlling uses both financial and partly non-  
64 financial scales. The main idea of this conception of controlling is to set desired, clear, measurable, comprehensible  
65 acceptable targeted data and information as well as current and desired economic and financial situation of firms  
66 and organizations that are generally defined as basic aims of a firm.

67 Controlling should be also considered as developing system of economic subject management that is  
68 strategically oriented to future, closed, comprehensive, suitably connected and coordinated.

## 69 2 The Cost of Logistics

70 This paper deals with the logistics and logistics controlling as a potential source of savings and finding new  
71 possibilities for better organization and functions.

72 In the Czech Republic, SMEs are defined as companies with up to 250 employees and the turnover up to 43  
73 million CZK per year. There are about 1 million of such companies, which represent 99.8 % of the total. SMEs  
74 represent 61 % of total number of employees Aims: 1. to analyse the situation related to logistics in the sample of  
75 221 enterprises; 2. to analyse a relation of the size of enterprises (rate of turnover and a number of employees to  
76 use of such criteria; 3. to discover how often -if so -enterprises deal with improving of relation between suppliers  
77 and consumers and discover the most usual way of assessment of the above mentioned relations.

78 III.

## 79 3 Methodology

80 The first step was to assess the current situation in the sample of 221 enterprises. Questionnaire aimed at key  
81 issues of logistics and logistic controlling was prepared.

82 The investigation was applied mostly to enterprises in the region of South Bohemia (65.6%); mostly aimed at  
83 production (42.1%), followed by services (32.1%), trade (16.7%) or combined. There were 3.6% of enterprises  
84 focused on production and trade; 3.6% of enterprises focused on production and services; 1.4% of enterprises  
85 focused on services and trade and 0.5% of enterprises focused on all three sectors (production, trade and services).

86 All data were processed by correspondence analysis (CA) -a unimodal ordination method. Main aim of this  
87 method is an overall review of such a huge data set (132 possible answers to the questions in the questionnaire).  
88 It is able to find main trends in relationships among the answers.

89 The result of this analysis is an ordination diagram showing points in an ordination space. The distance of  
90 the points corresponds to their dissimilarity. Points represent answers to the questions in the questionnaire. Any  
91 qualitative answer is shown as a point for each answer any quantitative is shown as a point for the maximum.

92 Ordination diagram we interpret by the following way : if the point "A" in the diagram is close to the point  
93 "B", then in the case of signing answer "A" by the company (in the questionnaire), it means probably the signed  
94 answer "B" simultaneously. If would be the point "A" on the opposite side of diagram in comparison with  
95 localisation of point "B", than the company signed in the questionnaire the answer "A", but no "B". If would  
96 be on one side of the diagram a point, which show some quantitative answer (turnover, number of employees or  
97 products, suppliers, etc.) than all points on this side of diagram we can suppose they relate to enterprises, which  
98 have the high level of this quantity . Points on the opposite side of the diagram are related to enterprises with  
99 low level of this quantity . If the point lies in the middle of the diagram, than we can say\, that all enterprises  
100 answered without any relation to main trends.

101 The Canoco for Windows program was used to process CA (TER BRAAK & ?MILAUER 2002).

102 As I was especially interested in monitoring of logistic criterions, I examined it more carefully by logit  
103 regression. This was processed by statistical program R 2.9.0.

104 Finally, a percentage of enterprises that answered individual were calculated for some questions.

106 **4 Results**

107 In the following part of the paper, numbers referring to a number of a question in the questionnaire are enclosed  
 108 in brackets.

109 In the ordination diagram CA (figure) is obvious trend that bigger enterprises were formed on the left side (3,4)  
 110 and smaller ones on the right side. Bigger, mostly enterprises with a logistic department (8a), also had often  
 111 internal department of controlling (21b) and logistic activities were regularly monitored (14a). They usually  
 112 had some of certificates of quality (7A) and often used some of logistic or managerial methods (e.g.. Quick  
 113 Response -13b, KANBAN -13e, MRP -13f, ABC -13g, benchmarking -13k, Balanced Scorecard -13l or searching  
 114 of bottleneck 13m). This professional approach is necessary for bigger companies, because of huge quantity of  
 115 products, finances and employees there is not any other choice. They used for transport of products roads or  
 116 combined transport (31c).

117 On the other hand smaller companies did not have any logistic department. They did not deal with logistic  
 118 activities continuously (.4b), do not inform their suppliers about results of their investigation (20PN, 20NN) and  
 119 did not have any certificate of duality (7N). They supplied goods mostly to final consumers and used roads or  
 120 other transport (31d).

121 The profile of companies was corresponding with this trend. Bigger companies are mostly oriented to  
 122 production (V) and smaller were aimed at service (S). Business companies are left beside (O), because they  
 123 are not marked in size of turnover or number employees. More or less, it is possible to notice that they tended to  
 124 be smaller. They were defined by larger assortment (1), which is often changed (32), and by higher part of goods  
 125 in stock (2b). Enterprises in the sample were oriented to services had small assortment (1) and it change only  
 126 little (32) in the difference of production or business companies. This ordination diagram shows main trends in  
 127 relations of questions but some details may be hidden. As I was especially interested in which logistic criteria do  
 128 the enterprises monitor, I have carefully proven the relationship of this question (24) to the number of employees  
 129 in an enterprise (3). I have chosen this variable according to the ordination diagram as a representative of the  
 130 main trend.

131 The majority of logistic criteria are monitored by significantly higher proportion of bigger enterprises. There  
 132 were only few exceptions that did not depend on enterprise size, such as stock costs (24f), an average inventory  
 133 (24m) or monitoring the maturity of invoices (24u). Criteria, monitored by mostly small companies, were closely  
 134 connected with their cash flow. The fact, that all criteria were more monitored by bigger companies is related  
 135 with the existence of specialised departments, for which these enterprises have more funds and they need to be  
 136 better oriented in the problems. Figure 3 and Table 2 summarise the results.

137 Figure 3 also shows logistic criteria mostly screened in Czech companies. The majority of enterprises monitored  
 138 the maturity of invoices. This is a result of the fact that this is one of the key items of accountancy. (number of  
 139 employees in an enterprise). Author's own work 2) or at departments, to which are these activities transferred  
 140 (Table 3). If there doesn't exist specialised department of logistics, some other department should practice  
 141 logistic activities. Which departments adopted these activities shows table 4. Transferring of logistic activities  
 142 to business department seems to be an appropriate solution. Trade department is concerned in high levels of  
 143 economic indicators (inventories; transport) and monitors their cost as well as operational features compared to  
 144 economic department. Problems with missing logistic department will rather influence logistic controlling and  
 145 reverse logistics.

146 Activities that are bought from external companies are shown in table 5. The system of logistic activity  
 147 monitoring is usually unsatisfactory (25) in smaller enterprises. This system is not used (25d) in small enterprises  
 148 without logistic department. Questions 25e (change in a system of document flow) and 25f (results has improved  
 149 after identifying a logistic problem) were answered positively by enterprises with greater return without a logistic  
 150 department (see figures 4 and 5). V.

151 **5 Discussion**

152 Small and long-neglected problems always rise to prominence in times of recession. Enterprises have to seek  
 153 new strategies to remain in the market trying new methods which could help save the company's existence and  
 154 prosperity and jobs.

155 Paying more attention to logistics and logistic activities may find a potential cost savings or a source of  
 156 increased performance. Changes in logistics-related activities especially with orders and shipping can increase  
 157 customer satisfaction and hence loyalty. Outsourcing of logistic operations can yield the same effect.

158 Controlling and its introduction into the business processes is also an important part. Creative use of  
 159 accounting, financial, marketing and product information may be a way of timely recognition of emerging problems  
 160 and preparing appropriate instruments, including adjustments to the plan or strategy for their elimination.  
 161 Information technologies looks as very important in these processes, because are in all areas of management and  
 162 all control processes, which are decision-making processes, subsequently influencing the processes and control  
 163 processes while all the mentioned processes are realized through information processes. The company information  
 164 system should satisfy all the company functions while ensuring them with the necessary amount, structure and

## 6 SUMMARY

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165 quality of information. The quality of management decisionmaking depends on a number of factors influencing  
166 the situation. Inadequate response in the solution of any situation or factors in any external or internal process  
167 may lead to occurrence of partial or more comprehensive crisis situation.

168 Incorporation of audit and controlling in a company are shown in the following figure.

## 169 6 Summary

170 This paper deals with the logistics and logistic controlling as a potential source of savings and finding new  
171 possibilities for better organization and functions of any enterprise, the most for the supply chain. Why? Because  
172 the Supply chain plays the same role in the market as big company. They have more funds and power to based  
173 special departments screened the right function of the system. It looks to be the aim for smaller companies to  
174 entry in such chains and to use advantages being consequent from such activities.

175 The results of the paper proved that bigger enterprises paid more attention to investigated problems -creating  
176 information sources and setting specialized departments. Such enterprises also paid more attention to keeping and  
177 improving relations with their suppliers. Such relations are related to logistic activities as a source of additional  
178 advantages and profit.

179 The author focused on using logistic metrics in companies, which become components of supply chain. During  
180 this stage of the research were found some more frequent logistic criteria. Logistics and logistic controlling may  
181 also use common methods of management focused on the above mentioned categories. In the paper author  
182 stated some practical experience of companies and particular approaches on how the respective situations can  
183 be approached and used in a practical manner. The integration processes characterizing the current state and  
184 prospects of changes in Europe and worldwide, i.e. include the economy in the Czech Republic as part of the  
185 EU. It is important to be ready protecting company in the process of globalization and find special advantages  
1 2 how to penetrate in some other markets.

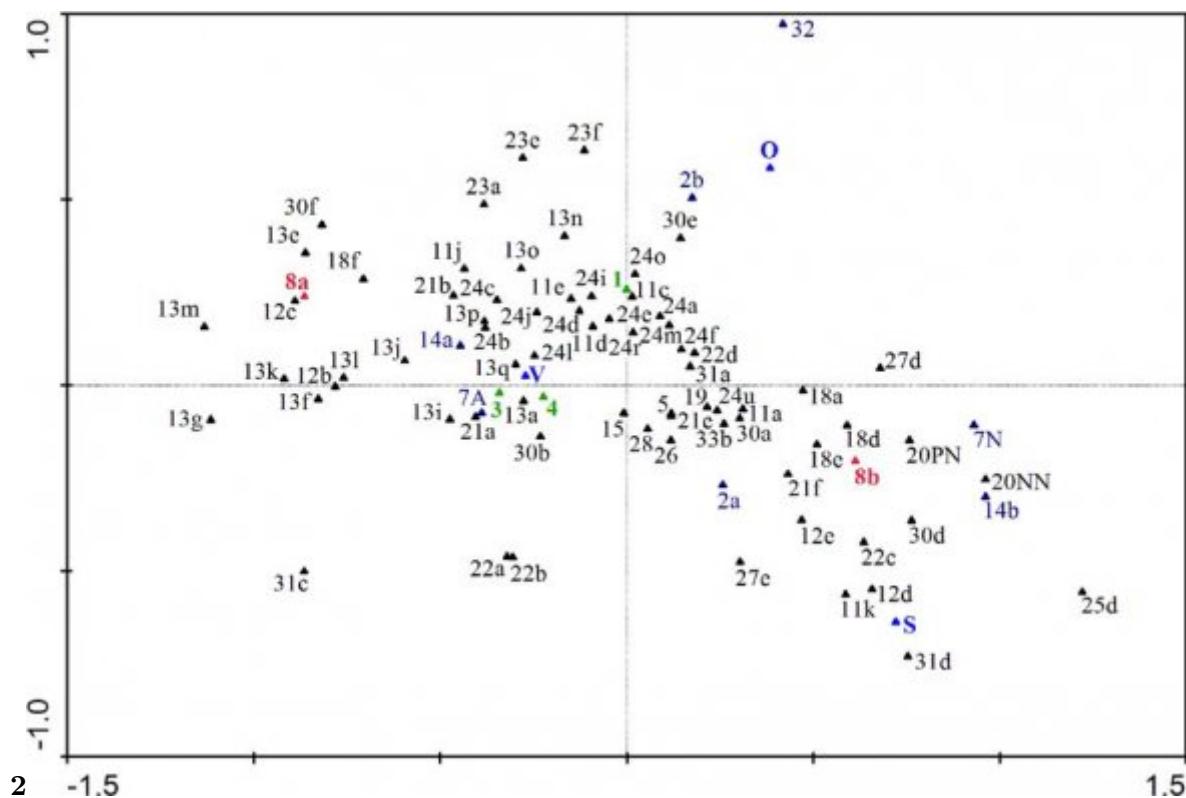


Figure 1: 8



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Figure 2: Figure 1 :



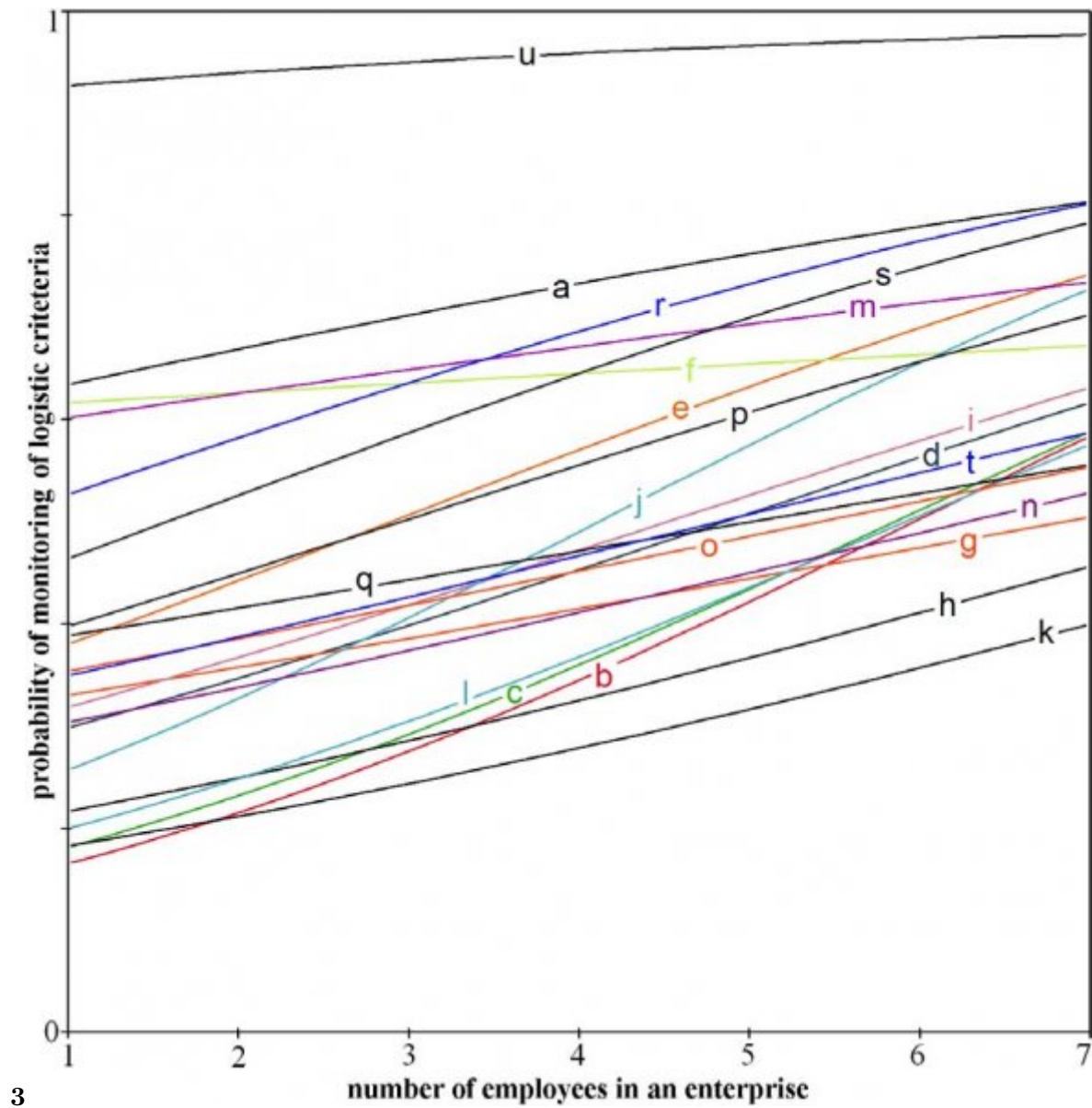
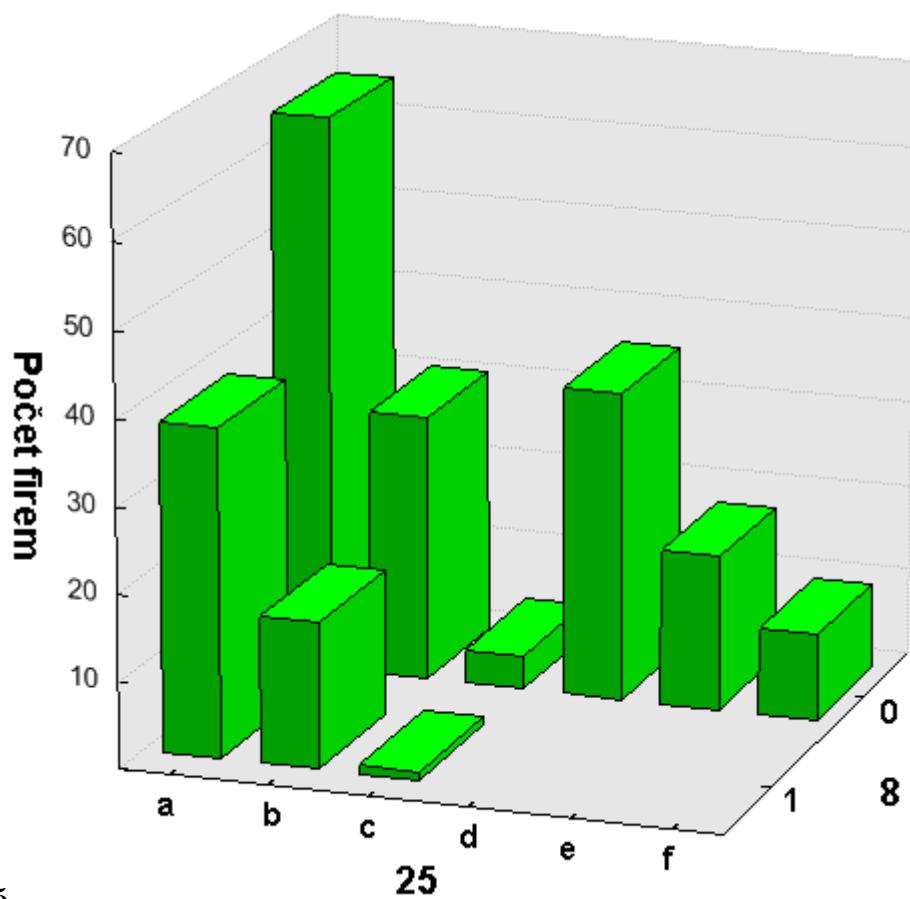


Figure 4: Figure 3 :



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Figure 5: Figure 4 :Figure 5 :

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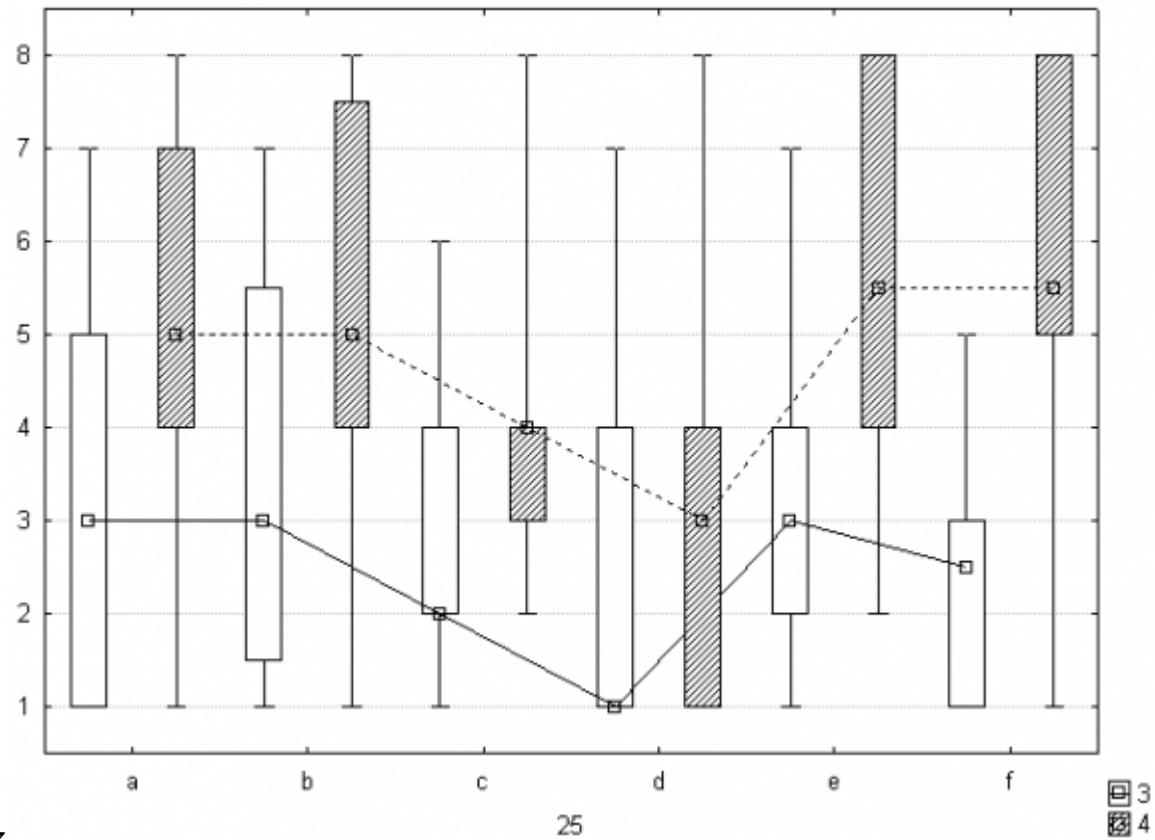


Figure 6: Figure 6 :BFigure 7 :

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Period	Indicator
1960	The total production costs
1970	The costs of the production and stock
1980	The transport costs
1990	The costs of distribution and logistics
2000' +	The costs of Supply chain and clients service

Source: Coyle, Bardi, Langley, 2003

Figure 7: Table 1 :

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**2**

Criterion	%	r	P
Monitoring the maturity of invoices	91.0%	0.10	
Capital bounded in inventories	67.4%	0.12	*
Average inventories	62.4%	0.09	
Costs for purchasing of stock	61.1%	0.04	
Following the time of dispatch	61.1%	0.18	**
Share of sales returns	56.6%	0.20	***
Storage costs	49.3%	0.21	***
Transport capacity use	48.9%	0.18	**
A number of errors in deliveries in overall volume	43.0%	0.10	.
Costs per unit of purchased/dispatched goods	41.6%	0.14	*

[Note: of logit regression of individual answers on question No. 24 (monitored logistic criteria) on variable No. 3 (number of employees in an enterprise). r: correlation coefficient; p: significance level ( $p < 0.001$ : \*\*\*,  $p < 0.01$ : \*\*,  $p < 0.05$ : \*,  $p < 0.1$ : .). Percentage of each criterion is also shown (%)]

Figure 8: Table 2 :

**3**

Aktivity	%
Order processing	85.5
Operational management of production	28.2
Management of supplies	47.0
Storage	50.4
Package and expedition	47.9
Quality check	29.9
Transport	56.4
IT	21.4
Logistic controlling	17.9
Reverse logistics	12.0
Other activities	3.4

Figure 9: Table 3 :

**4**

Department	%
Business	42.7
Economic	19.7
Production	6.7
Transport	12.5
Other	21.5

Figure 10: Table 4 :

## 6 SUMMARY

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### 5

Outsourced activities	%
Transport	54.7
Storage	11.9
Package	3.4
Other	5.9
No activities	24.1

Figure 11: Table 5 :

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