

1 A Systematic Review of the Benefits and Challenges Associated  
2 with the Hybrid Collaboration of Cloud with Specific Reference  
3 to Small and Medium Businesses (SMB'S)

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8 **Abstract**

9 There has been an Upsurge in the use of Cloud Services in Businesses and Small and Medium  
10 Sized Enterprises are using Software Services as well as Infrastructure Services Provided by  
11 Professional Information Service Companies. These Companies Provide the Msmes (Micro,  
12 Small and Medium Scale Enterprises) with Services Such as Data Storage, Document Sharing,  
13 E-Mail Domains, and Other Computer as well as Management Information Systems as Public  
14 Resources in Order to Support their Business Processes Management. However, There is a  
15 Limitation in the Services One Vendor can Supply and Thus These Businesses need to  
16 Simultaneously use Services from Different it Platforms and Conduct their Business. Cloud,  
17 Called as the ?Future of Information Technology?, Plays a Crucial Role in this Regard.  
18 Hybrid Collaboration of Cloud, In Simple Words can be Explained as the Integration of  
19 Public and Private Cloud Services. The Purpose of this Study is to Summarize with a  
20 Systematic Review, The Previous Researches on Hybrid Collaborations in Cloud and How  
21 Msmes use these Applications for their Benefit.

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23 **Index terms**— cloud computing, hybrid, business, management, collaborations, communication.

24 **1 Introduction**

25 loud computing has become a hugely popular phenomenon that has mostly eradicated the use of ledgers, booking  
26 registers, expense reports as well as has revolutionized the communication businesses have with their clients  
27 as well as partners [1]. The emergence of cloud has revolutionized the way services are invented, provided,  
28 developed and maintained for the customers by the companies. It has enabled companies to cut down on paper  
29 transactions, as it eliminates the need to prepare spreadsheets, expense reports, proposals and plans online [2].  
30 There is a great paradox in computing though, where on one side the computers and their technology are on  
31 the rise with technology becoming more powerful and the cost per unit computer decreasing, and on the other  
32 side the complexity of this technology due to its pervasiveness increasing the cost of the services that are being  
33 provided through this platform [3]. The cloud computing Author: Lecturer, Management Information System  
34 Department, College of Business Administration, K.S.U. e-mail: Ftaj@Ksu.Edu.Sa facilities have provided a  
35 diverse functionality portfolio of services, and have decreased the cost of transactions manifold. However,  
36 the increased cost of deploying these services has deterred many organizations from using these cutting-edge  
37 technologies in their day to day routines [4].

38 Cloud computing today represents the confluence of the two major trends that can be seen in IT-and those  
39 trends are efficiency of information systems where computers are more efficient in utilizing the resources that  
40 have been provided in terms of hardware and software, and the dexterity by which this efficiency is being used  
41 to provide a competitive product/service for increased productivity, processing and analysis [5]. The efficiency  
42 of cloud computing enables the businesses to increase their development process, processing of orders, perfecting

## 5 LITERATURE REVIEW

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43 business and sales analytics as well as customizing interaction with clients for a more customizable relationship  
44 with better communication, feedback and reviews. The concept also helps the companies adopt the idea of green  
45 computing where the resources are used efficiently as well as having the advantage of accessing data from remote  
46 places, without the compulsion of being rooted in one office of a particular geographical area [2].

47 Thus, computing through cloud, and hybridizing various cloud computing software for ensuring the achievement  
48 of business needs of the MSMEs has become a great way to conduct financial another transactions. Even  
49 though cloud computing is not a very new concept, however it has been catching up in the business models for  
50 the past decade [6]. Due to the proliferation of internet and social media, the use of services through cloud in  
51 computers, mobile devices and tablets have increased. This can also be attributed to the fact that there is an  
52 improved service in relation to bandwidth and speed. However, it has also been noticed that some MSMEs are  
53 still hesitant while opting for these services since it involves sharing a public server [7]. These enterprises may  
54 opt for cloud computing and hybridization by keeping in mind the cost reduction, convenience, sharing ease,  
55 reliability and increased security, but are also hesitant as they encounter security hacks, lack of connectivity in  
56 remote areas, lack of acceptance within the organization or society as well as increased cost for accessing these  
57 services [7], [8].

## 58 2 II.

## 59 3 AIM OF THE STUDY

60 The aim of this study is to assess the benefits and challenges of using hybrid collaboration of cloud in small and  
61 medium businesses (SMBs), and to address the challenges and provide recommendations for improving the use  
62 of cloud computing.

## 63 4 III.

## 64 5 LITERATURE REVIEW

65 The main benefit of using cloud services is that it helps the enterprises to improve their resource utilization, as  
66 the enterprises have to pay for only those services that they use. This model is known as subscription model, and  
67 it combines with the business through resource pooling to help bring down the cost of services to an affordable  
68 price. The firms can customize plans according to their needs, and pay for what they use, thus increasing the  
69 frequency of small and medium enterprises to save huge costs [9]. The services also provide first month free  
70 service with cancellation at any time without any added costs, motivating small and medium business enterprises  
71 to subscribe to the services that they want and benefit from [10].

72 The cloud service providers have increased their encryption levels to save the end users from theft, data loss  
73 risk and decreased espionage. The cloud services are linked to the mail, and the person can change the way other  
74 employees can view the information. For example, Google Docs has the option of 'can view' and 'can edit', and  
75 also an option that lets the person who has the link view the content [11]. Also, there has been initiatives where  
76 the site sends One Time Password to the e-mail or phone number registers when one tries to access the content  
77 [12]. The cloud computing lets the businesses store sensitive information online, decreasing the risk of spread of  
78 sensitive information through paper theft, photocopying, or memorization by negative elements.

79 The increased complexity of technology has had an inverse effect on geographical boundaries. The complex  
80 web of internet has simplified transactions, communication and availability across geographical borders [6]. Use  
81 of cloud computing has led business had the ease of accessibility from around the world. The businesses need  
82 not have a formal office space, as employees can have the liberty to work from home [9]. The increased access  
83 enhances the chances of adaptability of the services. Businesses can employ freelance workers as well as interns  
84 for work, while employers can oversee the progress of the employees without having to keep a team leader or  
85 manager and increasing the workforce [13]. The services that have increased adaptability include online financial  
86 operations, data accessibility, increased communication and decreased use of physical space [14].

87 Inversely, the main challenge of cloud computing is the lack of control of the business in question, as the main  
88 control is in the hands of the cloud service provider or the vendor. The business managers cannot be assured  
89 of the prices or the quality of the cloud services in the future [9]. The vendor might increase rates, and the  
90 business manager may need to comply if the company relies heavily on their service. Also, the lack of control in  
91 accessing own information in terms of fault in payment keeps the small and medium businesses from choosing  
92 these services. Protection and control of data is a major concern for the MSMEs, because once the cloud service  
93 providers get hold of company data, then the MSME may not have control over their own assets and entities [15].

94 According to the State of the Cloud report from RightScale [16], the lack of resources and expertise has become  
95 a new and top challenge that looms over the cloud computing services for small and medium enterprises. The  
96 study surveyed 1,600 technical professionals, and the results showed that around 32% of those professionals were  
97 of the opinion that lack of resources presented a big challenge in cloud computing services, surpassing security  
98 issues [16]. This challenge is serious as the cloud services are being taken up by many companies, and the service  
99 providers are lagging behind in developing their skill set to take care of the increased demand. This lack of  
100 expertise and resources is risky, especially as cloud adoption increases. Contract management in hybrid cloud  
101 deployment models involve interaction with third party cloud providers, and required skills of handling increased

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102 demand and supply orders [17]. Thus, the service providers need to invest more to reap better profits and  
103 increased progress in the future.

104 The internal challenge of introduction of cloud services are not less, as organizations might have to convince  
105 their own employees of going online. The employees as well as managers of the company might have cultural  
106 or technological barriers and inhibitions to try an online service for work purposes [18]. The main benefits of  
107 hybrid cloud services occur when the process is centralized, and the business that perceives itself as a distinct  
108 entity with different IT requirements may find it hard to adopt these services. Also, the employees might not be  
109 able to trust a service developed and maintained by a third party easily. Also, some stakeholders might adopt  
110 the service without sufficient knowledge and diligence, and might find it hard in the future to adapt well in the  
111 new technological sphere [12].

112 Another challenge that enterprises face through hybrid cloud computing is the execution management of  
113 transition of data to cloud. Many MSMEs have their plans, proposals, and transactions done in paper, and  
114 transitioning it into a digital format may require time and energy. If the enterprise is old, the employees may  
115 need to put in more efforts to streamline the process. Also, the businesses that have digitalized their transactions  
116 might face compatibility issues in the software of their existing files and the updated versions that are available  
117 on the cloud format, creating a problem while transitioning the data [17]. Thus, all the benefits and challenges  
118 need to be analyzed thoroughly to understand the effect of hybrid cloud computing on the small and medium  
119 business enterprises, so that the transition into an online business does not become a serious problem.

120 IV.

## 121 6 METHODOLOGY AND DISCUSSION

122 The conceptual framework has been developed by reviewing the literature and the factors are grouped as  
123 independent and dependent variables, which have been analyzed for this research study. Adoption of hybrid  
124 cloud computing by small and medium businesses (SMEs) leads to cost reduction (in terms of economical cost  
125 saving by employing digitalization of data storage); low capital expenditure for scalability and management of  
126 resources; convenience (as cloud computing makes the businesses technology savvy and helps them increase their  
127 accessibility and availability across geographical borders for more customer visits); reliability, as the cloud services  
128 provide backup and least outage when the company requires, as well as decreased risk of data loss through theft or  
129 unnatural disaster; Sharing and collaboration, as the companies can create, manage and distribute promotional  
130 content easily; and Security and privacy as the content of the company is secured through encryption and cannot  
131 be accessed without relevant credentials.

132 Collaboration with private and public cloud computing services has become need of the hour as there are many  
133 services that a company needs, but all services may not be provided by the same cloud service provider. The  
134 ability of a product or service to be flexible and customized according to the need and demand of the customer is  
135 desirable, and the company needs to find solutions that help cater to the market opportunities and the changing  
136 business requirements of the ever changing dynamic of the market. To innovate and develop products and services  
137 with agility and speed, the companies do need to use different services, and collaboration of cloud comes into the  
138 picture.

139 There are different cloud solutions for predicting customer demand, responding to that demand, identifying  
140 market opportunities, understanding and responding to the regulatory needs, and being aware of competitor  
141 moves [14]. These solutions come from many sources, and the SMEs need to understand the rules and regulations,  
142 clauses and benefits and limitations of each to cohesively tie it for the progression of the company [19]. To  
143 understand and move according to the market dynamics, there is a need for SMEs to collaborate with their  
144 organization managers as well as with the ecosystem partners to cost-effectively address the rapidly shifting  
145 business requirements. The advent of social media and mobile devices has increased the level of collaborations  
146 startups and small companies have with their employees and customers [20]. The use of cloud computing allows  
147 these companies to allow the stakeholders of the company to share information and data over the internet in a  
148 fast and secure way. The services include emails, shared web-links, instant messengers etc. [13]. Cloud services  
149 like Google Apps, Dropbox and Jive are good examples where sharing and collaborating has become easier for  
150 small and medium enterprises. These all hybrid cloud technologies are enabled via the cloud [21]. However, this  
151 type of openness due to collaboration of cloud computing services increases risks of data loss to the SMEs, which  
152 is a serious matter. [15] identifies that cloud computing and its collaboration helps business growth of an SME  
153 by leveraging a correct amount of business with the balance of cost control, efficiency, agility and new business  
154 capabilities with unparalleled levels of collaboration. In terms of cost control, service providers have reduced the  
155 cost of entry for small and medium enterprises that want to use business analytics [15], and can be seen from the  
156 70% cost reduction by Amazon Web Services, which acts as the cloud vendor for small businesses [14]. It has also  
157 been noted by [22] that AWS has decreased their cost of service even though there is no competition involved.  
158 European SMEs have used this as an opportunity to grow as they are observed to be less risk averse than their  
159 American counterparts, which has resulted in lowering the entry barrier for these SMEs into the large enterprise  
160 categories [23]. Also, [24] cites the example of Salesforce.com which has provided a per use revenue models of  
161 small and medium business enterprises that has helped them afford the application of Customer Relationship  
162 Management. This comes at a time when the trend has started to see software as a hardware commodity, and  
163 lack of a good open source software package. The decreased pricing for cloud services as a resultant of good

## 7 CONCLUSION

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164 competition has allowed the small businesses a chance to adopt services at an affordable cost [25], resulting  
165 in a widespread use of cloud computing. Startups and small and medium sized enterprises have started to buy  
166 services like ERP (Enterprise Resource Planning), CRM (Customer Relationship Management), SFA (Sales Force  
167 Automation) and SCM (Supply Chain Management) due to economical fees [26].

168 According to [27], cloud collaboration is also seen to improve business agility and allows the SMEs to rapidly  
169 adapt to changing business conditions through on demand, self-service and elastic access to information technology  
170 (IT) resources. The employees of small business routinely work away from the actual office location, and need  
171 a software that can increase the ease of access to the data. Thus, this need of employees to have remote access  
172 necessitated the use of services such as cloud storage, online transactions and instant communication software  
173 [9], [13] from either a public or a private cloud storage provider. Here, [20] observes that the only limitation is  
174 the risk of IT shadowing or loss of control due to finance problems between SME users and service providers.  
175 Further, [28] observed that Canadian SMEs are moving from a PC based accounting system to a cloud based one,  
176 decreasing the need of continuous updates of software and hardware, and also decreasing the need of constant  
177 maintenance of many machines in the office, but this trend needs to be followed with care as the collaboration  
178 sometimes increases risk of loss of information or technical defaults.

179 Collaboration of cloud computing software enables the user to innovate by using different types of solution  
180 according to the need, and also lets the companies introduce new products through new line of marketing,  
181 thus enabling the formation of new markets for these upcoming organizations [29]. Cloud collaboration has the  
182 benefit of changing the traditional way of business processes, includes better collaboration chances with partners  
183 and customers, increases efficiency in collaborating with all the stakeholders involved and scale up IT services  
184 according to the need of the company [30]. On the other side, however, there is a great risk to security and  
185 compliance as the adopted cloud services have a variety of suppliers which frequently include public cloud service  
186 providers. The risks that the SMEs face the most are the implications of sharing scarce resources with unknown  
187 collaborators, non-compliance with regulations that a market or a country may have for the particular service  
188 rented, lack of control in terms of the data procurement and storage [31]. Out of all, the major risk that an SME  
189 faces is lack of control of resources and data, as these are the only factors that can lead to the company's success.

190 The lack of control leads to serious implication for SMEs. The security of data using the public cloud at  
191 standard services can be a great risk, as the companies do not have enough funds to afford a premium service  
192 ??32]. The availability of increased encryption can reduce the security risk for the SMEs, and increases the  
193 reliability of the online system. A reliable software system is a system with reliable security [33], [34] in a  
194 highly secure cloud system is very important. IT shadowing is another problem through cloud collaboration, as  
195 employees as well as employers can access the public cloud center to access key documents without having to  
196 gain access from the inhouse IT staff [9], ??35].

197 V.

## 198 7 CONCLUSION

199 The paper has focused in detail all the variables that can affect the small and medium business enterprises in terms  
200 of hybrid cloud computing. This study analyzed the importance of cost reduction in terms of cloud computing in  
201 small and medium enterprises, and found it to be an important factor. The reduction of cost has increased the  
202 frequency of small and medium businesses, and is one of the three most crucial factors for initiating the move of  
203 SBE and MBE into using the cloud service. Apart from cost reduction, the other two main important factors are  
204 security and privacy of the present solutions offered by the cloud, and the ease of use and convenience in using  
205 the cloud. The providers of this cloud services need to focus on improving the reliability of their solutions, and  
206 this would result in a better and secure cloud environment for people to conduct business. The factor of sharing  
207 and collaboration has been observed to have a slight negative impact on adoption of hybrid cloud services as  
208 the stakeholders of SMEs hold it as a negative cause of security. The players that are in the industry to provide  
209 these hybrid computing services need to focus on a secure and highly functioning cloud service, as they need to  
210 make cloud and online services as a default choice for startups to work on. This may help the small and medium  
211 sized enterprises rely on cloud services for normal business exchanges, rather than just in cases of emergency and  
212 disaster. The future of cloud services being adopted relies heavily on how the service providers build the faith,  
213 trust and belief of these startups and SMEs so that they may be confident in using the reliable tools of these  
214 services.

215 There is no doubt that small and medium sized enterprises are experimenting with hybrid cloud computing,  
216 and using these tools to build their business strategies and strengthen their customer base. However, these  
217 companies are also quite wary with the offers the service providers are providing. Also, the small and medium  
218 enterprises of different geographies have different perceptions towards hybrid cloud computing,<sup>1 2</sup>

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219 as the ease of use and convenience weighs heavily on the decision of adopting the services of cloud. Thus, it can  
220 be said that even though the SMEs are finding hybrid collaboration of cloud an easy and convenient method of  
221 doing business, they also have their reservations in terms of privacy when sharing and collaboration is concerned.

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