

1 Human Resource Management and Organization Development in 2 Knowledge -Based Era

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6

7 **Abstract**

8 This article underlined on the recognition of the organization development. Regarding being
9 on the threshold of knowledge and wisdom era, the article also shed light on concepts like
10 learning organization and the issue of organization development in knowledge-based era and
11 reviews its perquisites and some effecting elements in modern era.

12

13 **Index terms**— Organization; knowledge; modern era.

14 **1 Introduction**

15 Today knowledge is known as a strategic and valuable source. As the staff become more knowledge-based, the
16 companies needs establishing strategic human sources method to preserve the base of tacit knowledge, either with
17 preserving their tacit knowledge or knowledge workers and hence preservation of a vital competitive advantage.
18 The methods of human sources are a key link between tacit knowledge of knowledge workers and the ability of the
19 company for formation and preservation of a competitive advantage. Although the human activities associated
20 with knowledge since long times ago, in recent decade we sees the emergence of some concepts like "knowledge
21 community" and "learning community" before the formation of information society. Such notions result from
22 emphasis on the importance of knowledge on trades and new economies (especially service type) on one side and
23 other widespread facilities provided by the information technology in the field of knowledge management on the
24 other side. Todays fastchanging world, preservation and development of society's knowledge bases is linked to
25 fast and sustainable learning of the members (Mirza-Amini, 2005).

26 With a focus on learning, the society creates situations which support a successful development of learning
27 economy which is knowledge-base. The learning community gives top priorities to education and develops the
28 capacities of education system [1][2][3]. The learning community intensifies, stimulates and expands cooperation
29 and boosts in creation of knowledge and between knowledge and art facilitates and accelerates knowledge
30 spread (Mirza-Amini, 2005). The future human resources should be equipped with some Author : Managment
31 Department, Tehran University (Kish Branch), Tehran, Iran. essential potency: lifelong learning and fast
32 forgetting, innovation and creativity, entrepreneurship, flexibility and conformity, the knowledge of technology,
33 researching, having foresight and future studies, all the above mentioned are the key components of knowledge
34 workers. Today all successful countries and those who determines to face bright future, should seriously plan
35 for training their future human resources (Mirza-Amini, 1384) [4]. The knowledge-based economy is a world in
36 which people do their work with their brains rather than his hands; communication technology leads to global
37 competitiveness, innovation is more important than mass production; the investments makes in novel concepts and
38 devices to create them rather than buying apparatuses and machineries; and finally changes are usual, permanent
39 and rapid ??Matreska, 2004). According to ??ryson (2001), knowledge community and economy are not only
40 information markets in which knowledge services and products offer for selling but also provide opportunities for
41 trade companies, academic institutes and industrial sections to share their information and knowledge which lead
42 to an abundance of ideas, opportunities and solutions results in economic and social wealth (Matreska, 2005).

43 2 II. General Framework In Development Of Human Resource- 44 ses

45 The professional methods for development and management of human resources are drastically increasing in past
46 decade as the consequence of results achieved as well as learning through experimental method. In addition
47 to responses to environmental change factor which are influential and overshadow internal happenings in an
48 organization. Human resources development and human resources management are two different terms which
49 has different functions [5][6]. Through firstly it should be defined in brief that how these two terms are used so
50 it becomes clear for the addressees and also describe a range of different philosophies and methods of dealing
51 with people in different organizations. The human resources development is related to training and development
52 of human activities in different organization and helps us to create a special cultural situation in which the
53 staffs achieve a potential power to benefit form colleagues and organization. In this case, human resources
54 development is in same direction with and close to organization development. The promoters of human resources
55 development describe these points in their explanation about human resources development in the form of cultural
56 development and some process which leads to organizational encouragement and unity as well as development of
57 human resources to achieve organizational aims. In 1983, the American society led training of some promoters
58 of human resources development in U.S.A. reviewed key roles which were done by them in forty application
59 area [7][8][9]. It seems that in alphabetic aspect, the word "strategist" has twelve positions and the traditional
60 views toward human resources development are discussed in different levels which mostly stressed on operational
61 techniques toward strategic issues and elimination of proficiency instead of effectiveness. In this new area, human
62 resources development increasingly emphasizes on commercial strategic activities and measurements. In this area,
63 mentioned an interesting point: the plans for human resources should not drawn aside by strategic commercial
64 programs and human resources development should influence strategic commercial plans and influenced by them
65 in return (mutual effect).

66 3 III.

67 4 Human Resources Productivity Pattern

68 Zimmermann and Regberg (2001) call willingness, ability and possibility as the influential elements on human
69 resources productivity. The human resources productivity and behavioral competency would increase more
70 and more if the above mentioned factors exist in the organization. Hence, if one of these factors neglected, the
71 competency and productivity of human resources either appear in limited ranger or reduce rapidly (Afrazeh, 2005,
72 page 149). Regarding its appropriate characteristics, bases of patterns for knowledge construction are selected for
73 above matrix. According to this pattern, the influential factors in process of knowledge management including,
74 aim, detection, achievement, development, allotment, utilization, preservation, measurement and feedback. In
75 human resources productivity and knowledge management, the rows include influential elements on human
76 resources productivity and the columns indicate the elements of knowledge management process. Each element
77 in matrix is the meeting point of a knowledge management activity with one of the influential elements on human
78 resources productivity in organization. In order to accomplish the role of knowledge management in each stage of
79 knowledge management process (each element o matrix), the points and activities affiliated to human resources
80 factors should be defined and observed. The elements of such matrix should have mutual affect o each other and
81 should be considered in a untied and active manner (Afrazeh, 1384).

82 The point for a successful application of knowledge management on human resources is production and
83 demonstration of an appropriate behavior (productive) in human in the field of knowledge management. This
84 issue can be regarded as a kind of key Competency named "behavioral competencies". According to North
85 (2002), the human behavioral competency is the result of an appropriate tie between knowledge, motivation and
86 construction. These elements can be merged with three main factors in human resources productivity in the view
87 of knowledge management as follow:

88 Knowledge: as the practical ability, judging about what should have been done and according to present
89 situation what can be done (comparable to ability). Motivation: functions as an individual factor. The
90 accomplishment of using knowledge in fist stage, depends on having motivation (comparable with willingness)
91 Constructions: provide a situation for colleagues to use their knowledge or provide the facilities for using
92 knowledge (comparable with possibility) It can be concluded that if human uses actively his knowledge if it is
93 possible for he or she and if human wants and be able to do that, it can be said that his behavioral competencies
94 are used practically and become active (Afrazeh 2005 ,pp. 145-149). It is necessary for knowledge management
95 to become a crucial part of duty for all the staffs. In addition opportunity, inclination, proficiency, and ability are
96 crucial factors which are necessary for fulfillment of knowledge management (Afrazeh, 2005, p.153). In addition
97 to successful fulfillment of knowledge management, it is important to have an active coherent work team and the
98 members of knowledge team should be selected from different levels of the organization and also have proficiency
99 and experience in the field of their task. A wide range of specialized fields and multi arrangement are needed to
100 establish the knowledge management in the organization [10]. To do this, the knowledge experts or professional
101 individual in knowledge management should be gathered in a knowledge management team (Afrazeh, 2005,
102 p.158).

103 **5 IV. Education Management And Human Resources Develop-
104 ment**

105 Our human society is getting over a deep evolution. This evolution is not summarized in technology, tools and
106 environment but it gradually cover life meanings and pivot points. The fundamental nature of these changes
107 includes education and above that our approach toward science. The characteristics and concepts of education
108 and scientific approach are Human Resource Management and Organization Development in Knowledge-Based
109 Era happening in education are deeper than what seems to be. This change causes crisis for us. It is a wonderful
110 crisis to which we should be ready ??Majidi, 2002, p.26). The human being passed two specific eras regarding
111 to educational and scientific approach. During the Apprenticeship era, the training was done according to direct
112 methods and theories by the master. The skills were limited in the view of diversity during this era. And the
113 evaluation was done mentally and through the knowledge of the master from his or her apprentice. The next era
114 is known as the factory education during which a cliché or standard form was used for a wide range of applicants.
115 The educational aspiration in this era was tainting obedient, subordinate, possessing a wide range of information
116 regardless of any creativity ability. The mass production was the essential principle of that era. (Today) several
117 evidences are suggested the invalidity principles of that era and iconoclasm and collapse of this method ??Majidi,
118 2002, p.36-38). But what are the characteristic of the era which we are on its threshold, namely the third era?

119 To give a response to this question, it is necessary to regard tracing of evolution which is currently underway
120 and to understand it in a better way. Moreover, to prepare for confrontation with future, one shall use a pattern
121 which manifests the future construction in a coherent form with elements which are joined to each other. The
122 educational future will not be constructed with new educational and training researches, but it will be made
123 by needs and demands of the new society (Majidi, 2002, p.49). Through application of some paradigm shifts
124 in the philosophical foundation of growth and development of human resources, the concepts of education and
125 development involves in a dramatic shift. Today the development patterns emphasis on management system as
126 well as spread of knowledge amongst staffs and according to this principle results measurements and performance
127 measurements—which is accompanied by giving the staffs more authorities and active participation in principle
128 evolution and expansion of individual and organizational qualifications—are involved in assessment and pioneer
129 organization should not assess by the financial, expenses, marketing or even behavioral parameters but with focus
130 on the growth and sublimity measurements as well as value-added measurements which manifest in and out of
131 organization and its strategic programs ??Tabatabaei, 2005).

132 People Developer Standard (PDS) pattern of the human resources which is regarded as a practical pattern
133 in researches, is a great help to follow the educational management and human resources development program
134 in an organized academic manner. Through this kind of standard, an appropriate framework can be offered for
135 management and training of labor force and all the developing activities related to staffs, the status of developer
136 systems and the characteristics of organizational excellence through human resources in academic form. The
137 organizations which possess mechanism of human resources development have the ability to attract best customers
138 and staffs and achieve great competitive ability. The staffs of organizations with human resources development
139 standard, has a very high motivation and bringing them job satisfaction, they have more participation in
140 marketing, they are in high spirit and their loyalty to their job and organization is admirable. People Developer
141 Standard makes the organization to form eight principle systems. The figure ??1 features the dimensions and
142 elements of this standard ??IPHRD, 2006).

143 For each of these systems three stages of actions should be done: All the eight above mentioned systems namely
144 educational need assessment analysis, career path development, resources allocation, explanatory instructions,
145 communications, monitoring, assessment and feedback as follow: 1) Educational need assessment analysis: the
146 people developer company guarantees that its staff train well for their duties. The supervisors are responsible
147 for recognition of abilities and training of staffs for doing jobs in an effective manner. This is a part of the
148 structured analysis for educational need. Such a system, recognized the education as a necessity and abandons
149 the loss of educational costs (Sakdo, 1998). 2) Career path development system: The people developer company,
150 confront with each of its staff as a talent. Each individual in the company should have an opportunity to
151 improve and grow as an effective member. Hence, the individual should provide a list of his or her skills and
152 nurture the potential abilities. Creating opportunities for acquiring skills and knowledge through job rotation,
153 job development and even missions are amongst real responsibilities of a people developer company. The general
154 aim of people developer guarantees the up-to-date staffs with skills related to company and industry.

155 April 3) Source allocation system: The people developer company, invested in the field of human resources.
156 The value of staffs under the comprehensive educational plan is programmed and scheduled annually. In addition,
157 the company allocated budget, staffs and needed facilities to guarantee the performance of education. 4)
158 Communication system: The people developer company, as an organization which takes the educational and
159 development activities seriously, guarantees that the educational and development plan are announced clearly
160 to all the staffs. The supervisors will have active roles in this process. In addition, before performance of
161 each educational program, they guarantee that their staffs learn the concepts and satisfy the expectations after
162 the courses. 5) Explanatory instructions system: The people developer company is proud of a constructed
163 system for helping staffs which carry their duties showing high competence. In such company, there would be
164 explanatory instruction programs for existing and new staffs to prepare them for their responsibilities in new

7 THE IMPORTANCE OF TRAINING IN ORGANIZATIONS

165 jobs. 6) Monitoring system: The people developer company possesses comprehensive management educational
166 system. All educational records are updated reflecting the participation of staffs. Opportunities created for the
167 staffs to apply skills they have learned in educational program to guarantee the learning transfer. 7) Evaluation
168 system: The people developer company evaluates the results of education. On this basis, the company should
169 create a measurement system to follow educational activities and to responses to actions of sections as well as
170 the organization's marketing. Thus, the company would find exactly the difference which was made by the
171 educational program in staffs' job method and the function of organization. 8) Feedback system: The people
172 developer company receives feedbacks in education to apply corrective actions in efficaciousness of educational
173 system and career path development (Qelichli, 2006, pp.173-175).

174 6 1-3-Organizational Training and Learning

175 Training is the process of transition of knowledge, skills and approaches through an individual or a group of
176 people to another individual or group to bring changes in cognitive, approach and skill structures ??Sadri, 14,
177 2004).

178 "Training staff" means all efforts which are done to elevate the knowledge level, technical, professional and
179 job skills and also formation of pleasant behavior between staffs of an organization which make them ready to
180 do career duties and responsibilities (Abtahi, 2004, PP.15-16). In the view of authorities, training the staffs is
181 either solving the problems or is problem oriented. It is mostly used to solve job problems and difficulties of the
182 staffs and academic and operational aspects are important in it. They also believe that the andragogy theory
183 should be applied in training the staffs (Abtahi, 204, p.16).

184 So staff training includes a series of organized, systematic and continuous actions which are done with definite
185 aim or aims to create or elevate the knowledge level, job skills, and appropriate behavior corresponding to social
186 lasting values. Training the staffs, is a vital inevitable activity which should be regarded with management
187 process continuously so other management activities become effective. In fact, training is one of the principle
188 logical methods for guiding the efforts of staffs in an organization which leads to spotting undiscovered talents,
189 to boost imagination and ability and formation of mental flexibility (Abtahi, 2004, pp.16-17). If training the
190 staffs done correctly, completely and comprehensively in regard to mentioned issues and uses as a tool to reach
191 definite aims, has numerous characteristics. Some of them are mentioned below:

192 -Facility to reach organizational aims -Improvement in quality and quantity of products.

193 -Decrease in range of workplace accidents.

194 -Raising the spirit of staffs and creation of stability in organization.

195 -Decrease in direct and indirect supervision -Decrease in the number of fights, conflicts, disobediences and

196 other abnormal collective behaviors as well as absence amongst staffs in workplace -Reduction in public expenses
197 in organization including repair expenses, CIF, services, costs of services, staff department and more. -Increase in

198 profit and use it for staffs -Reinforcement of loyalty and unity of staffs toward the organization -Prevention from
199 interference of duties and responsibilities and redoing of tasks in organization -Discovering the potential talents of

200 staffs -Creating the flexibility feeling in staff -Creating opportunity for growth and success in job affairs -Creating
201 opportunity for success in social, individual and personal affairs (Abtahi, 2004, pp.17-18). Organizational learning

202 is one of the main issues in management theories of past decades. In a review on record of organizational learning
203 it is important to pay attention that although training, especially organizational training, has a long record, the
204 official focus on training for organizational development dates back to mid 1940s (Soltani 2007). Since then,

205 organizational training which stressed on different methods of official training of staffs, gradually finds a April
206 new meaning (Jafari-Moqaddam, 2005, p.58). In this era, the quantity of hours dedicated to official trainings

207 in organization and number of staffs participate in different training courses, were the main factors of human
208 resources development and one of the measurements of efficaciousness of the organization. The dynamism of

209 environment and especially knowledge management development in late decades of 20th century made the fact
210 clear that individual learning has a unilateral and passive characteristic. With improvement of joint management

211 patterns and teamworking and also recognition of more group dynamism in 1970s and 1980s, the importance
212 of team learning and continuous interaction of learners in the team were reemphasized. In this way, many

213 organizations find out that "intelligent interaction between individuals in the organization and team efforts for
214 growing and continuous improvement" paves the way for creation of a unique valuable knowledge. Hence the term
215 for organizational learning emerged more brilliant along the terms like organizational training (Jafari-Moqaddam,
216 pp. 58-60).

217 V.

218 7 The Importance Of Training In Organizations

219 Training of human resources is considered as a profitable investment which outcomes have a crucial role in
220 development and expanding of organization as well as elaboration of public culture in society. The term "training"
221 is mixed of important principles in working life of organizations and since the most important terms after
222 "training" is "improving skills and job specifications", foundation and continuation of training process in today
223 organizations has crucial role in pioneering of organizations and their specializations.

224 Training is in fact one of logical and basic ways for guiding of efforts which are done by staffs in an organization
225 which leads to using undiscovered talents, improving imagination and creating mental flexibilities in staffs.
226 Concurrent with complexity of issues, the importance of training staffs is increased regarding technological
227 evolution which is underway in human societies. Today present jobs in the organization are also under evolution
228 and needed staffs for these jobs are not individuals who are experts in a specified field but new organizations need
229 developed individuals who can use a collection of different skills in various jobs. Individuals who are benefited
230 from creativity, innovation, knowledge and skills as well as improvement in missions help the organization to
231 achieve its goals (Hosseinzadeh, Barzegar, 2004).

232 **8 VI. Role Of Communication Network And Information Sys- 233 tem In Training**

234 Regarding to strategies of organizations, the need for having powerful communication network in and out of
235 organization and benefiting from update information about unsettled environmental issues and new technologies
236 which were made in human societies is crucial inputs in organizational training system. The existence of powerful
237 communication and information network not only recognizes the academic needs of organization in future and
238 describes programs to abolish deficiencies, ambiguities and disadvantages but also increase the quality of working
239 of staffs and reduce expenses related to low productivity.

240 With an analytic look toward communication network and the kind of needed information, one can understand
241 that the defined duties for organization's training management are changing rapidly. The managers should provide
242 necessities and expenses related to intimacy between staffs, training and improvement of staffs and to program
243 and perform creative plans to improve the quality of working of staff. In planning communication networks it
244 is important to pay attention to the point that sometime the kind of relationship and information system may
245 disarrange the social and career order in organization and this is the point which should take into account during
246 application to organizational strategy as well as during performance of the program (Hodavand, Sadeqian, 2007).

247 **9 VII. The Concept Of In-Service Training**

248 Like many other concepts which deals with complex humanistic dominions, in-service training is also a
249 controversial one which there is no agreement on its meaning. Trainings which are done by organizations
250 can be categorized in two sections generally: (A) Pre-service training: it is a kind of training which is done
251 before employment of an individual in an organization. The main mean of this kind of training is increasing
252 or creating abilities and competencies in staffs to do the jobs. (B) In-service tainting: although most of staffs
253 have graduated from universities and academies before their employment, because of the generality of most of
254 training and specificity of some careers individuals need some specified training during their employment. In
255 other words, concurrent with employment of an individual in an organization, the nature of jobs, duties which
256 the individual should done in that job, tools and necessities for doing the job and methods for doing that are
257 needed the individual to have some special trainings (Fathi Vajargah, 2004, pp.3-4).

258 **10 VIII. Pattern For Effective Education**

259 The effective education pattern is a six-stage process for purposive and effective training.

260 The effective education pattern stresses on importance of purposive and effective training. Each April step
261 which is taken in this pattern makes the investment more valuable. 1) Recognition of educational need: that
262 how training can be useful in improvement of actions. 2) Composition of educational approach: appropriate
263 educational methods which supports considered results and improve job activities.

264 3) Production of educational tools: all educational tools are produced. 4) Application of educational skills:
265 performance of training as patterned before. 5) Calculation of measurable results: assesses whether the training
266 improve their actions or not 6) Follow-up for permanency of training: techniques which are used by people and
267 organization to keep

268 **11 IX. The Bases And Aims Of Training Need Assessment Of 269 Staff**

270 The training assessment is a favorite changes which should be happened in an individual or staffs of an organization
271 from concepts of knowledge, skill, behavior so that they would be ready to accept duties and responsibilities
272 related to their work in an standard level and possibly pave the way for improvement and elevation of staffs in
273 different concepts. Training need can be categorized into visible and invisible part. The visible part is kind of
274 needs manifest the training need and there is no need for further research. The invisible need are kind of needs
275 research ??Abtahi, 2004, pp.22-23).

276 One of first and most principle steps in compilation and performance of training program, the true performance
277 according to process of need assessments. The aims are generally rooted in needs. Need assessments help the
278 managers and planers to pay attention to those necessities which have priority and resources can answer them
279 (Esmaeili 2002).

280 **12 X.**

281 **13 The Foundation And Aims Of Evaluation Of Staff Training**

282 If achieving the aims are described as the ideal situation in future, the efficiency of the organization includes the
283 degree that the organization can achieve to its aims ??Richard Daft, 1999). The reformation in management
284 methods, achieving situation, production of new ideas, enrichment of organizational values, group thinking,
285 sharing and other are some concepts which are considered as efficiency in management (Soltani 2002). The
286 concepts which can be described as efficiency is as follow:

287 The degree of achievements to educational goals The degree of achievements to working goals by staffs after
288 attending training courses The degree of comparability of trainee's behavior with expectation of managers and
289 supervisors The degree of performance of correct type of job which is expected by training The degree of creation
290 of skills as the result of training The degree of value added education The degree of improvement of success
291 elements in marketing (Abtahi, 2004. pp. 166-167)

292 According to Ckelloway and Connely (2003) such pattern is the share of knowledge as behaviors in information
293 exchange is defined (Jafarzadeh 2006).

294 **14 XI. The Application Of Knowledge Management In Educa-
295 tion And Human Resource Development**

296 The crucial abilities in new era for shareholders have intangible value which can be summarized in seven
297 issues: talent and innovation, common ideal, speed, learning and knowledge management, response, coordination,
298 management investment (Asili, ??adirian, 2007). Training of capabilities and managing talents are inseparable
299 parts of organization strategies. Marketing strategies, human resources strategies, operational strategies,
300 successful application of organization is only possible when three mentioned factors organized and performed
301 concurrently (Abualaei, Ghaffari, 2006, p.113). Some of most important benefits of adaptation of educational
302 system with functional strategies of organization includes: the direction and way of education, definition of
303 priorities, encouragement of working team and specialized jobs, facilities of recognition and responses to waves
304 of changes, opportunities and treats, improvement of management in assessment of working force, coordination
305 in decision-making and educational plans to help to accomplish strategies and finally the transformation of
306 educational system from a reaction situation to action future making situation ??Davenport, Prusak, 2000).

307 Unlike mottoes which are on the knowledge management, staffs do not act effectively and desirable in
308 transformation of knowledge and skill. Especially when knowledge and information is considered as a source
309 of power, people do not have any inclination to share others in this source of power. In such cases the role
310 of managers (direct supervisors) in motivating people to exchange their knowledge is very important. They
311 also can drive educated staffs to share their knowledge in practice and through their works through exposing
312 newer expectation and higher expectation with providing chances and necessary source (Abualaei, Ghaffari, 2005,
313 p.114).

314 Learning and knowledge management can be considered as two following ways: Learning and knowledge
315 management may be considered as two different views in a similar trend of organizational processes. These two
316 concepts are correlated and can be analyzed from two viewpoints: On one hand, how learning can be applied for
317 organization in theory will lead to knowledge management as the first tool being selected. On the other hand,
318 the fact that some organizations which have accepted knowledge management as the guide for practice have also
319 considered education as one their major activities.

320 Learning starts from personal level and moves toward organizational level as an evolutionary process
321 ??Kroustie, 2002).

322 From learning to knowledge management: Today, it seems that the major market and economics composition
323 has been generally changed. There is no "best method" to adhere to in postmodern markets. This is the
324 very reason for which the organizations require conformity. Therefore, the knowledge management is considered
325 as a key concept. All the organizational knowledge assets (tangible and intangible ones) form the knowledge
326 management outlook. Thus, it targets all the accessible information for needed time and for those who demand
327 it. In this respect, the knowledge management outlook defines a market analysis which examines learning as the
328 most important factor of organization's success and survival ??Krousti, 2002).

329 From knowledge management to learning: During the recent years, the issue of knowledge management has
330 been greatly signified in the markets and business sectors. The successful companies have established knowledge
331 management systems that are successful. Thus, those organizations which have been unable to face with new
332 environments have been outdated. Nunaka and Takouchi (1995) define in their traditional outlook of knowledge
333 management that how a new knowledge can be added to the resource of knowledge in the company. Taking an
334 organization as a "closed environment" into consideration, the organization will be able to achieve new knowledge
335 through some external factors ??Krousti, 2002).

336 Amongst the learning strategies, encouraging the reflective process (learning), transfer and production of
337 knowledge, experiences gained from the user about the executive problems, methods of speech with collaboration
338 and interactions of the people, developing the individual's exclusive model and systematic thinking and since

339 they should be considered in the design of the educational experiences and events, all of them are important
340 strategies (Hwang, 2003).

341 Learning is a multilevel process that occurs with various speeds at different personal, group, organizational,
342 inter-organizational levels ??Dodgson, 1993). The organization needs to have the ability to "identify the value
343 of new data, to understand it and to apply such information for the commercial purposes" which Kohen and
344 Levinthal (1990) refer to it as the Corporate Hire Capacity. Such learning processes should be established. It
345 is necessary that this culture and learning processes develop intrinsically similar to a unique product (Leonard-
346 ??arton, 1992 and Hwang, 2003) It is a challenge for us to question about how are we able to develop personal
347 learning or the organizational learning. According to Swieringa and Wierdsma (1992), education "is one of the
348 most important interfering factors necessary for development f learning process." According to the study conducted
349 by Hwang (2003) regarding the concept of learning and knowledge management, the following training strategy
350 will be suggested to encourage ability of learning within the context of knowledge management: 1. Help the
351 learner to learn how to learn. Learning how to learn refers to reflecting it on the learning process in which
352 the learners are involved. According to Swieringa and Wierdsma (1992) "it is through the reflection that both
353 individuals and groups are able to take a "leap" in their own learning process". As the learners decide, they
354 require reflecting it on the process and learning made through that process.

355 The learners need to understand how to provide and/or produce knowledge, how to make decision by using
356 it, how to evaluate the results and the strengths of the related decision made, or how to learn from the results
357 out of solution finding activities (Hwang, 2003). 2. Improve both transfer and creation of knowledge.

358 According to Cunningham (1992), Brown and Duguid (1991), education is something more than transfer of
359 abstract of knowledge. Knowledge can be produced by interacting with social and physical environments. 3.
360 Provide an environment where the learners experience working on the problems of their area of working. It has
361 been discussed that best possible form of learning happens when it is on the basis of the actual contexts as
362 learning includes actual life's direct or indirect experiences. The majority of the employees of an organization
363 will gain the insight of performing their jobs through their organizational life experience. 4. Assist the learners
364 in developing framework or model of their own decisions makings. The decision-making framework or model,
365 according to Lane (1994) is defined as "the tools which stimulate thinking and support the creativity. They greatly
366 help us to integrate various ideas. 5. Improve collaborative learning. Most solution finding activities encourage
367 collaborative study in the organizations. The learners need to take part in April valuable social activities of
368 solution finding and decision making. Hansen et al (1999) emphasize that the implied knowledge need to transfer
369 via face to face contacts, since they are unable to express a fruitful type of knowledge. 6. Encourage systematic
370 thinking. The expert like Veil ??1996) and Jackson (1995) believe that systematic thinking may be a powerful
371 tool in order to understand and revise the working procedures. Seng (1990) introduces systematic thinking as an
372 important system in learner's organization model.

373 discover and highlight communications and ties and assist them in formatting and also solving the problem
374 (Hwang, 2003). Education does not merely belong to an organization's human resources and education
375 department. The educational processes form a part of the most important activities of the company and
376 the educational requirements are formed in various branches of organization. The integrated outlook toward
377 knowledge management actually makes education effective. Beginning from this theoretical viewpoint, it is
378 helpful to know that how education might be a key element for different processes of organization. One educational
379 department maintains a flow of information from the company to department and vice versa ??Krousti, 2002).
380 The education's department is effective as long as it is assumed as a strategy support system and aligns the
381 education with other organizational processes.

382 To do this, it is necessary to achieve 4 requirements: 1-A mechanism should be provided in order to align
383 education with all the organizational goals. 2-Some quantitative improvements should be linked with special
384 educational programs in commercial processes. 3-The high cost educational projects should be identified and
385 continuously established. 4-It should provide the capacity for discerning the education and the continuous
386 learning. These cases are the perspective of ??erker (2000) regarding relationship between education and
387 knowledge management. As it is evident from the aforesaid requirements, the education department works
388 in close ties with other departments of organization and receives its own inputs directly from decision makers of
389 organization's strategy. This means that a major part of knowledge management is involved in execution of an
390 educational offer ??Krousti, 2002).

391 According to David Garvin (1993), if an institute intends to be a learning organization, it is necessary to
392 have new ideas and viewpoints that result in improving and correcting the practices. This means that: learning
393 is a part of daily activities, learning will be practical at the personal level, working unit or at the institute or
394 organizational level, learning results in solving problem from its entire origin; learning puts emphasis on sharing
395 and creation of knowledge throughout the entire organization and finally, learning provides a chance for us to
396 have a significant effect and effective change (Weisi, Hejazi, 2008). ¹

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Figure 1:

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